



BUYER



ADEL ADHAM

COMPANY DIRECTOR

ADHAM HOTELS GROUP LTD



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COMPANY BIO

An ever-growing company

The Adham Hotels Group have over 21 years of experience within the hotel industry and hotel management in Tunisia and UK , and we have a growing range of hotels under our umbrella. We aim to continue increasing our portfolio and bringing even more fantastic UK hotels to the forefront.

Our hotels offer the best possible service to every guest or visitor that walks through their doors.



CURRENT OR FUTURE PROJECTS

- Revamping the hotels and upgrading the existing facilities



NUMBER OF ESTABLISHMENTS

- 6



ANNUAL SPEND

- £1 million

BUYER



ANNA TROIAN

CEO / SENIOR INTERIOR DESIGNER

COMPANY BIO

Troian Studio is a high-end interior and architectural design practice delivering refined residential and commercial environments internationally.

We specialise in hospitality design, including boutique hotels, restaurants, and mixed-use spaces, as well as luxury residential interiors tailored to private clients. Our work combines architectural thinking with interior detailing, ensuring that every project is cohesive from spatial planning to the final material selection.

With a strong technical foundation, we develop clear layouts, construction-ready documentation, and carefully curated material palettes. We collaborate with premium British, European and American manufacturers, integrating bespoke furniture, lighting, and architectural elements into each design.

Our approach balances aesthetics, function, and long-term value. Whether working on a private residence or a commercial hospitality project, we focus on precision, proportion, and atmosphere, creating spaces that feel elevated, intentional, and enduring.

Troian Studio operates across the UK, Europe, and the US, delivering high-level design solutions with close attention to detail and professional coordination throughout all project stages.

CURRENT OR FUTURE PROJECTS

🕒 Victorian House Liverpool, Luxury apartment Florida, House in New Jersey

NUMBER OF ESTABLISHMENTS


🕒 1

ANNUAL SPEND

🕒 N/A

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BUYER



ANKUR AGGARWAL

MANAGING DIRECTOR

COMPANY BIO

A R Hotels Ltd owns and operates 5 hotels. They have over 350 keys and are looking to expand.

The Strand Hotel Eastbourne has 110 en-suite rooms which are tastefully decorated to a good standard. Whether you are a leisure or business guests, all of our 110 bedrooms create a 'home away from home' feeling. A blend of refined luxury and tranquility is sure to romance both leisure and business travellers alike.

Our delightful Sea Lounge Restaurant with its lovely seafront views serves a quality range of dishes using freshly caught fish and the finest local produce. We take great pride in our reputation for outstanding hospitality and the most discerning of guests are catered for. A lovely private dining and special occasion venue too.

CURRENT OR FUTURE PROJECTS

🕒 1



NUMBER OF ESTABLISHMENTS

🕒 5



ANNUAL SPEND

🕒 £500,000 +

A R HOTELS



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BUYER



JO HARRISON

NEW BUSINESS MANAGER

COMPANY BIO

Avendra International is a global procurement and supply chain partner supporting leading hotel and hospitality brands. We're here to explore new supplier partnerships that enhance the value, quality, and innovation we deliver to our clients.

With \$20.5B in global purchasing power and deep local expertise, we help operators improve margins, strengthen supply chains, and achieve their sustainability and operational goals. Our services include category management, sourcing, menu engineering, market insights, and digital tools that streamline F&B operations.

We proudly support brands such as IHG, Hilton, Hyatt, Radisson Hotel Group, Virgin Hotels, and more.

If you're a supplier interested in partnering with a procurement organisation that drives measurable impact for hospitality businesses, we'd love to connect.

CURRENT OR FUTURE PROJECTS

 Various projects ongoing for clients at all times


NUMBER OF ESTABLISHMENTS

 200

ANNUAL SPEND

 £200 million

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BELMOND

BUYER



LEROY LOWE

PROCUREMENT MANAGER

COMPANY BIO

Belmond was born from a passion for connecting discerning travellers with the world's most remarkable properties, locations and journeys. From hotels and trains to river cruises and safaris, Belmond curates incomparable experiences and crafts unforgettable stories.

With a legacy spanning over 45 years, since the acquisition of Hotel Cipriani in Venice in 1976, Belmond has grown into a global collection of 46 properties spread across 26 countries. Exceptional destinations connected by legendary journeys are the very soul of Belmond, where the path that brings you to a place is as important as the destination itself.

A pioneer of slow travel, Belmond has been operating the Venice Simplon-Orient-Express since 1982. The group later expanded to include pristine beach resorts such as Maroma on the Riviera Maya, historic hideaways such as Villa San Michele in the Florentine foothills, urbane icons such as Copacabana Palace in Rio de Janeiro, and gateways to UNESCO world heritage sites, such as Hotel das Cataratas in Brazil's Iguassu National Park.

As proud custodians of storied properties, Belmond is committed to building on the past to create a new legacy: the heritage of the future. Working with communities and local talents, together with the world's most respected chefs, designers and artists, Belmond continues its purpose of perpetuating the legendary art of travel. Since 2019, Belmond has been part of the world's leading luxury group, LVMH (Moët Hennessy Louis Vuitton).

