

**ATTENDING
BUYERS**

BUYER**ALEX POP**

GROUP FINANCIAL CONTROLLER

 **COMPANY BIO**

4C Group manages and develops properties and hotels in key business districts and leisure hot spots across the UK, East Africa and Canada. The company was formed in 2010, building on the foundations of a family property business that stretches back to the 1990s.

In 2021, 4C Group added two new developments to their portfolio including the five-star Westin London City and Canopy by Hilton London City. Both hotels represent the first in the UK-based Marriott and Hilton luxury and lifestyle brands market.

In 2022, 4C Group partnered with Regal London and Pluto Finance to deliver The Haydon, a residential tower of 87 apartments in Aldgate in the heart of the City of London, which is now complete

 **CURRENT OR FUTURE PROJECTS**

2026 - Development in partnership with Arada of 178 high-quality, purpose-built student bedrooms and 27 affordable homes, alongside flexible commercial space, extensive green infrastructure, and a design that draws on the distinctive architectural character of Camden.

2026 - Development of 14 high-quality studio apartments, designed to meet the growing demand for well-located, modern residential living in central London.



2027 - Development of a boutique hotel in central London, featuring 30 rooms, aligning with our continued expansion in the hospitality sector.

 **NUMBER OF ESTABLISHMENTS**

8 hotels in UK

 **ANNUAL SPEND**

£20 million

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BUYER




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COMPANY BIO

For more than 40 years, Ágora Purchasing Centre, founded by the Hotusa Group, has been enabling hotels to improve their competitiveness in terms of costs and operational efficiency, while also offering access to leading providers that can globally supply establishments with the best market prices.

Created in Barcelona in 1977, Grupo Hotusa is currently a dynamic, expanding organisation with over 40 years' experience and formed of a pool of companies from diverse spheres of the tourism sector.

The commercial activities of Grupo Hotusa take place in more than 130 countries and the company is present in different delegations all over the world.

CURRENT OR FUTURE PROJECTS

 Opening 3 new hotels

NUMBER OF ESTABLISHMENTS

 329

ANNUAL SPEND

 N/A

BUYER



AMIT DIXIT

FOUNDER & DIRECTOR

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COMPANY BIO

Amit Dixit Design is a Contemporary Luxury Interior Design Studio based in Mayfair, London. Before establishing the practice in 2017, our founder & director 'Amit Dixit' has worked with many high-end design studios as a senior designer and a few luxury residential developers' in-house teams as a Design Director, overseeing some of the ultra-high-end interior and architectural projects in Prime Central London, the UK and Internationally.

We offer services in the luxury residential, hospitality, retail, offices and wellness sectors. Our focus is on building a strong client relationship so that we can tailor it to individual requirements.

With the amplified experience and amidst a rapidly evolving industry we are able to deliver high-quality design and achieve bespoke design language required for individual clients, besides the start-to-finish interior and architectural design services. Our journey of the project starts with our client's brief and we build our design around their vision. Our design is not driven by any trends or styles, in fact, we believe every project requires a unique design approach and reflects our client's lifestyle.

Since the formation of our design studio, we have worked on a range of ultra-high-end projects and have delivered projects for various clients including International Celebrities, HNWIs, UHNWIs, Family Offices, International Real Estate Investors, Property Management Companies as well as many end-user clients.



CURRENT OR FUTURE PROJECTS

- ⌵ • Private Member's Club - Soho - London
- Interior design & procurement - Hotel project - Walsall - Birmingham
- Private client's home - Stanmore - London
- 2 New independent restaurant design projects - London & New Forest (Potential start in March or April)
- A private client's home - India (Potential start in April)
- Renovation of hotel (Potential start in May)



NUMBER OF ESTABLISHMENTS

⌵ 4



ANNUAL SPEND

⌵ £1 million

BUYER



AMIN HERGY

PURCHASING MANAGER

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COMPANY BIO

ANDAZ BRAND

Andaz, translated from Hindi, means “personal style.”

Global in scale while local in perspective, Andaz hotels weave the sights, sounds and tastes of their surroundings into each property for an experience that immerses guests in the culture of each local destination.

ANDAZ LISBON - POSITIONING STATEMENT

A 5-star lifestyle hotel offering a unique and immersive experience. Nestled in the heart of Lisbon's historic Baixa neighborhood, Andaz Lisbon places you at the epicenter of cultural and historical attractions.

Andaz Lisbon provides breathtaking views, exquisite culinary experiences, and luxurious accommodations that blend contemporary sophistication with local charm.

Top sights in this area include Praça do Comércio, Rossio Square, and the S. Jorge Castle, which offers incredible city views.

HOTEL INFORMATION:

- 170 rooms
- F&B:
 - o Luzzi Restaurant (rooftop)
 - o Z Bar
 - o Andaz Lounge



CURRENT OR FUTURE PROJECTS

- ⊙ Andaz Lisbon



NUMBER OF ESTABLISHMENTS

- ⊙ 1



ANNUAL SPEND

- ⊙ N/A



BUYER



MILA GACESA


PROCUREMENT MANAGER





MARIJA PERKOVIĆ


PROCUREMENT SPECIALIST

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COMPANY BIO

Arena Hospitality Group is an international and dynamic hospitality company engaged in the ownership, co-ownership, leasing, development, and operation of a diverse portfolio of hospitality assets.

Originally established as a Croatia-based, seasonally focused tourism company, Arena Hospitality Group has successfully transformed into a highly diversified international hospitality platform. Today, the Group operates across five countries, with a strong presence in European capital cities and highly attractive resort destinations.

Arena Hospitality Group serves multiple hospitality market segments, including:

- Upper-upscale and lifestyle hotels
- Premium beach and ski resorts
- Self-catering holiday apartments
- Camping and glamping products

CURRENT OR FUTURE PROJECTS

⌵ N/A

NUMBER OF ESTABLISHMENTS

⌵ 28

ANNUAL SPEND

⌵ £10 million



BUYER



ELÉONORE LE GOUEFF

FF&E PROJECT MANAGER

COMPANY BIO

Argenta Projects is an international procurement and project management firm specializing in FF&E (Furniture, Fixtures, and Equipment) and OS&E (Operating Supplies and Equipment) for luxury hospitality, high-end residential, and mixed-use developments. Established in 2003, they provide services from concept to completion, including cost benchmarking, tender management, fabrication oversight, and on-site installation

CURRENT OR FUTURE PROJECTS

⌵ Suppliers of furniture, seating, and lighting

NUMBER OF ESTABLISHMENTS

⌵ N/A

ANNUAL SPEND

⌵ N/A

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AVARI APARTMENTS

DP BUSINESS EVENTS

BUYER



ANJANA PANDYA

MANAGING DIRECTOR

COMPANY BIO

Avari Apartments is a luxury short term accommodation provider catering to the Leisure and Corporate markets. Serviced Apartments are classed as the primary product within the extended stay sector and are aptly defined as 'furnished apartments available for short term lets or long term stays, which provides amenities, housekeeping and a range of services for guests.'

The Avari Apartments founders bring an unrivalled team from London's prime Hospitality and Real Estate industries with long experience, expertise and feel for the market boasting all the entrepreneurial qualities, networks and business skills needed to develop, establish and position Avari Apartments as a known operator in London initially and other major international cities.

CURRENT OR FUTURE PROJECTS

- Door Lock system
- Beds
- Amenities
- Hotel Furniture
- PMS



NUMBER OF ESTABLISHMENTS

27



ANNUAL SPEND

N/A



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BUYER

**JO HARRISON**

NEW BUSINESS MANAGER

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www.avendra.com**COMPANY BIO**

Avendra International is a global procurement and supply chain partner supporting leading hotel and hospitality brands. We're here to explore new supplier partnerships that enhance the value, quality, and innovation we deliver to our clients.

With \$20.5B in global purchasing power and deep local expertise, we help operators improve margins, strengthen supply chains, and achieve their sustainability and operational goals. Our services include category management, sourcing, menu engineering, market insights, and digital tools that streamline F&B operations.

We proudly support brands such as IHG, Hilton, Hyatt, Radisson Hotel Group, Virgin Hotels, and more.

If you're a supplier interested in partnering with a procurement organisation that drives measurable impact for hospitality businesses, we'd love to connect.

**CURRENT OR FUTURE PROJECTS**

📄 Ongoing pipeline of projects across multiple clients.

**NUMBER OF ESTABLISHMENTS**

📄 200

**ANNUAL SPEND**

📄 £200 million



BELMOND

BUYER



LEROY LOWE

PROCUREMENT MANAGER

COMPANY BIO

Belmond was born from a passion for connecting discerning travellers with the world's most remarkable properties, locations and journeys. From hotels and trains to river cruises and safaris, Belmond curates incomparable experiences and crafts unforgettable stories.

With a legacy spanning over 45 years, since the acquisition of Hotel Cipriani in Venice in 1976, Belmond has grown into a global collection of 46 properties spread across 26 countries. Exceptional destinations connected by legendary journeys are the very soul of Belmond, where the path that brings you to a place is as important as the destination itself.

