

**ATTENDING
SUPPLIERS**

SUPPLIER



NEIL DAVIS

CHAIRMAN/DIRECTOR

COMPANY BIO

3D Facilities Support offer 24/7 engineering services and solutions for all your HVAC, mechanical, electrical and statutory compliance requirements to keep your Care Home environment safe and compliant for the benefits of residents, staff and visitors alike.

We are an established, successful and multi award winning company operating across all sectors and industries, proudly working with numerous businesses from singular independents to large scale nationwide organisations.

Our wealth of expertise and experience allows us to engage with clients to deliver planned maintenance and support programs that are bespoke to their needs and business priorities.

We are a scalable and adaptive business with directly employed fully qualified multi skilled engineers and support staff.

3D has strong ethical and professional values that run throughout our skilled and dedicated staff, a passionate team focussed on strong customer support and service delivery of the highest quality. Our mobilisation and site attendance times are second to none. Whether it be for reactive service call outs, remedial repairs, planned preventative maintenance or turnkey solution projects, our testimonials consistently confirm that you are in good hands with 3D Facilities Support.

We continue 'Engineering your Environment with a Reputation to Maintain'.


PRODUCT RANGE AND SERVICES

- Complete Building and Engineering Property Services
- 24/7 365 Emergency Call Out
- Statutory Compliance Testing
- Repair, Maintenance and Refurbishment Works
- Heating and Gas Services
- Air Conditioning and Refrigeration
- Ventilation and Ductwork Services
- Water Treatments and Legionella Control
- Plumbing, Sanitation and Drainage
- Electrical Services and Energy Management Systems / BMS
- Fire protection and Security
- Access Controls, Barriers and Gates
- Catering Equipment
- Lift Services
- Asbestos Control
- Project Management


PRODUCT CATEGORY


- 🕒 Complete Planned Preventative Maintenance, Statutory & Operational Services.

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SUPPLIER



MARTIN PRINCE

**BUSINESS DEVELOPMENT
MANAGER**

COMPANY BIO

Aidacare Healthcare Equipment is UK based. With global experience for over 35 years, we strive to deliver quality and reliable mobility equipment. Aidacare specialises in Floorline Care Home Beds and moving and handling equipment. With a team dedicated to new builds and refurbishments. We have also brought to the UK from the Southern Hemisphere, our new Single Handed Transfer Aid, The Kera Sit2Sit, offers a new way in hoisting.


PRODUCT RANGE AND SERVICES


Floorline Care Home/Hospital Beds, Single Handed Transfer Equipment.


PRODUCT CATEGORY

-  Healthcare Equipment and Care Home Beds

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SUPPLIER



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COMPANY BIO

Most care homes want to deliver better dementia care. Few have the clinical tools to do it consistently. Ayla solves that. We're the UK's first UKCA-certified digital assistant for Cognitive Stimulation Therapy, the leading non-drug intervention recommended by NICE and the WHO for dementia, with 20 years of academic evidence behind it. We train your team, our tool guides every session, and we track every outcome- so you can evidence the difference you're making to residents, families, and the CQC. For care homes, the clinical impact translates directly into commercial impact. By actively delaying cognitive decline in residents with mild to moderate dementia, Ayla postpones acuity escalation, meaning residents stay at lower dependency levels for longer. That reduces staffing pressure, lowers care intensity costs, and protects your fee structure. Conservative estimates suggest this can represent tens of thousands of pounds in preserved revenue and avoided costs per site, per year.

The results speak for themselves: 100% cognitive stability. 50% improvement in cognitive outcomes in seven weeks. 233% increase in social engagement. Reduced falls, hospitalisations, and medication use. And 100% of facilitators saying they'd recommend Ayla without hesitation.

This is what gold-standard dementia care looks like in practice- and what outstanding looks like to the CQC.

PRODUCT RANGE AND SERVICES

Ayla is your all-in-one platform for delivering clinical-grade dementia care at scale, designed to sit directly within your existing wellbeing and activities cadence. No additional burden on your team. No separate programme to manage. Just your activities, replaced and elevated with over 200 clinically evidenced, evidence-based sessions, so you know that every day of the week, your home is delivering clinical-grade dementia therapy, not just enrichment.

A NICE-aligned, 14-session CST programme with over 200 evidence-based activities, built around 20 years of academic research. Guided session delivery with real-time clinical prompts, so any trained team member can facilitate clinical-grade dementia therapy with confidence. Outcome tracking across cognition, mood, quality of life, and social engagement, giving you the data to demonstrate impact to families, commissioners, and the CQC.

One-day immersive training led by an Assistant Psychologist, resulting in an accredited Wellbeing Lead & Dementia Therapy Facilitator credential- a first-of-its-kind qualification that formally recognises your team's clinical expertise. Ongoing support from a dedicated Account Manager, weekly touchpoints, and quarterly coaching to keep your programme on track.