CURRENT OR FUTURE PROJECTS

N/A

NUMBER OF ESTABLISHMENTS

46

ANNUAL SPEND

£100 million

BELMOND HOTELS

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BRILLIANT[®]
HOTELS

DP BUSINESS EVENTS

BUYER



NIBU FEN

GROUP F&B DIRECTOR



COMPANY BIO

Brilliant Hotels is a hotel group that currently operates 7 hotels, restaurants and cafes.

Brilliant Hotels is a collection of welcoming, affordable hotels across the UK. Providing the ultimate destinations to work, rest, entertain and play in the optimum style and comfort. We've always got you covered, offering a flexible booking system, fantastic dining options and are committed to ensuring that your stay meets your needs and expectations, whether you join us for us for an overnight stay, a wedding, a business meeting or simply dine at one of our restaurants.



CURRENT OR FUTURE PROJECTS

- Dry /wet supplier
- Beverage supplier
- Vending machines



NUMBER OF ESTABLISHMENTS

- 4 and 2 in pipeline



ANNUAL SPEND

- N/A



BRILLIANT HOTELS



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BUYER



SANJAY KATHURIA

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 CAVENDISH HOTELS


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COMPANY BIO

Group of 14-character hotels. Ranges from state houses and mansions and other more bedroom led hotels.

Hotels include: Cavendish's flagship, the Delta Marriott in the centre of Birmingham. Delta Hotels by Marriott Birmingham offers stylish, fully renovated accommodations, superb service, and a prime city-centre location. Enjoy easy access to landmarks like Broad Street, Cadbury World, Utilita Arena Birmingham, the ICC, and the famous Birmingham German Christmas Market during the festive season

The story of the company goes back to when Kathuria was five or six years of age, and his mother was a hotel dishwasher. "We saw all these posh guys coming in, when we were sitting on the steps behind the kitchen. The dream was to get some money to buy a hotel," he said.

The brothers' first ventures into real estate involved the residential side—Sanjay in London and Ravi in the Midlands, where the latter spent his university allowance on an apartment with his father.



CURRENT OR FUTURE PROJECTS

↳ Refurb of rooms/Bathrooms/Public Area



NUMBER OF ESTABLISHMENTS

↳ 14



ANNUAL SPEND

↳ N/A

BUYER



**SAMANTHA
STEPHENSON**

HEAD OF PROCUREMENT



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IRELAND**



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COMPANY BIO

Center Parcs UK and Ireland is a short-break holiday company that operates six holiday villages in the United Kingdom and Republic of Ireland, each covering around 400 acres of woodland. Each year just over 2 million people enjoy a short break with Center Parcs. The brand is aimed at the family market (pre-school & school age children) and has been in the UK short break market since 1987 with the opening of Sherwood Forest. During the last 39 years the brand has enjoyed an extended period of commercial success. Center Parcs offer a wide range of activities including our Subtropical Swimming Paradise, outdoor activities, indoor activities, Watersports, Activity Den, Play areas and Cycle Centre. Each village also has a selection of retail outlets including Treats, Joules and Aquatique.

Village Locations

- Center Parcs Sherwood Forest, Nottinghamshire, NG22 9DN - 903 accommodation units
- Center Parcs Elveden Forest, Suffolk, IP24 3TR - 906 accommodation units
- Center Parcs Longleat Forest, Wiltshire, BA12 7PU - 805 accommodation units
- Center Parcs Whinell Forest, Penrith, CA10 2DW - 919 accommodation units
- Center Parcs Woburn Forest, Bedford, MK45 2HZ - 800 accommodation units
- Center Parcs, Longford Forest, Ballymahon, County Longford, Ireland - 496 accommodation units



CURRENT OR FUTURE PROJECTS

- ⌚ Our accommodation units are on an 8-year major refurbishment cycle, with a minor refurbishment taking place every 4 years. Each year, approximately 100 lodges across each village will be included in the refurbishment programme. These projects take place in September and January and we are at the beginning of a new 8-year design cycle.

We also have a 7th village planned in the Scottish Borders, opening it's doors Summer 2029.



NUMBER OF ESTABLISHMENTS

⌚ 6



ANNUAL SPEND

⌚ £50 million

BUYER




HARRIETTE RAFFLES


PROCUREMENT MANAGER




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COMPANY BIO

Chris Turner Procurement is a luxury boutique procurement company based in London specialising in FF&E and OS&E. With over twenty years experience in delivering projects in the UK, Europe, Middle East and Far East; we have found success with our unique hands-on approach offering clients a personalised service for their projects, dedicated to design integrity and delivering value for money.



CURRENT OR FUTURE PROJECTS

- ① • 200 Bedroom Hotel in Kings Cross
- 5* Hotel in Mayfair
- 87 Bedroom Hotel in Paddington
- Members Club in Doha
- Luxury Senior Living in Paddington
- 26 Bedroom Boutique Hotel in Marylebone
- 68 5*Hotel in London
- 5* Hotel in Riyadh



NUMBER OF ESTABLISHMENTS

- ① • 12 current projects and 6 in pipeline



ANNUAL SPEND

- ① • £10 million

BUYER



SARAH WILLIAMS

BUSINESS SUPPORT MANAGER

COMPANY BIO

Compass Hospitality UK Ltd, is a full-service Hotel Management Group, based in the North West of England. Their parent company Compass Hospitality has headquartered in Bangkok, Thailand and welcomes guests to gateway destinations in Thailand, Malaysia, Sri Lanka and the United Kingdom.