A pioneer of slow travel, Belmond has been operating the Venice Simplon-Orient-Express since 1982. The group later expanded to include pristine beach resorts such as Maroma on the Riviera Maya, historic hideaways such as Villa San Michele in the Florentine foothills, urbane icons such as Copacabana Palace in Rio de Janeiro, and gateways to UNESCO world heritage sites, such as Hotel das Cataratas in Brazil's Iguassu National Park.

As proud custodians of storied properties, Belmond is committed to building on the past to create a new legacy: the heritage of the future. Working with communities and local talents, together with the world's most respected chefs, designers and artists, Belmond continues its purpose of perpetuating the legendary art of travel. Since 2019, Belmond has been part of the world's leading luxury group, LVMH (Moët Hennessy Louis Vuitton).

CURRENT OR FUTURE PROJECTS

🕒 N/A

NUMBER OF ESTABLISHMENTS

🕒 46

ANNUAL SPEND

🕒 £100 million

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BUYER





ANTONIO CASANOVA


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COMPANY BIO

The Bensaude Group was established in 1820, in the Azores, and was able to diversify its scope of services to become the largest private corporation entity in the region, ranking amongst the top 100 companies in Portugal.

As one of the five business areas of the group, Bensaude Hotels Collection is the leading hotel brand in the region, with a portfolio of 9 hotels in the islands of the Azores and one in the mainland's capital, Lisbon.

The hotel collection has one of the most iconic hotels in the Azores, the Luxury Terra Nostra Garden Hotel, it has been showing the best of Azorean Hospitality since 1935, today, it is nestled in one of the World's best "Green Retreats," as deemed by Condé Nast Traveler. The group also boasts the 5-star Grand Hotel Açores Atlantico, one of the most emblematic hotels in São Miguel Island.

CURRENT OR FUTURE PROJECTS

- ⌚ There are a number of refurbishments going on and planned for this year. We have 3 new projects to develop that will be added to our portfolio this year. We have also 3 renovations taking place this year on existing properties.

NUMBER OF ESTABLISHMENTS

⌚ 10

ANNUAL SPEND

⌚ £10.5 million

BUYER



PATRICIA MARCELINO

PROCUREMENT DIRECTOR



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COMPANY BIO

Blue&Green currently manages seven hotels, most of which are five-star resorts in Portugal.

It ensures that the annual operating budgets for the hotels are met.

It also draws up the annual capital expenditure plans and refurbishment projects for the premises, guest rooms, public areas and restaurants.



CURRENT OR FUTURE PROJECTS



Verdelago Hotel and WestLake Resort



NUMBER OF ESTABLISHMENTS



7



ANNUAL SPEND



N/A

BUYER



RAVI RAI

CHIEF FINANCIAL OFFICER

COMPANY BIO

Capital Care Group, established in 2004, are a care provider with a portfolio of nine homes that reflect the diversity and individuality of the communities we serve.

We are excited to be expanding into the hotel sector, with our first acquisition now complete. This marks an important step into a new market where the operational similarities between hotels and care homes, particularly in delivering high-quality environments, service, and resident or guest experience, align closely with our existing expertise.

As a business, Capital Care Group combines the values of a family-run organisation with the expertise of a highly professional care provider. Over the past two decades, we have invested in our homes to ensure their long-term success, high standards of care, strong relationships with local authorities, and a culture where residents and staff alike can thrive.

CURRENT OR FUTURE PROJECTS

- ② Acquisition of a hotel

NUMBER OF ESTABLISHMENTS

- ② 10

ANNUAL SPEND

- ② £5 million

CAPITAL CARE GROUP



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BUYER




DECLAN MEAGHER

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 **COMPANY BIO**

The Carlton Hotel Dublin Airport is a 4-star hotel, located just off the M1 & M50 motorways, only 5 minutes drive from Dublin Airport, making it very convenient to Park Sleep Fly travellers.

The hotel provides a 24-hour shuttle bus service to and from the airport for all guests as well as ample on-site parking.

The award-winning 4 star Carlton Hotel Blanchardstown is one of the finest hotels in Dublin. This luxury hotel accommodation in Dublin is located in the heart of Dublin 15, within a short distance of the Blanchardstown, National Aquatic Centre, Phoenix Park, Blanchardstown Shopping Centre, Fairyhouse Racecourse and is known as a top hotel near Emerald Park and Dublin Zoo.

 **CURRENT OR FUTURE PROJECTS**

- Upcoming refurbishment of 132 bathrooms in existing properties
- Future development of 100 bedrooms Airport Hotel
- Rebranding outdoor and indoor

 **NUMBER OF ESTABLISHMENTS**

2

 **ANNUAL SPEND**

N/A

BUYER



SANJAY KATHURIA

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COMPANY BIO

Group of 14-character hotels. Ranges from state houses and mansions and other more bedroom led hotels.

Hotels include: Cavendish's flagship, the Delta Marriott in the centre of Birmingham. Delta Hotels by Marriott Birmingham offers stylish, fully renovated accommodations, superb service, and a prime city-centre location. Enjoy easy access to landmarks like Broad Street, Cadbury World, Utilita Arena Birmingham, the ICC, and the famous Birmingham German Christmas Market during the festive season

The story of the company goes back to when Kathuria was five or six years of age, and his mother was a hotel dishwasher. "We saw all these posh guys coming in, when we were sitting on the steps behind the kitchen. The dream was to get some money to buy a hotel," he said.

The brothers' first ventures into real estate involved the residential side—Sanjay in London and Ravi in the Midlands, where the latter spent his university allowance on an apartment with his father.



CURRENT OR FUTURE PROJECTS

↳ Refurb of rooms/Bathrooms/Public Area



NUMBER OF ESTABLISHMENTS

↳ 14



ANNUAL SPEND

↳ N/A

BUYER



SARAH WILLIAMS

BUSINESS SUPPORT MANAGER

COMPANY BIO

Compass Hospitality UK Ltd, is a full-service Hotel Management Group, based in the North West of England. Their parent company Compass Hospitality has headquartered in Bangkok, Thailand and welcomes guests to gateway destinations in Thailand, Malaysia, Sri Lanka and the United Kingdom.

With 29 destinations across the UK, and growing, Compass Hospitality (UK) Ltd offers a large variety of lifestyle preferences and accommodation needs, delivering gracious hospitality for a truly memorable experience.

Our hotels welcome travellers for business or for leisure, Compass Hospitality (UK) Ltd offers all the requirements you need and expect from your hotel choice.

CURRENT OR FUTURE PROJECTS

- ⌵ We are constantly evaluating our product and improving, we are currently looking at our IT infrastructure, waste management and spa products


NUMBER OF ESTABLISHMENTS

⌵ 29


ANNUAL SPEND


⌵ £17 million

COMPASS HOSPITALITY

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BUYER



JORGE CASTELLA

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COMPANY BIO

Minor Hotels is a global hospitality leader headquartered in Bangkok, Thailand, operating over 560 hotels, resorts, and residences across 57 countries in Asia-Pacific, the Middle East, Africa, Europe, and the Americas. Founded in 1978, it is a subsidiary of Minor International (MINT). The group boasts a diverse brand portfolio ranging from luxury (Anantara, Tivoli, Elewana) to modern (Avani, nhow) and mid-scale (NH Hotels, Oaks)

CURRENT OR FUTURE PROJECTS

- Tivoli Carvoeiro Refurbishments
- Tivoli Coimbra Refurbishments
- Tivoli Liberdade Refurbishments
- NH Collection Lisboa Grand Hotel Chiado

NUMBER OF ESTABLISHMENTS

17

ANNUAL SPEND

N/A

BUYER




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COMPANY BIO

Crinstown Management is a dynamic and forward-thinking property and facilities management company, dedicated to delivering high-quality services across residential, commercial, and hospitality sectors. With a strong focus on reliability, efficiency, and attention to detail, the company prides itself on maintaining properties to the highest standards while ensuring a seamless experience for clients and tenants alike.

Backed by a skilled and experienced team, Crinstown Management offers a comprehensive range of services, including property maintenance, asset management, compliance oversight, and operational support. Their hands-on approach and commitment to proactive problem-solving allow them to anticipate challenges and implement effective solutions before issues arise.

At its core, Crinstown Management values professionalism, transparency, and long-term relationships. By combining industry expertise with a client-focused mindset, the company continues to build a reputation for excellence and trust within the property management sector.

CURRENT OR FUTURE PROJECTS

-  We are currently in the design phase for our new 100 bedroom hotel. Hoping to commence late this year.

NUMBER OF ESTABLISHMENTS

 2

ANNUAL SPEND

 N/A

BUYER



ROLAND COIFFARD

DIRECTOR

 COMPANY BIO

Our hotel purchasing group brings together the best suppliers to guarantee innovative and competitive services. Throughout the year, we ensure stable prices and consistent quality for the products we select.

Damard International's panel of exclusive suppliers offers conditions, discounts, rebates, covering various needs, food, non-food, beverages and unique services.

We buy for the following groups of hotels:

<https://www.sandoz-hotels.ch/en/home/>

<https://www.dotlifestyle.ch>

<https://www.linkedin.com/company/montreuxrepublic/>



CURRENT OR FUTURE PROJECTS

- ⌵ • On going rooms maintenance
- Restaurants' refurbishing



NUMBER OF ESTABLISHMENTS

⌵ 17



ANNUAL SPEND

⌵ N/A

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BUYER



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COMPANY BIO

Dean Street Developments is an active development and delivery partner with a growing pipeline of residential, hospitality and mixed-use schemes across key UK locations.