For multi-site groups, cross-site benchmarking identifies strongest outcomes and drives consistent excellence organisation-wide.

Unlimited platform access, unlimited staff training, full onboarding, and outcomes reporting at every stage, all for a flat per-site fee with no hidden charges.

The outcome: residents whose cognitive decline is actively delayed. Acuity escalation postponed. Families who see the difference. Inspectors who see the evidence. And a care team that delivers clinical excellence, every session.

PRODUCT CATEGORY

 Cognitive Stimulation Therapy

SUPPLIER



JONATHAN WAREING


GROWTH AND PARTNERSHIPS
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AARRON COOPER

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COMPANY BIO

Beaucare is a nationwide, award-winning, multi-sector supplier specialising in medical equipment, service and maintenance, and hygiene products. With over 30 years of trusted experience, we have built strong partnerships with leading suppliers and manufacturers, enabling us to offer high-quality, specialist products at competitive prices. We focus on delivering exceptional value, reliable support, and long-term solutions, so our customers can operate with confidence. Our experienced Account Managers take the time to understand each organisation, providing expert advice, ongoing support, and a truly personal service you can rely on.

PRODUCT RANGE AND SERVICES

Our product portfolio includes medical equipment, moving and handling solutions, continence care, furniture, and a full range of hygiene and cleaning products. Alongside supply, we provide nationwide servicing, maintenance, LOLER inspections, and repairs, delivered by skilled engineers experienced across all major manufacturers. We also offer installation services, including bathing solutions and ceiling track hoists. With expert advice, reliable support, and tailored solutions, Beaucare helps customers maintain safe, compliant, and efficient environments.

PRODUCT CATEGORY

-  Medical Equipment and Hygiene Consumables

SUPPLIER



LAWRENCE BENTON

BUSINESS DEVELOPMENT MANAGER



SASHA LONG

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COMPANY BIO

BES Healthcare has been a trusted partner for NHS and private healthcare establishments for over three decades, supplying assistive technology and infection prevention solutions to both community and acute settings.

Our mission is twofold: to create a world where the lives of those with disabilities are indistinguishable from those without, and to ensure no one acquires an infection through their interaction with healthcare.



PRODUCT RANGE AND SERVICES

The NEST Mattress offers a practical, future-focused solution for care homes looking to improve resident outcomes while reducing long-term costs. Designed as a sustainable alternative to traditional foam, it combines effective pressure care with outstanding infection control - two of the biggest challenges in residential settings.

For care homes balancing quality of care with financial and environmental pressures, the NEST Mattress provides a compelling alternative - delivering improved resident comfort, enhanced infection control, and a more sustainable, cost-effective approach to pressure care.



PRODUCT CATEGORY

 Mattresses

SUPPLIER



RICHARD AYRES


SOCIAL CARE ADVISOR





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COMPANY BIO

Care England, a registered charity, is the largest representative body for independent providers of adult social care in England.

We speak with a unified voice for our members and the care sector. We are committed to supporting a united, quality-conscious, independent sector that offers real choice and value for money. Our aim is to create an environment in which care providers can continue to deliver and develop the high quality care that communities require and deserve.

Our membership includes organisations of varying types and sizes, amongst them single care homes, small local groups, national providers and not-for-profit voluntary organisations and associations. Between them they provide a variety of services for older people and those with long term conditions, learning disabilities or mental health needs.

PRODUCT RANGE AND SERVICES

- Representation at local and national levels
- Regular policy communications
- Forums for providers to share, learn and develop good practice
- Local and national media opportunities
- Expert led briefings
- SMART Care Intel: Managing a care service brings constant challenges, from staffing to regulation. The Assisted Procedure Writing Tool is a smart, time-saving solution for managers and frontline staff. Built on insights from 30,000+ CQC inspection reports, it provides clear, structured guidance to help you create tailored procedures aligned with CQC expectations - giving you a clear, professional starting point in seconds, not hours.
- Market Intelligence Tool (MINT): Care England's Market Intelligence portal exhibits a wide range of pertinent CQC, fee, financial, and general sector-specific data from across both older person and younger adult services through a simple searchable solution at a local authority level, for the use of care home providers.
- Member Savings & Discounts: Save on essential services such as insurance, utilities, and consumables, helping you focus on growing your business.
- Expert Guidance: Access white papers and reports with actionable insights to overcome challenges, boost ROI, and deliver exceptional care.
- Job Board: A free job board for care providers to help reduce reliance on costly external job sites.

PRODUCT CATEGORY

- Membership Body

SUPPLIER



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COMPANY BIO

CareTutor is a leading UK provider of CPD-accredited eLearning and workforce development solutions for the adult social care sector. We specialise in scenario-based video learning, helping staff build confidence through realistic, relatable situations that mirror day-to-day care practice.