With 29 destinations across the UK, and growing, Compass Hospitality (UK) Ltd offers a large variety of lifestyle preferences and accommodation needs, delivering gracious hospitality for a truly memorable experience.

Our hotels welcome travellers for business or for leisure, Compass Hospitality (UK) Ltd offers all the requirements you need and expect from your hotel choice.

CURRENT OR FUTURE PROJECTS

- ⌵ We are constantly evaluating our product and improving, we are currently looking at our IT infrastructure, waste management and spa products


NUMBER OF ESTABLISHMENTS

⌵ 29


ANNUAL SPEND


⌵ £17 million

COMPASS HOSPITALITY

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BUYER




KARUNATHARAN GNANASEGARAN

PROCUREMENT MANAGER

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COMPANY BIO

Located in the heart of Dover, England, Dover Marina Hotel offers modern comfort with stunning views of Dover Harbour and the White Cliffs of Dover. With 122 spacious rooms, ranging from cosy singles to family suites, the hotel ensures a comfortable stay for all guests.

Dining options include the MPW Restaurant, offering a fine dining experience with classic British cuisine by Marco Pierre White, and Wheelers Coffeeshop, perfect for casual refreshments. The Churchill Bar provides a relaxing atmosphere for drinks, whether it's a cocktail or a local brew.

For business travellers, the hotel features a versatile conference room facility, equipped with modern AV tools and high-speed internet for meetings, seminars, and corporate events.

Ideally located near top attractions like Dover Castle, Dover Museum, and St. Margaret's Bay, as well as the ferry terminals, the hotel caters to both leisure and business needs. Whether you're here for a getaway or a stopover, Dover Marina Hotel offers superior service, premium amenities, and a memorable stay. We look forward to welcoming you to our charming hotel, where comfort and hospitality meet.

CURRENT OR FUTURE PROJECTS

 Various Refurbishments

NUMBER OF ESTABLISHMENTS

 1

ANNUAL SPEND

 N/A

BUYER



ANDY MORRIS

COMMERCIAL DIRECTOR

COMPANY BIO

Since our inception, the Enhance philosophy is to provide clients with the individual attention and support they need to achieve the best results. Our job is to make your job easier by performing those time-consuming tasks that you're not able to focus on. As an extension of your team, our experts will work with your suppliers to obtain the best possible pricing and quality. This frees up your team to handle the more critical aspects of the business.

As an independent company with no ties to suppliers, buying groups or procurement services, we always look for what suits your business best. Our purchasing experts have deep industry knowledge and established relationships with hundreds of local and national suppliers. Whether you need a one-off business review or full margin support, Enhance takes the pressure off your team, allowing them to be more productive and focused on the core business.

Our bottom line is delivering exceptional results. Our clients save on average 10-14%. And because there is no outlay for our services, all savings go straight to your bottom line. We think that's good news for your business!

CURRENT OR FUTURE PROJECTS

- ⌄ We are expanding rapidly growing at over 30% per year for the last 3 years and we are working with clients throughout the UK currently on a range of projects


NUMBER OF ESTABLISHMENTS

- ⌄ 150


ANNUAL SPEND

- ⌄ £45 million

ENHANCE

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BUYER



BAV TAMBER

CEO

COMPANY BIO

At Gian Capital we take a 360-degree approach to real estate investment, we specialise in the commercial, residential and care sectors

We believe implicitly in our people; in enabling and empowering a high-performance culture through individuals with a pioneering spirit.

We offer superior performance through operational excellence, property expertise and delivery that exceeds expectations across all sectors

All of the team at Gian Capital are aligned to deliver turnkey projects to the highest standards.

CURRENT OR FUTURE PROJECTS

- We have completed a 41 studio Apart hotel /residential site in central Birmingham and presently starting works on a 55 studio Apart hotel /residential site in Aston, Birmingham
- 3 commercial sites undergoing refurbishment
- 3 care home Sites in Nottingham, Derbyshire and Cheshire

NUMBER OF ESTABLISHMENTS


5

ANNUAL SPEND

£3 million

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BUYER



BASHEER AHMED

GENERAL MANAGER

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COMPANY BIO

Hamlet Hotels is a UK based hotel group, quickly building traction in the UK and Europe with a core value of customer-focus and a goal of continuing to broaden its reach across the UK and Europe.

Hamlet Hotels was born from a group of experienced hoteliers with genuine passion for enhancing guest experience and a real vision for creating a network of hotels which reflect the hotel group's innovative origins.

We now have a highly-skilled team with over 50 years of experience in the hotel industry, both in the UK and around the world, whose expertise gives rise to Hamlet Hotels' incredible ability to promote growth and development in its hotels.