Operating at the commercial core of each project, the team leads on development feasibility, planning strategy and structured delivery – ensuring procurement routes, product selection and budget control are aligned from inception through to completion.

By embedding our senior team within construction and operational teams, Dean Street drives disciplined cost management, risk mitigation and programme certainty. We take a proactive approach to shaping procurement strategy early, enabling supply chain partners to engage at the right stage and add measurable value.

With multiple live schemes and further opportunities progressing through feasibility and planning, we are actively strengthening long-term, performance-driven supply chain partnerships that support quality, certainty and commercial transparency across our portfolio.

CURRENT OR FUTURE PROJECTS

Dean Street Developments is currently delivering and progressing a significant hospitality and living-sector pipeline across Manchester and London.

325 Deansgate, Manchester – 358-bed Hampton by Hilton Manchester Deansgate, opening Spring 2026 and set to become Europe's largest Hampton by Hilton.

Laystall Street, Ancoats (Manchester) – 154-bed Motto by Hilton Manchester, currently under construction with basement works and RC frame underway. Completion scheduled for 2027.

The View (Battersea) – 235-bed co-living development with planning approval secured and progressing through the Building Safety Regulator Gateway process. Construction works recommencing June 2026, with completion targeted for 2028.

Booth House (London) – 281-bed Four Points Flex by Sheraton Manchester, commencing Summer 2026 including full façade replacement and internal strip-out, delivering in late 2027.

Collectively, these schemes represent a substantial live pipeline across branded hospitality and urban living sectors, with further opportunities advancing through feasibility and planning stages.

NUMBER OF ESTABLISHMENTS

4

ANNUAL SPEND

£9 million +



BUYER



ANDREJ KAZINOTA

PROJECT MANAGER

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COMPANY BIO

DeGraffenried Purchasing International (DPI) specializes in procurement of loose furnishings (FF&E) and Operating Supplies (OS&E) for the hospitality sector. Our goal is to source the best possible product for the best possible price while meeting design and operator standards and local code requirements. With over ten years experience in Europe and a proven methodology for managing purchases, our dedicated team of professionals can bring your project in on budget and on time without compromising quality.



CURRENT OR FUTURE PROJECTS

- ⌵ • Six Senses Porto Heli
- Quinta Del Mar Portugal
- Hotel Arts Barcelona
- Carlton Zurich



NUMBER OF ESTABLISHMENTS

⌵ 6



ANNUAL SPEND

⌵ £15 million

BUYER



KAROLINA PANKAU

PURCHASING SPECIALIST



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DESTIGO HOTELS



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COMPANY BIO

Every journey is a break from everyday life, whether it's a vacation or a business trip. Although we usually know where we are going, it is always a bit of a travelling into the unknown. The hotel you choose to stay is an important part of this story.

Destigo Hotels are unique places, and each hotel has its own character and story worth telling. They are connected by a focus on quality and standards that exceed expectations for their category.

We celebrate exquisite breakfasts, pay tribute to art, cherish history, and respect nature.

We ensure that every journey with Destigo Hotels is a unique collection of experiences.

In addition to managing independent properties, we also partner with the largest global hotel chains, such as Marriott International, Hyatt, and Wyndham Hotels & Resorts.



CURRENT OR FUTURE PROJECTS

⌵ AC Marriott Warsaw , Hotel Exporior Boutique Gdansk



NUMBER OF ESTABLISHMENTS

⌵ 28



ANNUAL SPEND

⌵ £10.5 million

BUYER



BRUNO GUERREIRO

HOSPITALITY PROCUREMENT

COMPANY BIO

DETAILS is a sports and hospitality platform owned by Arrow Global, responsible for managing a diverse portfolio of tourism assets in Portugal. The company currently operates and develops 28 hotel projects, including six units formerly part of the Dom Pedro Group, Hilton Vilamoura, Palmares Beach House Hotel and Signature Apartments, as well as the Editory By the Sea hotel in Tróia. In the Sports & Leisure segment, DETAILS holds the largest portfolio of golf courses in Portugal, featuring the iconic Vilamoura courses - Old Course Vilamoura, Pinhal, Millennium, Laguna, and The Els Club Vilamoura, the Algarve's first private golf course and the first Ernie Els club in Europe. This portfolio also includes the PGA Aroeira Lisbon courses, as well as Palmares, Vale Pisão, Tróia Golf, Monte Rei, and San Lorenzo. The sports portfolio further comprises the prestigious Vilamoura Equestrian Centre and a modern Sports Centre currently under development.

CURRENT OR FUTURE PROJECTS

 5 hotels

NUMBER OF ESTABLISHMENTS

 34

ANNUAL SPEND

 £10 million

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BUYER



LAURENS VAN RIJ

CEO/OWNER

 COMPANY BIO



Different Hotels is a dynamic Belgian hotel group based in Limburg, offering a collection of unique hotels where each property has its own character and story. With multiple locations in Belgium and beyond, the group focuses on creating memorable guest experiences that combine comfort, design, and a strong sense of place.

Driven by a passionate team, Different Hotels stands for personal service, flexibility, and genuine hospitality. From city hotels to nature retreats and experiential stays, the brand delivers more than just accommodation—it creates meaningful and distinctive experiences for both leisure and business travelers.

At Different Hotels, every stay is designed to be “different”: authentic, memorable, and tailored to the guest

 CURRENT OR FUTURE PROJECTS

- Takeover hotel in Netherlands
- Project Carbon Hotel to 5 stars
- New restaurant Jungle in M hotel
- 22 new rooms for Hotel Ecu
- 30 new rooms for Hotel Eurotel

 NUMBER OF ESTABLISHMENTS 5 ANNUAL SPEND £5 million DIFFERENT HOTELS
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BUYER



IZGI YAZICI

ARCHITECT

 COMPANY BIO

Experience Timeless Turkish Hospitality with Divan Hotels

Rooted in a rich heritage dating back to 1956, Divan Hotels began with the opening of the iconic Divan Istanbul, founded by visionary businessman Vehbi Koç as part of the prestigious Koç Holding. From its very beginning, Divan set the standard for modern luxury hospitality in Türkiye.

Today, Divan Hotels operates more than 10 hotels and residences across Türkiye and internationally, offering a diverse portfolio that ranges from stylish urban hotels to relaxing resort destinations. Each property reflects a seamless blend of timeless elegance, contemporary design, and authentic Turkish warmth.

Guests can enjoy premium amenities, wellness facilities, and award-winning dining experiences—delivered with the personalized service that has defined Divan for decades.

Divan Hotels – Where Tradition Meets Modern Luxury, A Legacy of Elegance Since 1956.



CURRENT OR FUTURE PROJECTS

- Divan Talya Hotel
- Divan Akaretler Hotel
- Divan Goccek Hotel



NUMBER OF ESTABLISHMENTS

9



ANNUAL SPEND

£65 million



DIVAN HOTELS



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BUYER



ANDREAS KAITTANIS

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COMPANY BIO

Founded in 2008, Domes is one of the most dynamic hospitality groups in Greece, with 21 five-star hotels across 14 destinations in Greece, Portugal, and Spain. The Group has a strong presence in the upper upscale and luxury segments, with properties operating under brands of Marriott International and Hilton Worldwide, and collaborates with leading institutional investors such as Hotel Investment Partners (HIP), Brookfield Asset Management Ltd, Grivalia Management Company, Prodea Investments, and Aroundtown SA.

Recognised for four consecutive years as the World's Leading Resort Brand, the Group continues to shape a design-led approach to hospitality, with a focus on experiential travel, local culture, and exceptional service



CURRENT OR FUTURE PROJECTS

3 projects



NUMBER OF ESTABLISHMENTS

21



ANNUAL SPEND

£2 million

BUYER



ANTONINO ADILETTO

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COMPANY BIO

DOT Life redefines hospitality as a transformative journey toward complete well-being.

Our properties—KURHAUS CADEMARIO, HOTEL VILLA SASSA, HOTEL PRINCIPE LEOPOLDO, and PARK HOTEL—are designed to rejuvenate the body, mind, and spirit.

Our mission is to blend excellence in hospitality with a holistic, personalized approach, combining premium services with a philosophy centered on the individual. Through iconic locations, gourmet dining, state-of-the-art spas, and tailor-made wellness programs, we provide our guests with a community where Swiss precision meets Italian warmth, creating spaces where they feel welcomed, revitalized, and inspired.

CURRENT OR FUTURE PROJECTS

Extensive renovation projects will take place over the next couple of years. Our residences, historical villas, and hotels are currently undergoing restoration, and the hotels will also be refurbished.

NUMBER OF ESTABLISHMENTS

4

ANNUAL SPEND

£5 million



FOUR ELEMENTS

DP BUSINESS EVENTS

BUYER



OLEKSII TKALENKO

DESIGN DIRECTOR

COMPANY BIO

4 El Design is a interior design studio specializing in the hospitality sector. With a focus on creating memorable guest experiences, the studio emphasizes human-centered design to transform spaces into engaging environments.