Our platform, Pathway, enables providers to deliver, track and evidence training with ease, supporting compliance, certification management and inspection readiness. With over 100+ video-based courses, CareTutor offers engaging, high-quality content designed specifically for care environments.

We also offer TeamTalk, our innovative team learning toolkit, featuring short, structured video sessions that promote group discussion, reflection and built-in evidence for CQC inspections.

In addition, we deliver Skills for Care's leadership development programmes including fully funded courses such as Lead to Succeed, Well-Led and Leading Change Improving Care, and 3 CPD leadership courses. These are delivered weekly via live webinars, making leadership training accessible, flexible and impactful. CareTutor is recognised by Skills for Care as a preferred training provider and is a Quality Assured Care Learning Service, QACLS.

CareTutor supports care providers to improve quality, develop staff and evidence learning—all in one place.



PRODUCT RANGE AND SERVICES

Pathway LMS Platform

100+ video-based courses with real life scenarios. Automated course enrolment. Training matrix with filters. Customisable reports, branding, certificates and own url available. All courses CPD accredited, designed and reviewed by subject matter experts to ensure accuracy and relevance. All courses available via SCORM-compliant packages for seamless integration with your own LMS. Video-based courses available for individual eLearning or team learning delivered by your own staff with lesson plans and session guides.

TeamTalk (New toolkit)

Bite-sized, video-based interactive sessions designed for reflective group learning in 15 minute sessions during team meetings, handovers, training sessions and supervisions. Perfect for embedding learning into day-to-day care delivery. Customisable sessions with evidence logs for reporting and inspections. FREE micro-learning sessions available to try out.

Fully funded Instructor-Led Training

Skills for Care fully funded leadership courses delivered by webinar. Ideal for developing confident, compliant care leaders. Courses include Well-Led, Lead to Succeed and Leading Change Improving Care, plus 3 Skills for Care CPD courses. We also deliver Oliver McGowan Tier 1 & 2 funded courses.



PRODUCT CATEGORY

- **eLearning** (video-based courses)
- **Team Learning** with TeamTalk micro-learning video scenarios and evidence logs, and full length video-based courses for in-house learning.
- **Instructor Led Training** (delivered by webinar and face to face)

SUPPLIER



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COMPANY BIO

chat4business.com

Generating Private-Funded Admission Enquiries for Care Homes

At chat4business, we specialise in helping care homes attract and convert private-funded admissions, connecting your home with families actively seeking high-quality, personalised care for their loved ones.

Our platform delivers human, real-time communication at every stage of the enquiry journey. From the first question to booking a tour, we ensure no opportunity is ever missed.

What We Do

Our dedicated human reception chat team provides empathetic and professional responses to even the most complex family enquiries. Unlike automated bots, our people build genuine relationships, the kind that turn website visitors into residents.

We combine live chat with detailed analytics, giving you full visibility of lead quality, engagement, and conversion rates, so you can make smarter decisions and maximise revenue from private-funded placements.

Whether you operate a single care home or a large multi-site group, our solution scales with you, handling everything from basic information requests to nuanced funding conversations.

Why Care Homes Choose chat4business?

- Round-the-clock enquiry handling, never miss a lead,
- Human-led chat for empathetic, personalised engagement.
- Data-driven insights to optimise conversion.
- Specialist focus on private-funded admissions.

Ready to grow your private-funded admissions?

Visit chat4business.com



PRODUCT RANGE AND SERVICES

Converting care home website traffic into private funded admissions.



PRODUCT CATEGORY

- ⌚ Website Lead Generation

SUPPLIER



ARRAN BLANE

SALES MANAGER

COMPANY BIO

Confident Competence is an easy-to-use initiative to help you track, monitor and manage competence across your workforce.

Created by – and for – care professionals to embed a culture of consistently high standards across the sector. Confident Competence promotes an active and open conversation around competence and what that looks like.

By standardising competency assessments, we make it easy for organisations to track and record competency, and measure improvements.

PRODUCT RANGE AND SERVICES

Confident Competence is a dedicated mobile app for measuring competence in real life settings. With our complete competency library and assessment toolkit in your pocket, it's easy to improve consistency of care and reduce administration time with just a few taps.


The world's first competency app with reporting tools for managers makes it easy to monitor competence in the work environment and demonstrate compliance and effectiveness during inspections.

PRODUCT CATEGORY


📌 Social Care Technology

NOTES

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SAM TAYLOR

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COMPANY BIO

Consultus International is an award-winning energy and sustainability consultancy that has been helping businesses manage their energy for over 30 years.

They specialise in supporting organisations to reduce energy costs, cut carbon emissions, and navigate a complex energy market. Their focus is on practical solutions that save money and help organisations work towards their sustainability goals.

Consultus has worked with leading care organisations including Hallmark Care Homes, Age UK, Care UK, Aria Care, and Ivolve Group.