CURRENT OR FUTURE PROJECTS



- Hamlet Hotels Maidstone
- Hamlet Hotels Reading
- Staindrop Lodge, Sheffield
- Gainsborough House Hotel, Kidderminster
- Calico Bar & Eatery, Reading
- Calico Bar & Eatery, Maidstone



NUMBER OF ESTABLISHMENTS



4



ANNUAL SPEND



£250,000


BUYER





MICHELE OWEN

ASSOCIATE INTERIOR DESIGNER

HOUSE OF BLACK

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COMPANY BIO

House of Black is a London-based creative studio specialising in Luxury & Lifestyle hospitality, blending Branding, F&B Strategy and Interior Design to craft unforgettable experiences across the world's leading destinations. From boutique to luxury hotels, restaurants, bars, and cultural concepts, the studio designs experiences that 'are designed to be felt, not just seen'.

CURRENT OR FUTURE PROJECTS

- 1. Treehouse Manchester, UK
- 2. Goodifferent, Liberty, London
- 3. Autograph Collection, Saudi Arabia
- 4. Akira Back, St Regis, Rome
- 5. Luxury Collection, Uganda
- 6. Autograph Collection, Bristol, UK

NUMBER OF ESTABLISHMENTS

1

ANNUAL SPEND

£15 million

BUYER



PAUL DANSON

CHIEF OPERATING OFFICER

COMPANY BIO

Imagineering Global LLP is an award winning International Architectural Imagineering design company, specialising in large scale design projects, themed leisure attractions, Cruise Liner interiors, hotels Restaurants and Bars and retail entertainment solutions. I G is led by Paul Danson with a team of interior and architecture design specialists.

Imagineering Global has a Global portfolio of work to mention a few includes projects with Peel Holdings , The Trafford Centre, Royal Caribbean, MJM Marien, Versa Studios, Living Ventures, The New World Trading Company, Principal Hotel Company, Allied London Properties, Sefton Council and many others; IG is always looking to expand their project portfolio into a wider commercial sector.

Working throughout the UK and Europe, Imagineering Global have developed an excellent track record and recognition from some of the world's largest developers and real-estate companies.

CURRENT OR FUTURE PROJECTS

- 🕒 New multi million pound Cruise liner being built for 2028, mixed use bar and restaurants, floating padel club, university college refurbishment program.

NUMBER OF ESTABLISHMENTS

🕒 14

ANNUAL SPEND

🕒 N/A

IMAGINEERING GLOBAL



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BUYER



ABBS SINGH

COMPANY DIRECTOR



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COMPANY BIO

Private and independent family office. All self funded and been established over 30 years. Investment property portfolio includes BTL, Franchises, Commercial, industrial properties, Landbanks across London and the south-east and 2 boutique hotels (WIP) in London.



CURRENT OR FUTURE PROJECTS

2 boutique hotels - WIP



NUMBER OF ESTABLISHMENTS

2



ANNUAL SPEND

N/A

BUYER



ANDREW KIRK

DIRECTOR



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COMPANY BIO

Kirk Nolan is a creative partnership of architecture and interior design set up by Andrew Kirk and Kate Nolan in 2020 following several years of working collaboratively at another practice.

They have a wide-ranging portfolio spanning hospitality, residential and heritage design. The studio has extensive experience designing restaurants and bars that balance character, commercial performance, and long-term durability, often within existing or listed buildings.

Kirk Nolan has completed numerous projects in hotels, and unconventional and complex settings, including art galleries, airports, and sporting arenas, where venues must work hard within tightly defined structures. Their experience covers both high-end and high-street environments and includes work for international brands, bringing a strong understanding of brand, guest experience, and operational efficiency.

Much of Kirk Nolan's work sits within the highly competitive commercial sector, where budgets and programmes are of critical importance. This has led to a pragmatic, solutions-led approach, and a proven ability to navigate the challenges that inevitably arise during live and complex projects.

With an innovative approach to space design that balances concept and practicality, Kirk Nolan's response to project briefs is creative, considered, and robust.



CURRENT OR FUTURE PROJECTS

👉 Architecture and Interior design for various hospitality projects.



NUMBER OF ESTABLISHMENTS

👉 1



ANNUAL SPEND

👉 N/A


BUYER




PAUL SCOTT

DESIGN DIRECTOR

KONCEPT ID

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COMPANY BIO

Koncept ID is an award-winning commercial interior design practice specialising across a diverse range of sectors, including hospitality, build-to-rent, retail, and workplace environments.

Renowned for creating interiors that are both imaginative and highly functional, Koncept ID has built a reputation for delivering distinctive spaces that balance strong creative vision with practical, real-world application. The studio's design approach is rooted in a deep understanding of how spaces are experienced, used, and ultimately brought to life.

With extensive expertise not only in concept development but also in design implementation, Koncept ID offers a holistic service that bridges creativity and delivery. This hands-on knowledge of the construction and delivery process ensures that design intent is carefully translated from concept through to completion, resulting in spaces that are as achievable as they are impactful.

Across every project, the practice prioritises collaboration, technical rigour, and attention to detail. Whether designing vibrant hospitality venues, thoughtfully curated residential environments, engaging retail spaces, or dynamic workplaces, Koncept ID tailors each design to its context, client objectives, and end users.