The studio's portfolio includes significant projects such as the Crowne Plaza (IHG) and Radisson RED (RHG) hotels in Tashkent, Uzbekistan. These developments showcase 4 El Design's commitment to innovative solutions that enhance both aesthetics and functionality.

Operating from Prague, Czech Republic, 4 El Design serves clients across Europe and Asia. The studio's approach combines storytelling with a deep understanding of user experience, ensuring each project resonates with its intended audience.

For more information or to view their portfolio, visit their official website: www.4eldesign.com



CURRENT OR FUTURE PROJECTS

- Crowne Plaza (IHG), Tashkent, Uzbekistan
- Radisson, Armenia - future
- Radisson RED, Warsaw, Poland - future
- Radisson BLU, Hamburg, Germany - refurbishments - future



NUMBER OF ESTABLISHMENTS

20



ANNUAL SPEND

N/A



**FOUR ELEMENTS DESIGN
S.R.O.**



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BUYER



VICTORIA FLETCHER

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COMPANY BIO

Fusion by Design: Crafting Timeless Spaces for Hospitality Success

Established in 1998, Fusion by Design is a leading UK interior design practice specialising in hospitality and leisure. With over 25 years' experience, we create distinctive, commercially driven environments for pubs, bars, restaurants, and hotels that captivate guests and deliver lasting results. We believe the true beauty of design lies in its commercial success.

We work with clients from independent operators to major national and international brands, delivering over 4,000 projects ranging from café refurbishments to multi-million-pound hotel transformations. Each scheme is tailored to reflect brand identity while maximising efficiency and guest appeal.

Our approach combines creative vision with practical expertise, producing interiors that balance aesthetics, functionality, and durability. From concept to completion, we manage the entire process to ensure seamless delivery.

Recognised for excellence, we were named an SBID Interior Design Icon in 2025. This reflects our commitment to creativity, professionalism, and impact.

We design spaces that enhance brand identity, improve guest satisfaction, and drive revenue—creating interiors that stand the test of time

CURRENT OR FUTURE PROJECTS

- ⌚ We're pleased to report a strong refurbishment pipeline, with high-profile hospitality projects across the UK. In hotels, we're transforming bars, restaurants, bedrooms and spa facilities to enhance guest experience and efficiency. Alongside this, we have over 30 secured pub and bar projects, ranging from £150k refurbishments to multi-million-pound flagship schemes. All are scheduled for delivery within the next 6-12 months, reinforcing our reputation as a trusted partner for high-quality, timely hospitality refurbishments nationwide.

NUMBER OF ESTABLISHMENTS

⌚ N/A various projects

ANNUAL SPEND

⌚ N/A

BUYER




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COMPANY BIO

At Gian Capital we take a 360-degree approach to real estate investment, we specialise in the commercial, residential and care sectors

We believe implicitly in our people; in enabling and empowering a high-performance culture through individuals with a pioneering spirit.

We offer superior performance through operational excellence, property expertise and delivery that exceeds expectations across all sectors

All of the team at Gian Capital are aligned to deliver turnkey projects to the highest standards.

CURRENT OR FUTURE PROJECTS

- We have completed a 41 studio Apart hotel /residential site in central Birmingham and presently starting works on a 55 studio Apart hotel /residential site in Aston, Birmingham
- 3 commercial sites undergoing refurbishment
- 3 care home Sites in Nottingham, Derbyshire and Cheshire

NUMBER OF ESTABLISHMENTS

5

ANNUAL SPEND

£3 million

BUYER



MOSSADEK REKIK

DIRECTOR OF PROJECT

GIMMO GROUPE MEHRI



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COMPANY BIO

Gimmo is one of Algeria's leading diversified conglomerates, with over six decades of operational excellence since its establishment in 1965.

The Group has built a strong reputation through strategic investments across hospitality, tourism, agriculture, manufacturing, and financial services, positioning itself as a key economic player in Algeria and the wider Maghreb region



CURRENT OR FUTURE PROJECTS

- New Hotel apartment
- Padel stadium



NUMBER OF ESTABLISHMENTS

2



ANNUAL SPEND

£2 million



BUYER



LORIN WAHLERS

PROJECT DIRECTOR

COMPANY BIO

HES-Europe is a Project Procurement organization founded by ex-Accor procurement specialists who have collectively assisted in more than 200 hotel openings and refurbishments over the past 25 years across Europe and Africa. The team brings unmatched expertise in managing all aspects of hotel procurement, from sourcing to delivery, across a wide range of budgets, styles, and brands. Their experience spans both the Accor Hotels group as well as numerous other international brands and independent properties.

Skilled in handling complex procurement projects, HES-Europe ensures that every hotel project receives tailored solutions, whether it involves case goods, lighting, furniture, OS&E, or cutting-edge hotel technology. With a yearly procurement spend of approximately 20 million euros, the organization excels in optimizing costs without compromising quality or design standards.

Currently, HES-Europe is managing multiple ongoing projects in Germany, France, Spain, and the Benelux region. Each project benefits from a dedicated team that coordinates closely with hotel operators, designers, and suppliers to ensure timely delivery and flawless execution. Their extensive network across Europe and Africa allows them to source unique products efficiently while maintaining high standards of service and reliability.

CURRENT OR FUTURE PROJECTS

-  • Hyatt unbound Frankfurt
- Mondrian Bordeaux
- MGallery Reine Margot
- Tribe Montpellier
- Projet Lombard
- Pullman Paris
- Greet & Ibis in Spain

NUMBER OF ESTABLISHMENTS


 8

ANNUAL SPEND

 £15 million

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BUYER



ABBS SINGH

COMPANY DIRECTOR



I PROPERTY CONSULTANTS LTD



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COMPANY BIO

Private Family Property Office.

Investments in various real estate classes.

A diverse property portfolio which includes residential, commercial and industrial properties across the UK.

Currently in the process of renovating a property to convert into a boutique Hotel in London.



CURRENT OR FUTURE PROJECTS

- ⌄ In the process of purchasing 2 properties with a view to converting them into boutique Hotels with less than 50 keys each in inner London.



NUMBER OF ESTABLISHMENTS

- ⌄ 2



ANNUAL SPEND

- ⌄ N/A

BUYER



DR MURAT POLAT

DIRECTOR OF DESIGN & TECHNICAL SERVICES



BOJAN JELENIC

DESIGN DIRECTOR EASTERN EUROPE, CIS & BALKANS

INTERCONTINENTAL HOTELS GROUP - IHG



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COMPANY BIO

InterContinental Hotels Group (IHG) is a global hospitality company that creates and operates a diverse portfolio of hotel brands spanning luxury, premium and mainstream segments. With a legacy built on service, innovation and franchising expertise, IHG partners with owners, investors and communities to deliver memorable guest experiences across thousands of hotels in almost 100 countries.

IHG's brand family includes internationally recognized names such as InterContinental, Kimpton, Regent, Six Senses, Crowne Plaza, Hotel Indigo, voco, Holiday Inn, Holiday Inn Express, Staybridge Suites, Candlewood Suites and EVEN Hotels. Each brand is developed to meet distinct traveler needs—from authentic luxury and boutique individuality to reliable value and extended-stay convenience—while sharing a common focus on thoughtful design, operational excellence and guest loyalty.



CURRENT OR FUTURE PROJECTS

- Open another 300 brilliant hotels over three years.



NUMBER OF ESTABLISHMENTS

- 6900



ANNUAL SPEND

- N/A

BUYER



JESSICA LIGHTBODY

INTERIOR ARCHITECT

JESSICA LIGHTBODY DESIGN

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COMPANY BIO

Jessica Lightbody is the founder and creative director of Jessica Lightbody Design, an award-winning hospitality architecture and design studio specialising in boutique hotels, resorts, retreats, spas, restaurants, bars, and high-end commercial environments, operating under the Lightbody Group.

With over 19 years of industry experience, Jessica leads a multidisciplinary team delivering commercially intelligent design solutions across the UK and internationally. Her work is defined by a refined understanding of space, heritage, and guest experience, seamlessly integrating architecture, interior architecture, design and branding to create cohesive, distinctive, high-performing hospitality environments that perform

Under her direction, each project is driven by rigorous attention to detail, operational performance, and cohesive branding aligned with the design, target market, and business objectives, because good design is good business.

CURRENT OR FUTURE PROJECTS

- 5 Star Resort and Spa, Caribbean
- Country Estate Hotel & Spa, York
- Hotel Development, Dubai Jebel Ali
- Hotel Development, Covent Garden, London
- Restaurant, Dubai Marina
- Restaurant, West London
- High-End Residential, Jersey CI

NUMBER OF ESTABLISHMENTS

5

ANNUAL SPEND

£5 million

BUYER



RAFAEL SILVA

ASSOCIATE DIRECTOR

COMPANY BIO

We specialise in the design of major sports venues and training facilities, educational projects and mixed-use developments.

KSS have over 35 years of continuous experience in sports architecture and masterplan developments for new build and redevelopment. We provide master planning and architecture to the finer details of the interior design of stadia, sports complexes, arenas and training centres. Our skills encompass the full concept to delivery, including pre-design brief development, site search and site feasibility assessment at masterplan level.