The team partners closely with care operators to secure better energy contracts, improve energy efficiency across their sites, and take realistic, manageable steps towards net zero.

By combining expert advice with hands-on support, Consultus helps care organisations lower running costs and reduce their environmental impact.



PRODUCT RANGE AND SERVICES

Energy procurement - Procurement and contract negotiation for electricity and gas and water supplies

Risk management - Market monitoring, flexible purchasing, and risk mitigation strategies to protect against price volatility

Bureau & bill validation - Invoice processing, bill validation and error resolution to improve accuracy and recover cost

Net zero & decarbonisation - Carbon reduction roadmaps to support sustainability goals, including installation of renewable infrastructure such as solar panels

ESOS & compliance - Support with schemes such as ESOS, SECR, including audits and reporting

Utility connections - Management of new utility connections upgrades and relocations



PRODUCT CATEGORY

① Energy consultancy and management services

SUPPLIER



SAMUEL STROM

CEO

COMPANY BIO

Dr Cost, an established energy consultancy manages the energy portfolio of over 5,000 clients, ranging from Hotels and Hospitality, Care Homes and Supported Living, through to Leisure, Retail and Manufacturing.

Clients include Forest Healthcare, Starboard Hotels, Carolina Herrera, Bondcare, Brighton Pier Group, Gold Care Homes, Safestay Hostels amongst many others.

We procure effectively from over 30 suppliers, maintain transparent fee or commission structure and support our clientele with any supplier issues throughout the contract.

Due to over £800m of annual energy contracting we maintain we have effective solutions in renewable sourced energy, siteworks and metering, capacity assessments, annual budgeting and energy tracking.

www.drcost.co.uk

PRODUCT RANGE AND SERVICES

- Energy
- Renewable
- Siteworks
- Procurement
- Utilities

PRODUCT CATEGORY

- 🕒 Utilities, Renewable Energy, Siteworks, Water

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HELENE JONES

HEAD OF CARE HOMES



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COMPANY BIO

Care home laundry and hygiene solutions from Elis

Take a load off your mind with our professionally managed service

At Elis, we understand that taking care of your residents is your top priority. Our professionally managed service means you can leave the laundry to us, rest assured that a fresh delivery will be with you soon. Our textile rental items include bed linen and towels, and we can also take care of laundering residents' clothing. In addition, we offer a range of washroom solutions, including hand and toilet hygiene products and responsibly-sourced consumables, from soap and sanitiser to toilet roll.



PRODUCT RANGE AND SERVICES

Bed linen and resident clothing professionally managed laundry service



PRODUCT CATEGORY

📌 Laundry

SUPPLIER



ELLIOT GARBETT
COMMERCIAL
DIRECTOR



**JENNIE
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COMPANY BIO

In 1984, fuelled by family values and a passion for quality, Falcon Contract Flooring embarked on its journey. What began with a trusty van and two visionaries has blossomed into a premier nationwide flooring contractor, now boasting a dedicated team of over 30 office personnel and 100 skilled installers.

We lead our industry through Innovation and Integrity. From a £500,000 investment in bespoke BI and ERP systems to a zero-landfill sustainability mission, 30K Sq ft brand new purpose-built facility we combine "old-school" grit with "new-school" technology

At FCF, our values are simple: We don't hold onto "Ronaldo's," and we don't accept mediocre. We protect the standard from the top down because we Give A Shit about the legacy we leave behind.



PRODUCT RANGE AND SERVICES

At Falcon Contract Flooring, we're more than just installers; we're your partners in creating exceptional commercial spaces from the ground up. With decades of experience and a commitment to quality, we offer a comprehensive range of services designed to meet the unique needs of your business.

Commercial Flooring Installation: From high-traffic environments to elegant spaces, we provide expert installation services for a wide variety of flooring materials. Our skilled installers ensure precision, durability, and lasting beauty.

Floor Preparation: The foundation of any successful flooring project is proper preparation. We offer comprehensive floor preparation services, including subfloor levelling, moisture testing, and surface preparation, to ensure a smooth and long-lasting installation.

Material Selection & Consultation: Choosing the right flooring material is crucial for aesthetics, functionality, and budget. Our experienced team provides expert guidance, helping you select the perfect flooring solution for your specific needs and goals.

Project Management: We manage every aspect of your flooring project, from initial consultation to final installation, ensuring timely completion, minimal disruption, and complete satisfaction with a bespoke CRM and real time updates.

Reactive Maintenance: Fast turnaround and call out services for our R&M customers



PRODUCT CATEGORY

Contract Flooring



First For Energy

DP BUSINESS EVENTS

SUPPLIER



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COMPANY BIO

First For Energy Group Ltd is a UK-based utilities and energy solutions provider supporting contractors, developers, housing providers, and commercial clients nationwide. Established in 2015, the company delivers tailored energy and utility services designed to improve efficiency, control costs, and ensure projects run smoothly from initial planning through to completion.