Driven by a passion for meaningful design and a commitment to quality, Koncept ID continues to create commercially successful interiors that are both innovative and enduring.

CURRENT OR FUTURE PROJECTS

 Ongoing Hotel, Build to rent & retail projects

NUMBER OF ESTABLISHMENTS

 1

ANNUAL SPEND

 N/A

BUYER



WAYNE WHITE

ESTATE PURCHASING AND
QUALITY MANAGER
 COMPANY BIO

Set in the heart of the English Lake District surrounded by breathtaking scenery and some of the finest walking, biking and climbing locations in the Country. The historic Langdale Estate offers a choice of luxury hotel & self catering accommodation, fitness & leisure facilities, restaurant & bar.

Wayne is an experienced Estate Purchasing and Quality Manager known for delivering high-value acquisitions and maintaining exceptional operational standards across diverse property portfolios. With a background in procurement, vendor management and estate operations. Wayne oversees the full lifecycle of the estate purchasing - from market analysis and sourcing to negotiation, compliance, and post acquisition quality assurance.

Combining analytical insight with a strong commitment to service excellence, Wayne ensures every estate meets rigorous quality benchmarks while supporting long-term asset performance. Their approach blends strategic cost management with deep understanding of property condition, sustainability considerations, and stake holder expectations. Trusted for their integrity and attention to detail, Wayne plays a key role in strengthening the organisation's estate portfolio and operational resilience.

 CURRENT OR FUTURE PROJECTS

- Includes 100 timeshared owned living spaces and kitchens, 3 full building redecorations and 54 bedroom hotel knock-out and expansion.

 NUMBER OF ESTABLISHMENTS

 150

 ANNUAL SPEND

 N/A

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BUYER



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COMPANY BIO

leaf HOSPITALITY is a Hotel Management company that operates hotels on behalf of hotel owners. We work with branded and independent hotels.

The company was set up in 2007 and we really care about what we do, if you give us the responsibility to manage your hotel, we'll manage it like it's our own.

We are a very personable company, with an ethos of always doing what we say we will. We have one simple value that underpins everything we do; be excellent



CURRENT OR FUTURE PROJECTS

- Currently working with the main contractor on the development of a 155 key Hampton by Hilton Wigan in addition to a 70 bed expansion of Stanley House Hotel and Spa. We have planning permission approved for additional sites in Liverpool and Grimsby. Alongside this, we are currently working on extensive Capex projects across our existing estate.



NUMBER OF ESTABLISHMENTS

- 10



ANNUAL SPEND

- £5 million


BUYER




HARLEY DANSON

DIRECTOR

LEISURE DESIGN AND BUILD

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COMPANY BIO

KIO is a TEAM of specialists offering architectural and interior design services across the entire property sector.

The core skill of KIO is to closely analyse a client's brief and turn it into a reality with an innovative, and commercially driven design solutions. We look towards creating a business for our clients through our ability as designers, marketeers and operators.

Our multi-disciplined team have successfully delivered many schemes and brands all over the world. Our specialise services include Architecture and interior design, public realm design, branding and live events.

We believe that working collaboratively is key to the success of a project and over the years we have worked with many trades including operators, agents, specialist contractors and suppliers to create an extensive skillset to DELIVER projects to the highest standards.

We provide a turn key solution from creative design to operations

CURRENT OR FUTURE PROJECTS

- ⌵ Floating padel Liverpool dock
- HMO fit outs
- Residential Fit out
- Restaurants in Newcastle, Manchester, Leeds

NUMBER OF ESTABLISHMENTS

⌵ 1

ANNUAL SPEND

⌵ N/A

BUYER



**JOSYANNE BARDAVID
AMAR**

**STRATEGIC PARTNERSHIPS
DIRECTOR - HOSPITALITY**

LINK WORLDWIDE

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COMPANY BIO

Link is a global leader in hospitality procurement, with 66 offices worldwide and a track record for delivering FF&E and OS&E solutions across all hotel segments—from budget to luxury, Resorts and Aparthotel. From New -build to refurbishments as well as soft refurbishments and rebranding. We manage the full procurement lifecycle: budgeting, sourcing, logistics, and placement, with flexible models that support both in-house teams and full outsourcing. Our hybrid approach lets us adapt to each project's unique needs. We work with a wide network of suppliers and manufacturers across Europe, Asia, and the Middle East to provide our clients with the best value, design alignment, and operational efficiency. Simply put, we make procurement seamless, smart, and strategic.