We are an 100 - strong practice working from our offices based in central London. We have a reputation for providing high-quality design backed by sound commercial judgement within a client-focused and professional service. Our team comprises architects, interior and graphic designers, and a wide range of support staff.

KSS are one of the leading sports architecture practices at the forefront of innovative design research and technology in sports design. We aim to create an intelligent and flexible modern architecture that informs the design by site context, functionality and a practical approach to sustainability and energy efficiency. We continually research best practices and evolving technologies across the globe to ensure that our projects continuously improve.

CURRENT OR FUTURE PROJECTS

⌵ N/A


NUMBER OF ESTABLISHMENTS

⌵ 2


ANNUAL SPEND

⌵ N/A

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BUYER



**JOSYANNE BARDAVID
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COMPANY BIO

Link is a global leader in hospitality procurement, with 66 offices worldwide and a track record for delivering FF&E and OS&E solutions across all hotel segments—from budget to luxury, Resorts and Aparthotel. From New -build to refurbishments as well as soft refurbishments and rebranding. We manage the full procurement lifecycle: budgeting, sourcing, logistics, and placement, with flexible models that support both in-house teams and full outsourcing. Our hybrid approach lets us adapt to each project's unique needs. We work with a wide network of suppliers and manufacturers across Europe, Asia, and the Middle East to provide our clients with the best value, design alignment, and operational efficiency. Simply put, we make procurement seamless, smart, and strategic.



CURRENT OR FUTURE PROJECTS

- Select Service Hotel Iceland FFE/OSE 100 keys 2027
- Select Service Hotel - Rebrand Iceland OSE 55 keys 2026
- Luxury Hotel London UK OSE 82 keys 2026
- Staff Campus Hotel UAE RAK OSE 500+ Keys 2027
- Luxury Hotel Thailand Thailand FFE/OSE 50 Keys 2026
- Luxury Hotel Thailand Thailand OSE 150 Keys 2027
- Luxury Hotel London UK OSE 55 keys 2027



NUMBER OF ESTABLISHMENTS

10



ANNUAL SPEND

£65 million

BUYER



SUKHRAJ HEER

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COMPANY BIO

Longbridge Manor is a Grade II listed country estate in Warwick, reimagined as a refined destination for hospitality, events, and modern leisure. Blending historic character with contemporary design, the Manor is being transformed into a boutique hotel, an elegant restaurant and bar, and a premier wedding and events venue centred around a striking orangery. With future plans for wellness and retreat experiences, Longbridge Manor is designed to become a landmark setting where heritage, celebration, and elevated living come together

CURRENT OR FUTURE PROJECTS

Various

NUMBER OF ESTABLISHMENTS

1

ANNUAL SPEND

£350,000

BUYER



MARIANA DEVEZAS

ASSOCIATE

COMPANY BIO

We are an award-winning boutique interior architecture and design studio.

With offices in Dubai and Porto, and deep industry connections the world over, we specialise in premium and luxury hospitality, delivering imaginative and successful solutions from conceptualisation to construction.

CURRENT OR FUTURE PROJECTS

🔍 Intercontinental Hotel, LXR Resort, Vignette Hotel & Apartments, Fairmont Hotel, Curio Resort, Curio Hotel, Hilton Hotel, Hilton Residential Tower, Marriott Resort, Luxury Collection Hotel

NUMBER OF ESTABLISHMENTS

🔍 15

ANNUAL SPEND

🔍 N/A

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BUYER



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COMPANY BIO

M2M Hospitality is a consultancy firm focused exclusively on the hospitality sector. We combine deep industry knowledge with practical, hands-on experience in procurement, project and construction management, interior solutions, and design. Our mission is to ensure our clients realize their vision efficiently, attractively, and within budget, while maintaining highest quality standards.

We provide three main service areas, which can be engaged separately or as a complete package, depending on the needs of your project:

1. Hospitality Project Procurement Management, Project & Construction Management
2. Hospitality Interior Solutions
3. Hospitality Interior Design

Why Partner with Us

- **One-Stop Service:** by covering procurement, design, and full project/construction management, we reduce coordination complexity for you.
- **Cost Efficiency & Quality Control:** with rigorous processes and trusted supplier networks, we help you optimize investment without compromising on quality.
- **Tailored Solutions:** we understand that every market, client and property is different; we adapt design, procurement and project management to your specific vision and constraints.
- **On-Time Delivery:** we pride ourselves on delivering projects to schedule by proactive planning and close monitoring.

CURRENT OR FUTURE PROJECTS

- Radisson Blu Split, Croatia
- Hilton Old Town Antwerp, Belgium
- Novotel Ghent, Belgium
- Yalo Hotel Brussels, Belgium
- Sheraton Brussels Airport, Belgium
- Brussels Airlines Lounge, Brussels, Belgium
- Nobu Residences, Amsterdam, The Netherlands
- Steigenberger Bodensee, Germany
- B-aparthotels Brussels, Belgium
- Holiday Inn Express, Brussels, Belgium
- Ibis Tour & Taxis Brussels, Belgium
- Kimpton Hotel, Brussels, Belgium
- Kimpton Hotel, Salzburg, Austria
- Marina Resort Cavtat, Croatia
- Hotel Marjan Split, Croatia

NUMBER OF ESTABLISHMENTS

15

ANNUAL SPEND

£5 million


BUYER





TAHER TAFADER


MANAGING DIRECTOR

MATHESON LANG

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COMPANY BIO

Based in Mayfair in the heart of London's West End, Matheson Lang is a full-service Residential and Commercial Real Estate company offering solutions, opportunities and associated services to high-end London property

CURRENT OR FUTURE PROJECTS

- Smart Lock
- Bed
- Amenities
- Hotel Furniture
- PMS
- Guest Engagement

NUMBER OF ESTABLISHMENTS

 1

ANNUAL SPEND

 £2 million

BUYER



FERNANDO FIDALGO


PURCHASES DIRECTOR





ASHISH GOSAIN


AREA DIRECTOR - PORTUGAL

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COMPANY BIO

MGM Muthu Hotel is one of Europe's leading hospitality chains with 50 hotels across Portugal, Spain, France, Cuba, Kenya, England, Scotland and India. The group has tremendous growth year on year and is spreading the presence to various exotic locations.

CURRENT OR FUTURE PROJECTS

 N/A

NUMBER OF ESTABLISHMENTS

 50

ANNUAL SPEND

 N/A


BUYER





SEBASTIAN PONULAK

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COMPANY BIO

Millennium Hotels and Resorts (MHR) is a dynamic, global hospitality group with luxury properties spanning four continents and 80 destinations. With a reputation for excellence, MHR owns, manages, and operates over 130 properties worldwide including in New York, Los Angeles, London, Paris, Dubai, Abu Dhabi, Auckland, Beijing, and Singapore. Its diverse portfolio spans brands including The Biltmore, Grand Millennium, Millennium, M Social, Studio M, M Hotel, Copthorne, and Kingsgate—offering the perfect address for business and leisure travellers who are looking for hospitality experiences that go above and beyond.

CURRENT OR FUTURE PROJECTS

2 Refurbishment Projects starting September 2026

NUMBER OF ESTABLISHMENTS

21

ANNUAL SPEND

£50+ million

BUYER



NICOLA BECK

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COMPANY BIO

Founded by Nicola C. Beck, NBAX Destination Architecture is an international design studio specializing in hospitality, destination architecture, and landmark projects. Working across Europe, the Middle East, Asia, and North America, NBAX combines architecture, interior design, landscape, BIM, and visual storytelling to create destinations that are commercially strategic and emotionally memorable.

Led by Managing Directors Nicola C. Beck and Richard Coutts, the studio focuses on guest experience, operational logic, brand positioning, and long term value creation. With a background shaped through education and training under Zaha Hadid and advanced computational design methodologies, NBAX brings together expressive design, technical precision, and BIM driven workflows.

The studio has experience across luxury hotels, resorts, waterfront developments, ski destinations, cultural projects, and mixed use developments, often requiring close coordination between developers, operators, consultants, and authorities. From early vision and feasibility to technical documentation and site supervision, NBAX combines strong conceptual thinking with practical execution.

Rooted in storytelling and strategic differentiation, NBAX focuses on creating distinctive architectural identities that strengthen market positioning and help projects stand out in increasingly competitive hospitality and real estate sectors.

CURRENT OR FUTURE PROJECTS

Current:
New Hotel Brand (confidential) with a location to open every year, London, UK
Four Seasons Hotel & Branded Residences, Jeddah Tower, Saudi Arabia

Future:
Confidential Hotel in Davos, Switzerland
Confidential Hotel in South Tyrol, Italy

NUMBER OF ESTABLISHMENTS

5

ANNUAL SPEND

N/A

BUYER



CHESTER GUMBS

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COMPANY BIO

Nest LifeStyle is the parent group bringing together Nest Residential, Nest Hospitality, Nest Facilities, and Nest Maintenance under one cohesive brand, delivering fully integrated property and hospitality solutions.

Our expertise spans residential management, hotel operations, facilities services, and maintenance delivery, ensuring clients benefit from a complete, end to end service offering tailored to their needs.

Whether overseeing large scale residential developments, managing hotel assets, delivering planned and reactive maintenance, or providing facilities management services, Nest LifeStyle is committed to exceptional service, operational excellence, and long term asset value.