With a strong focus on the refurbishment and construction sectors, First For Energy specialises in metering solutions, utility coordination, and on-site works for single and multi-site developments. The team works closely with suppliers, network operators, and project stakeholders to manage new meter installations, upgrades, and service alterations within strict timescales and budgets.

By combining independent procurement expertise with hands-on site support, First For Energy helps clients streamline utility connections, minimise delays, and achieve long-term operational savings. The company's proactive, partnership-led approach ensures reliable delivery across refurbishment, retrofit, and new-build projects of all sizes.



PRODUCT RANGE AND SERVICES

First For Energy Group delivers expert site works, metering, and energy efficiency solutions for refurbishment, retrofit, and new-build projects.

Services include meter installations, upgrades, relocations, sub-metering, multi-site coordination, energy audits, procurement strategies, and ongoing account management.

By combining technical expertise with proactive project management, we ensure reliable, cost-effective utility solutions that streamline projects and optimise energy use.



PRODUCT CATEGORY

⌄ Energy, Utilities and Metering

SUPPLIER



MARTIN MURRAY

UK SALES MANAGER

COMPANY BIO

Fulcrum Care Ltd is a leading consultancy specialising in the health and social care sector, dedicated to driving improvement and excellence across diverse care settings. With a proven track record of transformative impact, Fulcrum Care has successfully lifted embargoes, averted closures of care homes, and facilitated improvements in hundreds of care services nationwide.

Renowned for its inclusive and collaborative approach, Fulcrum Care works closely with stakeholders at all levels, - residents, clients, care staff, and management teams - to elevate care standards and deliver sustainable outcomes. Fulcrum Care offer a comprehensive range of services, including governance audits, compliance support, mock inspections, operational due diligence, and strategic turnaround management.

At its core, Fulcrum Care is committed to fostering innovation, ensuring regulatory compliance, and promoting best practices within the care industry. The team's substantial expertise, coupled with a genuine passion for quality care, makes Fulcrum Care the trusted partner for organisations aiming to navigate challenges, improve performance, and adapt to the ever-evolving social care landscape.

PRODUCT RANGE AND SERVICES


Care Home Consultancy: Providing expert guidance to support providers to elevate care standards and ensure compliance including:

- CQC Mock Inspections
- CQC Compliance Support
- CQC Registration Support
- Care Home Management
- Audits and Quality Assurance
- Crisis Management
- Mentoring and Coaching
- Turnaround Services


PRODUCT CATEGORY

- ↳ Care Consultancy

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SUPPLIER



DAMIAN TEMPLE

COMPANY BIO

At Furncare, our mission is to be the first-choice furniture brand for every designer in care. Guided by our commitment to transforming spaces and elevating lives, we design and manufacture furniture that enhances wellbeing and enriches every care environment.

As a proud family-run business with over two decades of specialist experience, we've become a trusted partner to care homes, designers, and operators across the UK. We understand the unique demands of care settings - where safety, comfort, durability, and style must work in harmony. Every product we create reflects this understanding, from dementia-friendly furniture to robust, thoughtfully engineered pieces for high-use environments.

We provide end-to-end project management for new-build and refurbishment projects, supporting clients from initial brief through design, manufacturing, delivery, and installation. For faster requirements, we supply complete, fully coordinated room packages delivered within just five days, helping projects stay on schedule without compromising on quality.

With in-house UK design and production, we deliver consistent craftsmanship, reliable lead times, and the flexibility to tailor furniture to any scheme. Our dedicated customer support and nationwide white-glove delivery and installation service ensure a seamless, hassle-free experience.

PRODUCT RANGE AND SERVICES


Furncare offers a full range of care-focused furniture, including bedroom, lounge, dining, and dementia-friendly pieces, plus bespoke made-to-order items. We provide end-to-end project management for new-build and refurbishment projects, from design and manufacturing to delivery and installation. For fast-turnaround needs, complete room packages can be supplied within five days. Our in-house UK production ensures quality, reliability, and flexibility, supported by design consultations, nationwide delivery, professional installation, and ongoing aftercare.

PRODUCT CATEGORY


 Furniture & Furnishings

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SUPPLIER



OSAZE AIGBE

DIRECTOR

COMPANY BIO

Golden Age Entertainment is a specialist provider of structured wellbeing sessions designed to enhance the quality of life for residents in care homes. We go beyond traditional entertainment by delivering consistent, engaging, and measurable programmes that support holistic care and align with CQC outcomes.

Our sessions – including Singing & Entertainment, Reading Circles, Seated Exercise, and Reminiscence-based activities – are carefully designed to improve mood, increase participation, and create meaningful moments of connection. Each session is delivered with a clear structure and purpose, ensuring residents are not just occupied, but genuinely engaged and stimulated.