CURRENT OR FUTURE PROJECTS

- Select Service Hotel Iceland FFE/OSE 100 keys 2027
- Select Service Hotel - Rebrand Iceland OSE 55 keys 2026
- Luxury Hotel London UK OSE 82 keys 2026
- Staff Campus Hotel UAE RAK OSE 500+ Keys 2027
- Luxury Hotel Thailand Thailand FFE/OSE 50 Keys 2026
- Luxury Hotel Thailand Thailand OSE 150 Keys 2027
- Luxury Hotel Oman OSE 98 Keys 2026
- Luxury Hotel London UK OSE 55 keys 2027

NUMBER OF ESTABLISHMENTS

10

ANNUAL SPEND

£65 million

BUYER



ROBBIE RAI

FOUNDER

 LONGBRIDGE MANOR


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COMPANY BIO

Longbridge Manor is a Grade II listed country estate in Warwick, reimagined as a refined destination for hospitality, events, and modern leisure. Blending historic character with contemporary design, the Manor is being transformed into a boutique hotel, an elegant restaurant and bar, and a premier wedding and events venue centred around a striking orangery. With future plans for wellness and retreat experiences, Longbridge Manor is designed to become a landmark setting where heritage, celebration, and elevated living come together



CURRENT OR FUTURE PROJECTS

⌵ Various



NUMBER OF ESTABLISHMENTS

⌵ 1



ANNUAL SPEND

⌵ £350,000


BUYER





SEBASTIAN PONULAK

PROCUREMENT DIRECTOR UK

MILLENNIUM HOTELS AND RESORTS

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COMPANY BIO

Millennium Hotels and Resorts (MHR) is a dynamic, global hospitality group with luxury properties spanning four continents and 80 destinations. With a reputation for excellence, MHR owns, manages, and operates over 130 properties worldwide including in New York, Los Angeles, London, Paris, Dubai, Abu Dhabi, Auckland, Beijing, and Singapore. Its diverse portfolio spans brands including The Biltmore, Grand Millennium, Millennium, M Social, Studio M, M Hotel, Copthorne, and Kingsgate—offering the perfect address for business and leisure travellers who are looking for hospitality experiences that go above and beyond.

CURRENT OR FUTURE PROJECTS

🕒 2 Refurbishment Projects starting September 2026

NUMBER OF ESTABLISHMENTS

🕒 21

ANNUAL SPEND

🕒 £35 million

BUYER



NILESH PATEL

DIRECTOR

**NEW WORLD
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HOLDINGS**

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COMPANY BIO

New World Hospitality and Nilvip Holdings are owners as well as operators of Hotels and Restaurants throughout the UK. We have been operating for over 2 decades.

Founded in 2014, New World Hospitality (NWH) is an independent hotel operator acting on behalf of hotel owners, hotel brands, banks and investors.

NWH provides complete hotel management services including day to day operations, revenue management, marketing, financial management and asset management.

NWH is currently managing a portfolio of 18 hotels nationally across a portfolio of branded and boutique hotels.

NWH has a successful track record in delivering projects for new hotels, rebranding, extensions, and refurbishments. NWH has proudly delivered outstanding results for clients by improving hotel trade and profitability levels while maintaining high service standards across its portfolio of hotels.

We're committed to results. With over 20 years of experience managing hotels, New World Hospitality Service know how to achieve consistent profitability.

CURRENT OR FUTURE PROJECTS

- Current project is to refurbish one of our hotels to a brand. It is currently 76 rooms but want to increase it to 79.

NUMBER OF ESTABLISHMENTS

- 19

ANNUAL SPEND

- £1.5 million

BUYER



STEWART HURLEY

MANAGING DIRECTOR

PURCHASING SUPPORT SERVICES



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COMPANY BIO

Purchasing Support Services (PSS) is a UK-based procurement consultancy with over 20 years of experience. They specialise in streamlining procurement processes and driving cost efficiencies across various industries. With a team boasting over a century of combined expertise, PSS provides services such as strategic sourcing, supplier management, and contract negotiation. They manage over £32 million in goods annually, with a focus on enhancing supplier relationships and delivering value for money.

For more information, visit [Purchasing Support Services](#).



CURRENT OR FUTURE PROJECTS

➤ Various across food and non food categories.



NUMBER OF ESTABLISHMENTS

➤ 1200



ANNUAL SPEND

➤ £3.2 million

BUYER




LESLEY ANNISON


DEVELOPMENT PROJECT
MANAGER




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COMPANY BIO

RBH Management are a hotel management company with between 50-60 hotel at any one time. Offering a complete in-house management solution, our family of over 90 hospitality specialists provide extensive support to each of our hotels. We are committed to maximising the performance and potential of each property; outperforming the competition in terms of profitability, market share and guest satisfaction. As well as operating great hotels, we are unique due to our experience providing project management and technical services for new build hotels, extensions, refurbishments, restorations and hotel rebrands.



CURRENT OR FUTURE PROJECTS

🕒 Hotel refurbishments for various hotel owners



NUMBER OF ESTABLISHMENTS

🕒 55



ANNUAL SPEND

🕒 £10 million



'we always care'

BUYER



PIOTR WOJCIK

PURCHASING SUPERVISOR



RAFFY JIANORAN

PROCUREMENT OFFICER

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COMPANY BIO

Royal Lancaster London is a distinguished luxury hotel located on Lancaster Terrace in London, England, UK, overlooking Hyde Park and adjacent to Kensington Gardens. Founded in 1967, it is celebrated as one of London's iconic mid-century architectural landmarks and a premier hospitality destination for business and leisure travellers alike.