By combining specialist divisions under one unified group, we provide a seamless, reliable, and high quality experience across all aspects of property and hospitality management, making us a trusted partner across the UK.



CURRENT OR FUTURE PROJECTS



At Nest LifeStyle, we manage a diverse and growing portfolio of properties across the UK, including large scale residential developments ranging from 400 to 800 beds, alongside hotel assets with 500 to 600 bedrooms.

Through our integrated group structure, Nest Residential, Nest Hospitality, Nest Facilities, and Nest Maintenance work collaboratively to deliver a fully comprehensive service. This includes day to day property and hotel management, facilities management, and both planned and reactive maintenance solutions.

We are continuously expanding our portfolio and are actively seeking trusted subcontractors and suppliers to support our operations across all divisions. This includes furniture, beds, chairs, white goods such as ovens, fridges, and dishwashers, as well as specialist service providers for facilities and maintenance requirements including AC servicing, compliance inspections, and general property upkeep.

Our focus is on building long term partnerships that support our commitment to delivering exceptional living and hospitality experiences to our clients and residents.



NUMBER OF ESTABLISHMENTS



Client Portfolio : 33 contracted + 57 non contracted.



ANNUAL SPEND



£60 million +.




BUYER




RICARDO MAGALHÃES

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DP BUSINESS EVENTS

COMPANY BIO

Oca Hotels is a hotels company located in Spain, Portugal and Brazil. We offer to our clients a wide range of hotels and apartments equipped with all the comforts, different accommodation and service regimes adapted to the guests preferences and needs. They are adapted perfectly to any type of holiday stay. We have spa hotels, resorts, with golf course, rural hotels, beach apartments and so much more.

CURRENT OR FUTURE PROJECTS

- Grande Oca Porto Tower Hotel

NUMBER OF ESTABLISHMENTS

36

ANNUAL SPEND

£2.5 million

BUYER



**SAVANNAH
CHANTHAVONG**

HEAD OF PROCUREMENT

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COMPANY BIO

Oetker Hotels is a luxury hotel group renowned for its portfolio of Masterpiece Hotels; exceptional properties that embody elegance, heritage, and refined service. With roots dating back to 1870, the brand is synonymous with timeless European hospitality and family-owned excellence.

Oetker Hotels includes iconic destinations such as:

- Le Bristol Paris
- Hôtel du Cap-Eden-Roc (Antibes)
- The Lanesborough (London)
- Eden Rock - St Barths
- Jumby Bay Island (Antigua)
- Palácio Tangará (São Paulo)
- Hotel La Palma (Capri)
- L'Apogée Courchevel
- Château Saint-Martin & Spa (Vence)
- Brenners Park-Hotel & Spa (Baden-Baden)
- The Vineta Hotel (Palm Beach)

A new property in Saint-Tropez is scheduled to open in 2027, further expanding the brand's presence in iconic leisure destinations.

- Oetker Hotels are united by a commitment to:
- Authentic, personalized service
- Cultural richness and local immersion
- Sustainability and responsible luxury
- Uncompromising quality and elegance

Each hotel is a unique expression of its location, curated with artistry and care to offer guests an unforgettable experience.

CURRENT OR FUTURE PROJECTS

- ① Future openings:
 - Le Mas Bellevue - Saint-Tropez, France (Opening 2027)
 - L'Amorosa - Tuscany, Italy (Opening 2028)

NUMBER OF ESTABLISHMENTS

② 11

ANNUAL SPEND

② £430 million

BUYER



ANGELA BIR

DIRECTOR

COMPANY BIO

GRADE II LISTED GEORGIAN MANSION

In a warm and welcoming atmosphere, the Park Hall Hotel & Spa in Wolverhampton beautifully blends traditional style with contemporary features.

Our leafy surroundings and wonderful views of the Staffordshire countryside gives us the perfect setting for those looking to get away from the hustle and bustle of life. As a popular wedding venue in the West Midlands, we provide the perfect backdrop for your big day and any other family celebrations.

As one of the most prominent hotels in Wolverhampton, Park Hall Hotel offers the perfect blend of convenience and comfort. Its central location makes it an ideal choice for business travellers seeking easy access to key destinations, as well as visitors wanting to discover the rich history, culture, and attractions of the local area. Whether you're here for work or leisure, Park Hall Hotel provides a welcoming base for your stay in the West Midlands.

CURRENT OR FUTURE PROJECTS

 N/A

NUMBER OF ESTABLISHMENTS

 1

ANNUAL SPEND

 N/A

PARK HALL HOTEL



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BUYER




SAM SHERWOOD

BUSINESS OPERATIONS DIRECTOR

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 **COMPANY BIO**

Pearl Healthcare Group is a family-led provider of specialist residential care and retirement services, operating a growing portfolio of care homes across Lincolnshire and the Isle of Man. Backed by over 40 years of experience, the group has established a strong reputation for delivering high-quality, person-centred care within supportive, community-focused environments.

The group is now entering an exciting phase of growth and development, with a clear strategic focus on enhancing both its portfolio and offering. Pearl Healthcare is actively investing in the evolution of its homes, elevating design standards, broadening lifestyle amenities and introducing more refined, hospitality-led experiences. This direction reflects a shift toward premium and high-end residential care, meeting the expectations of a new generation seeking quality, comfort and choice in later life.

Through ongoing investment in people, infrastructure and innovation, Pearl Healthcare continues to expand its footprint while maintaining its family values and commitment to excellence. The group's ambition is to redefine modern care living - combining clinical expertise with aspirational environments that support both quality of care and quality of life.

 **CURRENT OR FUTURE PROJECTS**

⌄ We are currently progressing plans for a major refurbishment of our care village and retirement apartments, focused on bringing the original vision to life through a more premium, lifestyle-led offering. The project will introduce high-end finishes, enhanced interior design and upgraded furnishings.

Future developments include the addition of improved on-site amenities such as a bistro, expanded fitness and wellbeing facilities, and the integration of modern technologies to enhance both resident experience and operational efficiency.

 **NUMBER OF ESTABLISHMENTS**

⌄ 4

 **ANNUAL SPEND**

⌄ N/A

BUYER



KIRSTEN WISSEL

PROCUREMENT MANAGER
GERMANY - FF&E / HOUSEKEEPING

COMPANY BIO

Premier Inn Germany is part of the UK based Whitbread Group and has now 70 hotels across Germany and 2 in Austria. Premier Inn focuses on consistent quality, strong value, and scalable expansion across Germany.

CURRENT OR FUTURE PROJECTS

Further hotel expansion year on year across Germany.


NUMBER OF ESTABLISHMENTS


70


ANNUAL SPEND

N/A

PREMIER INN HOLDING GMBH GERMANY / WHITBREAD GROUP

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BUYER



OLEKSANDRA FESENKO

PROJECT DIRECTOR

COMPANY BIO

PROQ stands for Procurement and Quality, a vision that defines and guides our company at every level. We firmly believe that procurement should always go hand-in-hand with uncompromising quality.

Our mission is to deeply understand and anticipate customer needs by delivering premium-quality products and services that are both competitive and reliable.

Our vision is to ensure that every procurement experience is backed by the highest standards of quality.

CURRENT OR FUTURE PROJECTS

- Jumeirah Al Naseem, UAE
- Jumeirah Saadiyat Island, UAE
- LAHEQ Island, KSA
- Voco Hotel, QTR
- St Regis, UAE / Azerbaijan
- Hilton Curio, UAE
- Private Residentials

NUMBER OF ESTABLISHMENTS

 2

ANNUAL SPEND

 N/A

PROQ HOSPITALITY SOURCING



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BUYER



KAMA KOWACZ

DESIGN MANAGER

COMPANY BIO

PURO hotels are an eclectic, vibrant and sophisticated experience. A community that welcomes you with warmth, customised service and insider knowledge. A creative spirit that infuses each choice of art and design. A central location to rest your head and a social, cultural hub to call home.

Thoroughly Polish at heart, Scandinavian in our roots, and global attitude, our hotels are shaped by their quietly upscale design, specially commissioned artworks, convivial spaces, personal services, and an exciting agenda that come together to form PURO Experience.

Timeless, elegant and unique design is the cornerstone of each and every PURO hotel. With an intriguing mix of heritage and contemporary style we commission various designers for each hotel and prioritize the use of natural and sustainable materials.

Each hotel reflects its neighbourhood by incorporating local design and architectural features, and by showcasing local and international artists.

CURRENT OR FUTURE PROJECTS

- With eight properties across Warsaw, Cracow, Poznan, Wroclaw, Lodz, and Gdansk, PURO is a hospitality brand that creates spaces that feel as good as they look, offering experiences shaped by the distinctive character and authenticity of each city. PURO Budapest and PURO Prague will mark the company's first international openings, extending its signature approach to two culturally rich and dynamically growing European capitals. Next step will be opening of the third property in Warsaw.

NUMBER OF ESTABLISHMENTS

8

ANNUAL SPEND

N/A

PURO HOTELS

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BUYER





VÍTOR CONCEIÇÃO

CATEGORY MANAGER FF&E | OS&E

REAL HOTELS GROUP

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COMPANY BIO

In 2020, Real Hotels Group was born, an ambitious and visionary hospitality project, created by a group of professionals who decided to follow a different path: betting on excellence and valuing authenticity, hospitality, and innovation. Even with all the uncertainties and challenges that this period brought, the project moved forward. Steadfast.