What sets us apart is our focus on measurable impact. We provide insight into resident engagement and participation, giving care homes tangible evidence of the difference being made – supporting both internal standards and external inspections.

We work with both independent care homes and multi-site groups, offering flexible wellbeing packages as well as pilot programmes for larger organisations. Our approach helps create consistency across services, reduces pressure on staff, and builds a culture where wellbeing is not occasional, but embedded.

At Golden Age Entertainment, we are committed to helping care providers move from activity-based engagement to a structured, outcome-driven approach that truly enhances lives.


PRODUCT RANGE AND SERVICES

Golden Age Entertainment delivers structured wellbeing and engagement programmes for care home residents. Our sessions – including Singing & Entertainment, Reading Circles, Seated Exercise, and Reminiscence – are designed to improve mood, increase participation, and support holistic care aligned with CQC outcomes. We focus on consistent, meaningful engagement rather than passive activities, helping residents feel more involved and connected. We offer flexible packages for individual homes and pilot programmes for larger groups, alongside engagement tracking to provide clear evidence of impact for internal use and CQC inspections.


PRODUCT CATEGORY

-  Wellbeing and residents engagement services

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SUPPLIER



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HA8 5AW



Website

www.h2o-networks.co.uk



COMPANY BIO

Oh No... Not Again!

Internet down.

WIFI not working.

Phones dropping.

CCTV offline.

Systems slow.

You call one company – they blame another.

You're left on hold.

Nothing gets fixed properly.

Meanwhile:

- Staff can't work efficiently
- Guests or residents complain
- Projects get delayed
- Reviews suffer
- Compliance is at risk

You shouldn't have to manage IT problems.

We Fix It in 3 Simple Steps

Free Site Survey

Full audit of your Internet, WIFI, Phones, CCTV, Computers & Cabling.

3 Hours Free On-Site Support

If it's a minor issue – we fix it free.

Clear Report & Immediate Solutions

With practical recommendations and 3 hours labour included.

What We Do

- Superfast Internet (even rural locations)
- Complete WIFI coverage
- CCTV installation & support
- Structured data cabling
- IT support & management
- Cloud telephony & email systems

For care homes – we design, install and support reliable IT systems that just work. Clients include, Abbey Healthcare and Bondcare Group.

26 Years Experience. One Point of Contact. No Blame Game.

Ask for your free survey.



PRODUCT RANGE AND SERVICES

- IT Support For Care Providers
- Reliable fast Internet even in rural locations
- WIFI – Full Coverage
- Telephone Systems
- Office 365 Email
- Power BI Reporting Dashboards
- NHS Security Toolkit (IT Side Completed)
- Free WIFI Surveys



PRODUCT CATEGORY

- IT Solutions Care Providers

SUPPLIER



FENIL SHAH

SENIOR VICE PRESIDENT



NICOLA GRAY

HEAD OF SALES

IMS DECIMAL

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COMPANY BIO

With 20 years+ industry experience, a dedicated workforce of over 3000, catering to 250+ global clients across UK, EU, US, CA, and APAC regions, we embed within your existing frameworks from delivery centres established in India (Ahmedabad & Jaipur) & Philippines (Manila).

IMS Decimal operates as an extended finance operations team of Care Homes, delivering outsourced accounting and back-office support that is reliable, scalable, and cost-effective.

Experience an ACCA-approved, GDPR aligned partnership, that delivers flexible contracts, transparent pricing, 24/7 delivery with secure IT infrastructure

Why IMS Decimal

- Sector Expertise for Residential Care Homes
- GDPR Compliance
- Plug and Play Engagement Model
- Automation & Tech Expertise
- Accredited Employer Benefit
- 24/7*365 Availability
- Software Proficiency Gain
- Onshore Support
- Cost Transparency
- Robust IT Infrastructure
- Continuous Learning

PRODUCT RANGE AND SERVICES

- Resident Accounting
- VAT & CQC Compliance
- Payroll Management
- Accounts Payable & Receivable Management
- Analytics and Reporting
- Credit Control

PRODUCT CATEGORY

- ① Outsourced Accounting & Financial Back-Office Support


SUPPLIER




RAJ SANDHU

NATIONAL SALES MANAGER

KYTE

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COMPANY BIO

Ordering

Kyte is a multi function system that has an online ordering and Purchase to Pay capability. Built in features like favourites lists, and images of products help make ordering an efficient and easy process, with greater accuracy. Orders go direct to the supplier, via EDI interface or e-mail, removing rekeying problems.

Kyte allows orders to be placed with multiple suppliers, in multiple categories, at the touch of a button. Prices are always accurate as the system is dynamic; revised pricing is immediately imported and updates the prices users see.