Originally opened as Royal Lancaster in 1967, the hotel was designed by noted 20th-century architect Richard Seifert and quickly became a notable London landmark with a strong cultural footprint – including appearances in films like *The Italian Job* and glamorous events such as *The Beatles' Yellow Submarine* premiere party.

The hotel's name reflects its historic connection to the nearby Lancaster Gate and the House of Lancaster, symbolised in its crest's red rose; this heritage underscores the brand's unique identity and ties to British history.



CURRENT OR FUTURE PROJECTS

- Carpet replacement for the Executive office
- Mohair fabrics for the sofas executive and standard rooms
- Lampshades for the bedrooms



NUMBER OF ESTABLISHMENTS

4



ANNUAL SPEND

£500,000



BUYER



BIPIN SHAH

GROUP ACCOUNTANT

SAROVA HOTELS



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COMPANY BIO

Sarova Hotels is a family run group of three and four-star hotels and health clubs located throughout the South of England.

- The Abbey Hotel - Great Malvern
- Bull Hotel - Gerrards Cross
- Rembrandt Hotel - Knightsbridge
- Sir Christopher Wren - Windsor



CURRENT OR FUTURE PROJECTS

- Ongoing projects



NUMBER OF ESTABLISHMENTS

○ 4



ANNUAL SPEND

○ £2.5 million

BUYER



BIJO THOMAS

PROCUREMENT MANAGER

COMPANY BIO

Shangri-La The Shard, London is the capital's highest hotel, located in The Shard, one of the world's most iconic buildings, situated in the heart of London Bridge.

The hotel offers 202 accommodations, including 185 rooms and 17 suites, elevated on levels 36 through 51. All rooms and suites are outward-facing with floor-to-ceiling windows, providing unparalleled views across London. Many include a bathtub with a view. With the distinct design of The Shard, no two rooms are alike in shape or size, yet all are remarkably spacious, starting at 30 square metres / 322 square feet.

High above the city, the atmosphere is quiet and serene, yet with the floor-to-ceiling views, you feel intimately connected to the entire city. The views showcase London's most famous landmarks, including Big Ben, the Houses of Parliament, Westminster Abbey, the London Eye, St. Paul's Cathedral, Tate Modern, Shakespeare's Globe Theatre, Tower Bridge, the Tower of London and Canary Wharf.

These stunning panoramas let you map out your day's adventures whilst relaxing high above. Interiors are sleek and sophisticated, blending marble, silk and light wood to create a refined residential atmosphere. Relax into a luxurious home away from home, serviced by Shangri-La's legendary hospitality.

CURRENT OR FUTURE PROJECTS

- Lobby enhancement work: Ground floor, Level 35 & 34.
- Wall paper replacement.
- Furniture re-upholstery works in F&B Outlets
- New SPA Project in the Hotel
- Looking for new vendors to onboard in terms of FLS related work

NUMBER OF ESTABLISHMENTS

- 1 in London - international hotel group


ANNUAL SPEND

- £17 million general (not including utilities, rent and insurance etc)

SHANGRI-LA HOTEL AT THE SHARD

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**STARBOARD
HOTELS**

DP BUSINESS EVENTS

BUYER



SIMON GARDNER

PROCUREMENT MANAGER

COMPANY BIO

Starboard Hotels is an award winning owner and operator of franchised hotels under the world's leading brands such as Holiday Inn and Holiday Inn Express as part of IHC, Hampton by Hilton, Days Inn by Wyndham, Best Western, ibis and ibis Styles as part of Accor hotels, and two properties in the independent hotel sector - Windermere Manor and The Cliffden Hotel.

Founded in 2006, Starboard Hotels quickly established a proven track record as comprehensive hotel operators with the operational focus being on exceptional customer service and guest experience whilst optimising asset performance.

Starboard Hotels is a specialist in small and medium size UK based hotels ranging from limited service hotels over to full service properties.

Passionate about the hospitality industry and combining expert knowledge of the hotel sector and real estate development, Starboard Hotels boast a variety of skills and expertise with the primary objective of consistently delivering top results.

Our hotels are committed to sustainability and continuously strive to reduce their environmental impact

CURRENT OR FUTURE PROJECTS

① Continuous focus on asset management and expanding the group portfolio.

NUMBER OF ESTABLISHMENTS

① 21

ANNUAL SPEND

① £25 million

STARBOARD HOTELS



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BUYER




MEGAN EVANS

SENIOR INTERIOR DESIGNER

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COMPANY BIO

Tibbatts Abel are award-winning Interior Designers & Architects. Specialists in the hospitality and leisure design industry. The creative team was established in 2007 by a dynamic partnership who brought with them over 30 years of experience. The innovative team consistently designs & implements a wide array of concepts for hotels, restaurants, nightclubs, bars & pubs. This results in a brief which is fulfilled and brought to life to create a highly memorable venue designed by an industry leading consultancy. We have a collaborative approach to design. Flexibility and understanding are at the heart of everything we do and we tailor our services to suit the needs of our clients.

CURRENT OR FUTURE PROJECTS

⌵ Several Boutique & Hotel Brand Chains. Bars & Restaurants. Pubs & QSR.