Already counting six Holiday Inn Express units from IHG in its portfolio under a franchise agreement, the company bet on the full potential of the Real Hotels brand, a Portuguese group already established in the market since 1994, with 10 hotel units located in Lisbon, Cascais, and the Algarve.

In 2024, Amazónia Verde Hoteis, founded in 1990 and currently with 4 hotels in Portugal, joined the group.

This merger resulted in 19 hotels - 3,000 rooms - and one of the largest national hotel groups, with the ambition to create a portfolio of products carefully designed to reflect the history and culture of the places where they are located, combining comfort, service and technology with unparalleled authenticity and elegance.

But this is not just another hotel group. We are a community of passionate people who work tirelessly to create unique and memorable hospitality experiences.

We believe in a responsible, sustainable future and are committed to developing positive socio-environmental and governance actions, because we still have many stories to live and share.

CURRENT OR FUTURE PROJECTS

 N/A

NUMBER OF ESTABLISHMENTS

 19

ANNUAL SPEND

 N/A

BUYER



**DANIEL ALEXANDRE DO
ADRO**

GENERAL MANAGER

COMPANY BIO

Located between the resorts of Quinta do Lago and Vale do Lobo, in the Ria Formosa Natural Park, Algarve, the Ria Park Hotels boast a prime location with close proximity to recognized golf courses and exclusive golden sandy beaches.

The magnificent view over the pine forest and the splendid gardens of the hotels provide a unique experience in an environment characterized by tranquility and natural beauty. Inspired by the Mediterranean influence which dominates the resort, the Ria Park Hotels offer comfort and refinement for a relaxing and memorable stay.

CURRENT OR FUTURE PROJECTS

- Every year we invest and improve our infrastructures, visible and the ones not visible for our clients


NUMBER OF ESTABLISHMENTS

- 2


ANNUAL SPEND


- N/A

RIA PARK HOTELS

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BUYER



TREVOR ROBERTS
MANAGING DIRECTOR

COMPANY BIO

ROOM Facilities Management Co. Ltd. was founded in 2000, and we have gone on to complete nearly 250 Hotel projects in that time.

With the majority of our projects inclusive of; soft flooring, front-of-house joinery, kitchens and IT systems – the ability to include packages outside the scope of FF&E sets us apart from the competition and makes us one of the most flexible specialists in our field.

And whilst our work is predominantly within the hotel and leisure industry, we have also completed a number of academies, hospitals, student accommodation facilities and PRS public lobby schemes.

CURRENT OR FUTURE PROJECTS

 6 Ongoing/Upcoming Projects.

Always looking to expand our supplier network.


NUMBER OF ESTABLISHMENTS

 1


ANNUAL SPEND

 £15 million

ROOM FACILITIES MANAGEMENT CO. LTD

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BUYER





KRISTINA SEVINC

BUSINESS DEVELOPMENT &
SUPPLIER RELATIONS MANAGER

S+S DESIGN STUDIO

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0000
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COMPANY BIO

S+S Design Studio is a multi award-winning hospitality and residential interior design practice founded by twin sisters Ira and Olya Sundukovy. With 20 years of expertise and accolades including the Gold Key 2017 and AHEAD Awards 2026, the studio is celebrated for its artistic, story-driven approach, delivering full-scope design from concept to site across hotels, resorts, branded residences and F&B destinations worldwide.

Currently active across the Middle East, Europe, Africa and Asia, S+S partners with leading operators including Accor, Ennismore, Marriott and Hilton.

CURRENT OR FUTURE PROJECTS

 35

NUMBER OF ESTABLISHMENTS

 2

ANNUAL SPEND

 N/A



BUYER



BIPIN SHAH

GROUP ACCOUNTANT

COMPANY BIO

Sarova Hotels is a family run group of three and four-star hotels and health clubs located throughout the South of England.

- The Abbey Hotel - Great Malvern
- Bull Hotel - Gerrards Cross
- Rembrandt Hotel - Knightsbridge
- Sir Christopher Wren - Windsor

CURRENT OR FUTURE PROJECTS

- Ongoing projects


NUMBER OF ESTABLISHMENTS


○ 4


ANNUAL SPEND

○ £2.5 million

SAROVA HOTELS

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SCYLLA

BUYER



LATIFA JAHJAH

STRATEGIC BUYER

DP BUSINESS EVENTS

COMPANY BIO

Scylla is a river cruise company with over 45 ships on the rivers in Europe. We work together with different charters like Tauck Travel, Riviera Travel, Thurgau Travel and many more.

We are a family owned, single source company with a huge family of enthusiastic colleagues that are doing their hobby every day of the week. Every year we take more than 300,000 guests on journeys through Europe with passion and love for tradition, culture, environment, staff, partners and communities.

CURRENT OR FUTURE PROJECTS

 3 new build ship per year and 5 refurbishments a year


NUMBER OF ESTABLISHMENTS


 45

ANNUAL SPEND

 £2 million

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SEOUL BIRD
KOREAN STREET FOOD

DP BUSINESS EVENTS

BUYER



MO SADIQ

CHIEF FINANCIAL OFFICER

COMPANY BIO

Seoul Bird was created by Judy Joo and Andrew Hales, who have worked together for over 10 years, and created a number of exciting restaurants in London and abroad. Inspired by both Judy's Korean-American heritage and the duo's food tours across South Korea, Seoul Bird is built on the foundations of Korean cooking and flavours.

Fresh, fast, and flavoursome, all of our food is made to order. We only work with the best suppliers, and use high quality ingredients. We serve real food with real flavour. We don't use unhealthy chemical additives, or any processed pre-made sauces.

Our chicken comes from high welfare farms, and is certified halal. Our sauces, salads, and batter are all made in house by hand, with bespoke recipes, that we have perfected over the years.

Our 'Seoul Birds', are double fried, and famed for being addictively crispy, with a crispy addictive crust on the outside, and delectably juicy on the inside. Put simply, it's Korean fried chicken at its best.

CURRENT OR FUTURE PROJECTS

⌵ N/A

NUMBER OF ESTABLISHMENTS

⌵ 4

ANNUAL SPEND

⌵ N/A

SEOUL BIRD LTD



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BUYER



AMINA MADIOUNE

DIRECTOR OF PURCHASING

SIEHA



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COMPANY BIO

It is a company specialized in hotel development and management in Algeria, established by the M Group. It manages internationally renowned hotels, including IBIS and NOVOTEL, located in Tlemcen and Algiers



CURRENT OR FUTURE PROJECTS



New Novotel building hotel



NUMBER OF ESTABLISHMENTS



2



ANNUAL SPEND



N/A

BUYER



BEN MANGAN

PURCHASING MANAGER

SÓ HOTELS/SUPERMACS



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COMPANY BIO

We are a group of 6 4* hotels in Ireland. We also have 120+ Fast Food restaurants and 10 Motorway Plaza's. Across the hotels we have 540 bedrooms and host 300+ weddings annually. We also cater to corporate events throughout the year. All 6 hotels have Leisure Centres



CURRENT OR FUTURE PROJECTS

- Renovating the Athlone springs currently. Next big project will be carpets and bedroom fit outs in 2 other hotels



NUMBER OF ESTABLISHMENTS

- 6



ANNUAL SPEND

- £3-5 million

BUYER



SOUHEIL MOUFTI

FOUNDER/MANAGING DIRECTOR

SONUVO DESIGN



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Website

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COMPANY BIO

Sonuvo Design Group is a boutique luxury interior design and procurement studio founded in 2014, specialising in hospitality, branded residences, and high-end residential projects.

The company was originally established in Budapest, Hungary, and has since expanded internationally with studios and operations in Dubai (UAE) and Lisbon (Portugal), serving clients across Europe and the Middle East.

Sonuvo is recognised for its “couture design” approach, where each project is tailored to the client’s identity, brand standards, and spatial narrative. The studio works closely with luxury hotels, developers, operators, and private clients to deliver immersive, story-driven environments.



CURRENT OR FUTURE PROJECTS



Courtyard Marriot Budapest



NUMBER OF ESTABLISHMENTS



N/A - various projects - designed more than +25 hotels



ANNUAL SPEND



N/A

BUYER**KATHRYN HARDY**

PROJECTS DIRECTOR

 **COMPANY BIO**

Stay Generator is a design-led hospitality brand redefining urban travel across Europe. We create and operate innovative hybrid hostel/hotel models.

Our properties are located in major city centres and are highly distinctive, each reflecting its local context through architecture, interiors, art and programming. Design is central to our brand identity, with a strong focus on flexible layouts, durable and sustainable materials, and spaces that encourage connection—from bedrooms and communal areas to bars, cafés and co-working environments.

The Project Development team is responsible for the end-to-end delivery of new openings and refurbishments, working closely with designers, contractors and specialist suppliers to translate concept into reality. We value collaborative partnerships, practical innovation and buildability, and we place a strong emphasis on quality, cost certainty and programme delivery across complex, operationally led environments.