Budgeting and Control of spend

Kyte provides full visibility to users of all of their budgets. There are no surprises, users can see how much money is in their budget and in real time can see the impact of an order on that budget. Typically, over budget spend needs to be authorised, the system permits a set level of budget tolerance

Stock management

Stock management functions account for all stock in all stores and utilise input from the ordering system to give real time stock level information. A system can also permit stock checks .

Menu Management

Kyte can record all recipes that make up menus, with full instructions and colour images. The system allows chefs to build menus from a pre loaded bank of recipes, all of which are fully costed. Most importantly, the recipe costings are dynamic, so as supplier prices change, the portion cost changes too.

Nutrition and Allergens

Kyte can has full allergen labelling which is clearly displayed on all recipes. When menus are printed out the allergens are indicated on the print.

Food safety

Kyte now has an API link to IoT sensors which monitor temperatures constantly and can provide alerts if there are any issues.

Reporting

Kyte can produce any number of reports bespoke to your business need. The system allows drill down investigation of overspends or unusual spend patterns



PRODUCT RANGE AND SERVICES

Kyte empowers catering teams, providing them with data and insight to allow them to better plan and manage their catering operation.



PRODUCT CATEGORY

 CaTering Management System

SUPPLIER



JEREMY HARTIGAN

MANAGING DIRECTOR

COMPANY BIO

Lavamac offer a unique range of commercial laundry equipment, Installation and after-sales service to all our customers.

Our USP of offering both new and factory fresh refurbished equipment all a cost effective and affordable option for upgrading or replacing your existing equipment

We can supply at either outright purchase, rental (with flexible contracts) or flexible payment's based on a deposit and interest free payment plan

Everything we supply includes installation by our own installation team and support via our own nationwide team of service engineers.

Our refurbishment program has been developed to such a high standard that most customers would be unable to distinguish a refurbished machine from a new one

We are also proud of being one of a limited no of companies in any industry to have obtained a Bronze Sustainably award.

Also please check out of social media profiles we have a 4.9 rating on Trustpilot and multiple illustrations of installations and testimonials

We truly offer an alternative to most competitors?

- Cost Effective
- Energy Efficiency
- After-sales

Which one does your business not require

All are standard with Lavamac !


PRODUCT RANGE AND SERVICES

Lavamac - New and Refurbished Equipment


PRODUCT CATEGORY

- 👉 Laundry Equipment

LAVAMAC LTD

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SUPPLIER



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COMPANY BIO

Legrand Care is born from the integration of the brands that make up the Assisted Living and Healthcare (AL&HC) business unit of Legrand: Intervox, Neat, Tynetec, Jontek and Aid Call. With more than 40 years of knowledge and experience, the brands are brought together with shared values under a common strategic vision.

Aidcall, a brand of Legrand Care, has been leading the way in wireless nurse call technology for over 40 years.

We offer a wide range of products and bespoke solutions designed specifically to meet the needs of care homes, care groups, hospitals in both the private and public sectors.

Over 40 years of innovation

Aid Call has been leading the way in wireless nurse-call systems for over 40 years. We offer a wide range of products and bespoke solutions designed specifically to meet the needs of care homes, care groups, hospitals in both the private and public sectors.

All of Aid Call's products are developed following feedback from our customers who are at the forefront of care delivery.

All of our products have been developed following feedback from our customers who are the forefront of care delivery. We tailor our offering specifically to each individual customers requirements to ensure you get the perfect system for your needs.

We have a national team of professional technical consultants with extensive experience in wireless technology solutions, as well as a team of in-house engineers available throughout the UK and a 24 hour, 365 days a year helpline.

PRODUCT RANGE AND SERVICES

Our Aid Call wireless Nurse Call System utilises wireless mesh networking technology which brings the dream of a seamlessly connected world easily into reality.

Wireless configuration offers complete flexibility and mobility, making our system infinitely changeable and expandable, allowing for continued flexibility

Our system is safe, reliable and cost-effective. It can be designed to suit individual requirements and needs, and adapted to work within your budget.

It also has a variety of features which can help to maximise staff efficiency and improve the overall quality of care offered to your clients and patients.

PRODUCT CATEGORY

👉 Nurse Call Systems

SUPPLIER



GORDON MILNE

MANAGING DIRECTOR

COMPANY BIO

M7 Polska is a British-Polish family-run company, based near Poznan, Poland, exporting healthcare furniture to clients from Britain, Ireland, Europe as well as Canada and New Zealand for over 20 years, concentrating predominately on care home and hospital furniture.

We cover every spectrum of the furniture industry, from upholstered dining and living room furniture (upholstery foams meeting UK norms), standard bedroom cabinetry, weighted furniture (double carcass), coffee tables and dining tables, electric or manual recliners, medical cabinets, disinfectant trolleys using thick anti-bacterial Kydex film as well as medical beds.