NUMBER OF ESTABLISHMENTS

⌵ 1

ANNUAL SPEND

⌵ £1 million



TREVILLION

DP BUSINESS EVENTS

BUYER



ALLY OFFER

INTERIOR DESIGNER

COMPANY BIO

Established in 1972, Trevillion interiors has worked within the design industry to become a leading international design practice within their field. Supplying architectural interior design solutions for both new build and refurbishment projects.

We provide a creative and synchronised design package that can be tailored to suit our clients specific needs. We include conceptual design and development, project management, procurement and feasibility

CURRENT OR FUTURE PROJECTS

- Radisson Blu, Radisson Red, The Rezidor Hotel Group, Exclusive Hotels, Marriott, L&R, St Ermin's, Imperial Hotel Group, Barnham Broom, Hogarths, IHG, Foxhill Manor, Scotsdale Garden Centre and more

NUMBER OF ESTABLISHMENTS

1

ANNUAL SPEND

£1 million

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BUYER




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COMPANY BIO

The Yianis Group is a long term investor in real estate with a proven track record of investment, development, and management of assets in order to maximise returns.

The Yianis Group employs over 7,000 people in the United Kingdom. UK property portfolio contains a mix of residential, retail, leisure, office and hotel properties

CURRENT OR FUTURE PROJECTS

 Refurbishment of Manchester Deansgate and Marriott Executive Apartments

NUMBER OF ESTABLISHMENTS

 5

ANNUAL SPEND

 N/A



BUYER




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PURCHASING MANAGER

YOUNGEFFECT

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COMPANY BIO

The establishments has a mixture of hotels and self catered serviced apartments. The establishments are of high quality but limited service accommodation for business residents or tourists due to the location of these properties being in the city centre.


CURRENT OR FUTURE PROJECTS

 N/A

NUMBER OF ESTABLISHMENTS

 4

ANNUAL SPEND

 N/A

BUYER



CLIVE SHEPPARD

CO-FOUNDER/PROCUREMENT
DIRECTOR

COMPANY BIO

Zero Procure is a hospitality procurement partner connecting quality suppliers with a wide network of premium hotels, restaurants, and hospitality groups across the UK. With over 30 years of industry experience, we support suppliers by creating new routes to market, expanding their customer base, and strengthening their presence within the sector.

We work closely with a diverse portfolio of premium hospitality operators who rely on us to identify trusted suppliers offering strong value, service, and quality. By joining our network, suppliers gain visibility with engaged buyers actively seeking competitive solutions across categories such as food and beverage, cleaning and hygiene, packaging, guest amenities, waste services, utilities, and outsourced support.

Alongside this, we help hospitality businesses streamline procurement, reduce costs, and improve supplier performance, using our GPO buying power and industry expertise to secure competitive pricing and efficient solutions. Our model is transparent: operators retain direct relationships with suppliers, while we facilitate alignment, negotiation, and ongoing optimisation, all at zero cost to the buyer.

Whether partnering with suppliers to grow their reach or helping operators enhance procurement efficiency, Zero Procure acts as a bridge connecting the right products and services with the right customers. Our goal is to build stronger, more sustainable supply chains that benefit both sides of the market.

CURRENT OR FUTURE PROJECTS

- ⌚ We're currently supporting a range of hospitality projects, including new openings, refurbishments, and group-wide procurement reviews. This includes category spending reviews, supplier sourcing and managing tenders to secure strong value for operators. Looking ahead, we are engaged in several upcoming development and efficiency projects, ensuring both buyers and suppliers are well positioned to support future growth across the sector.


NUMBER OF ESTABLISHMENTS

⌚ 150


ANNUAL SPEND

⌚ £70 million

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BUYER



CHRISTINE HARTIGAN PHILLIPS

HEAD OF WELLNESS DESIGN

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COMPANY BIO

Wellness Design Experts

Before customers engage with a product or service, they will form an opinion about a brand from its visual representation, whether that is a logo design, wider brand identity or the interior design of a venue.

Zynk understands how crucial these first impressions are, and we have a proven track record for creative design solutions that entice customers to interact with brands.

Our experience means we understand the competitive landscape and our wellness designs help clients secure their unique place in the busy health, fitness and wellness market.

Through creative interior and graphic design, we develop brand experiences that your customers will love. This helps to secure your unique position in the marketplace and encourage customers to return.

Headed-up by our founder Stavros, we are a passionate team of design specialists who relish discovering the latest creative solutions. Christine Hartigan Phillips, Head of Spa & Wellness Design, works closely with operators, developers, and investors to create wellness spaces that enhance wellbeing while delivering strong commercial outcomes.

Our headquarters are in Ascot, Berkshire, but our clients are global. Over the past two decades, we have built a reputation in the health and wellness design industry for exceeding the expectations of our clients. We can work alone or as part of a wider construction team to ensure projects are delivered on time and within budget

CURRENT OR FUTURE PROJECTS

- Luxury Hotel Spa & Wellness Destinations
- Premium Boutique Health Clubs
- Longevity and Wellness clinics
- Spa & Wellness
- Padel Clubs
- Contrast Therapy
- Boutique fitness studios

NUMBER OF ESTABLISHMENTS

20

ANNUAL SPEND

£20 million