As we continue to expand and evolve our portfolio, we are keen to engage with forward-thinking construction, fit-out and design partners who share our ambition to push boundaries, enhance guest experience and deliver robust, well-crafted spaces that stand the test of time

 **CURRENT OR FUTURE PROJECTS**

🕒 2 current major refurb, 3 current minor refurb, approx 5 new projects expected in 2026


 **NUMBER OF ESTABLISHMENTS**


🕒 14

 **ANNUAL SPEND**

🕒 N/A

 **STAY GENERATOR**

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BUYER



**WERONIKA
WINKOWSKA**

SENIOR PROJECT MANAGER

COMPANY BIO

Specialized hospitality procurement since 2011.

Stoch Consulting is a specialized hospitality procurement company based in Kraków, operating across Europe since 2011.

We manage the complete FF&E (Furniture, Fixtures & Equipment) and OS&E (Operating Supplies & Equipment) process for hotel developments – from early budgeting stages to final handover. We protect the investor's budget, timeline, and quality expectations.

Unlike general contractors or suppliers, we work independently and transparently – selecting the right products at the most competitive prices while maintaining brand and design standards.

CURRENT OR FUTURE PROJECTS

- Rosewood Rome
- Riviera Miami

NUMBER OF ESTABLISHMENTS

- N/A - various projects

ANNUAL SPEND

- £10 million

STOCH HOTEL CONSULTING



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BUYER



DAMIAN CUSACK

OPERATIONS DIRECTOR

COMPANY BIO

Studio LOST is an award winning London-based design practice and collective of creative thinkers. We believe in the power of design to not only bring ideas to life but also shape how we connect with brands, with each other and with the world around us.


“The ideas behind LOST are about making new discoveries throughout the creative process.

We capitalise on every creative window that a project gives us, from tweaking existing concepts to bespoke details. We create award winning projects that stand out in the market.

Our commitment to quality, passion for thoughtful design and our work ethic are always present.

As an independent award winning studio, we champion progressive thinking and original ideas . We are committed to delivering compelling results within clients' budgets and with sensitivity to the cultural context of every locality.”

CURRENT OR FUTURE PROJECTS

-  • Aura resort Rhodes Greece
- Hyatt Mountain resort Switzerland
- Imperial resort Rhodes
- Grosvenor house suites London
- Aphrodite Hills hotel & Cyprus


NUMBER OF ESTABLISHMENTS


 1

ANNUAL SPEND

 £10 million

STUDIO LOST

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BUYER



JEAN-MARIE BOURDON

SENIOR PROCUREMENT ADVISOR

THE GREAT HOSPITALITY



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Website

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COMPANY BIO

We design and develop spaces in the same way that a project manager builds them.

Hotels, restaurants, holiday villages or student accommodations, co-living and co-working spaces.

In France and all over the world, The Great Hospitality is a major player in the design and development of spaces, for anyone who shares the same ambition: to welcome their guests with passion, professionalism, talent and hospitality!

Our expertise: procurement agent for all FF&E and OS&E packages

As a space designer, we supply, equip and install all the furnishings that bring a reception venue to life.

Our role: orchestrate and pilot a design project

We have a holistic view of a project as we are involved in each and every phase of it: architectural goals, design, operating and financial constraints, target timeline, etc.

We are the conductor who succeeds in bringing together the often-divergent expectations of the parties to a project: investor, architect, designer, project manager, operator...

Our added value: respect of time constraints, accuracy, quality and peace of mind

Most of our clients say that we bring them comfort, advice, budget control, and even a reduction in their overall design and development cost.

Many look at us as a partner to whom they can delegate parts of their project, either because they miss the know-how or because they don't have the time and resources to do it all by themselves.

All say that we make them feel safer and give them peace of mind; all value the precision, accuracy and added value of our services; all know that we help turn their visions into reality while respecting their specifications, time schedule and budget.



CURRENT OR FUTURE PROJECTS



FF&E, OS&E



NUMBER OF ESTABLISHMENTS



30



ANNUAL SPEND



£15 million

BUYER



SP RUSSELL

GROUP PROCUREMENT MANAGER

COMPANY BIO

As London's first Residents' Club brand, The Other House South Kensington blends apartment-style living with hotel service, a strong local feel, and private members' club amenities—offering a flexible “home away from home” for short or extended stays.

Housed within 11 historic townhouses, the South Kensington property reflects English charm and eccentricity, inspired by its art- and design-rich surroundings.

Its second location, The Other House Covent Garden, is set within the transformed Wellington Block, combining seven heritage buildings around a five-storey glazed atrium, with additional floors providing panoramic city views. Located near the iconic Covent Garden Piazza, it offers 146 Club Flats with kitchenettes, alongside dining, bar, and private club spaces, including a rooftop lounge.

A third site is planned on Buckingham Palace Road, in the former Belgravia Police Station.

CURRENT OR FUTURE PROJECTS

- ⌵ • The Other House Covent Garden - Current Project, going back for further build adjustments.
- The Other House South Kensington - due to close for full refurb end of June 2026.
- The Other House Belgravia - will be a new build and start date to be confirmed.

NUMBER OF ESTABLISHMENTS


⌵ 3

ANNUAL SPEND

⌵ £5 million

THE OTHER HOUSE

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BUYER



JOANA PEREIRA

SENIOR PROJECT MANAGER



THE PARKER COMPANY AG



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COMPANY BIO

For over 57 years, The Parker Company (www.parkerinternational.com) has been one of the leading independent, privately owned procurement companies in the hospitality industry. Projects by senior staff have been completed throughout the United States, the Caribbean, Central and South America, Europe, the Middle East, Africa, the Indian Ocean and Southeast Asia. Total dollars of merchandise procured for both FF&E and OS&E for the year 2020 were in excess of US\$650 million. With corporate offices in Miami, London, Zurich and Dubai, The Parker Company has developed a worldwide procurement network unequaled in our industry, providing managed project procurement services to hotels, resorts, stadiums, assisted living facilities, interval vacation resorts, casinos and convention centers.



CURRENT OR FUTURE PROJECTS

⌵ N/A



NUMBER OF ESTABLISHMENTS

⌵ 1



ANNUAL SPEND

⌵ N/A



BUYER



MANUELA FIGUEIREDO

REGIONAL DIRECTOR OF
PROCUREMENT



MIGUEL RILHÓ

REGIONAL PROCUREMENT
SPECIALIST

UNITED HOSPITALITY MANAGEMENT - UHM

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COMPANY BIO

United Hospitality Management (UHM) delivers 360-degree hospitality solutions for branded residences, mixed-use developments, hotels, resorts, and holiday homes. Guided by excellence, integrity, innovation, and trust, UHM focuses on value creation and seamless guest experiences while optimizing hotel operations and revenue. Services include franchise and management models, hospitality operations, human resources solutions, advisory services, and full hospitality management ensuring exceptional performance across a diverse global portfolio.

CURRENT OR FUTURE PROJECTS

- Yotel Bordeaux- 2026
- Yotel Paris- 2028
- Quinta Marques Gomes- 2028

NUMBER OF ESTABLISHMENTS

7

ANNUAL SPEND

£30 million

BUYER




CELIO MARTINS

PROCUREMENT MANAGER

VICTORIA GOLF RESORT & SPA

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COMPANY BIO

Relax and luxuriate in spacious rooms and suites with privileged views of cerulean pools, leafy greenery, and the stunning Els Golf Club. Sip Champagne in poolside cabanas or enjoy splashing fun for the whole family. Escape to Victoria Spa for holistic therapies to rejuvenate body, mind, and spirit, and let the little ones loose at the kids club. Dine on fresh local seafood or Asian fusion delights and indulge in a nightcap at Botanic gin bar.

Ideally located just minutes from the beach and marina, Victoria Golf Resort & Spa, Managed by Accor features 4 outdoor swimming pools and exquisite facilities for all kinds of meetings and events.

CURRENT OR FUTURE PROJECTS

 Rebranding new Fairmont 2028

NUMBER OF ESTABLISHMENTS

 1

ANNUAL SPEND

 N/A



BUYER



PAVEL ANTONOV

HEAD OF PROCUREMENT

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COMPANY BIO

The Yianis Group is a long term investor in real estate with a proven track record of investment, development, and management of assets in order to maximise returns.

The Yianis Group employs over 7,000 people in the United Kingdom. UK property portfolio contains a mix of residential, retail, leisure, office and hotel properties



CURRENT OR FUTURE PROJECTS



Refurbishment of Manchester Deansgate and Marriott Executive Apartments



NUMBER OF ESTABLISHMENTS



5



ANNUAL SPEND



N/A



BUYER




DHANESH VARMA

SENIOR PARTNER

 **YOUNGEFFECT**

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United Kingdom

COMPANY BIO

The establishments has a mixture of hotels and self catered serviced apartments. The establishments are of high quality but limited service accommodation for business residents or tourists due to the location of these properties being in the city centre.

The company has a culmination of two City Centre hotels with one hundred and fifty rooms and fifty two serviced apartments.

CURRENT OR FUTURE PROJECTS

 Our current strategy is to do a full make over of the serviced apartments.

NUMBER OF ESTABLISHMENTS

 4

ANNUAL SPEND

 N/A