We are adaptable and can cater for your every need. We have recently started supplying weighted furniture for psychiatric and mental health facilities. We also produce bespoke furniture such as pigeon hole / letterbox units, reception counters.

If you have a specific request, we will search and select a factory especially for you or you can simply choose products from our current range. We do not just leave it there though. We develop and nurture your project, helping solve all manner of challenges that may arise: developmental, financial, contractual as well as logistical.

We have established long-lasting, permanent relationships with over a dozen manufacturers. We always have your long term interests at heart concentrating on quality in the hope of winning your trust and repeat business. Whatever you may require, we will do our best to help you.


PRODUCT RANGE AND SERVICES

- Upholstered armchairs and sofas (Standard and weighted)
- Upholstered recliners
- Upholstered and wooden dining chairs (with or without skis)
- Furniture for break-out areas
- Bedroom cabinetry (wardrobes, desks, bedside tables, chests of drawers, both standard and weighted)
- Beds / upholstered head boards
- Medical beds
- Medical cabinets
- Mattresses
- Garden furniture
- Solid wood cabinetry
- Coffee, lamp and dining tables
- Bench seating for cafeterias, and dining areas
- Bespoke projects


PRODUCT CATEGORY

- ① Furniture for the healthcare and care home industry

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SUPPLIER



DAVID SANDERS

CHIEF OPERATING OFFICER

COMPANY BIO

MOA Benchmarking streamlines compliance and quality improvement for adult social care providers, including care homes, supported living, and domiciliary care.

MOA provides comprehensive CQC and CIW governance audits and surveys; along with Incident, Risk, and Feedback and Complaints platforms through our cloud-based online platform.

Underpinned by modern, robust benchmarked reporting and Continuous Improvement Planning tools, MOA assists providers to deliver Outstanding care to every person, every time.

PRODUCT RANGE AND SERVICES

- CQC/CIW Compliance audits
- Client/Resident, staff, and Relative/Representative surveys
- Feedback & Complaints
- Accident & Incident management
- Risk Management
- Continuous Improvement Planning

PRODUCT CATEGORY

- 🕒 Quality and Compliance Software

MOA BENCHMARKING



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SUPPLIER



MORGAN RUSSELL

CEO

COMPANY BIO

Hiring care workers shouldn't be this hard.

Occy helps care providers hire faster, reduce admin, and keep up with demand - without the chaos.

If you run recruitment in the care sector, you already know the challenge. High demand. High turnover. A shrinking candidate pool. And a hiring process that often relies on emails, spreadsheets, and chasing hiring managers for feedback that never comes.

You're not short of applicants - you're short of time. And every day a role sits unfilled is a day your team is stretched thinner.

That's exactly the problem Occy was built to solve.

The challenges we hear from care providers every day:

- Roles go live across multiple sites and job boards - but tracking who applied where is a full-time job in itself.
- Candidates drop out mid-process because communication takes too long.
- New starters accept offers elsewhere while compliance checks are still being completed.
- Your recruitment team is buried in admin instead of actually recruiting.
- Leadership has no real visibility on where roles are, what's moving, and what's stuck.

PRODUCT RANGE AND SERVICES

What Occy does:

Occy is a UK-based Applicant Tracking System (ATS) built specifically for in-house hiring teams. We give care providers one place to manage every role, every candidate, and every hiring decision - from first application to signed offer letter.

With Occy you can:

- Post to multiple job boards in one click and manage all responses in one place.
- Automate candidate communications so no-one falls through the cracks.
- Speed up compliance with built-in document collection and e-signing.
- Give hiring managers a simple view of their candidates - so you stop chasing them on WhatsApp.
- Track performance across every site, team, and campaign in real time.

The result? Faster hires. Less admin. Fewer vacancies sitting open.

Built for teams like yours:

We work with care and social care organisations across the UK - from single-site providers to large multi-location groups. We understand the pressures of volume hiring, workforce compliance, and the constant race to fill frontline roles.

Implementation takes days, not months. And our UK-based team is with you every step of the way.

PRODUCT CATEGORY

- ① Recruitment Software

OCCY

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SUPPLIER



KEVIN BULLMAN

DIRECTOR

COMPANY BIO

Ozofresh supplies air care systems to the healthcare sector and has done so for 12 years. Our products eliminate odours, bacteria, viruses, without using chemicals.

We use the latest Ozone technology . Through the pandemic our products were used to help meet the Care Quality Commission essential standards to eradicate all odours, kill bacteria and viruses, including COVID 19 and Norovirus.

Our air care systems will work in places that are traditionally difficult to clean including fabrics, leaving everything completely sanitised and smelling fresh.

Our PlugIn for example, is the only UK-designed and manufactured solution of its kind.

Our larger machines, such as the Eclipse Pro range are utilised in care homes as both a shock treatment for deep seated odours as well as part of the sanitation and virus prevention processes.

Ozofresh products pay for themselves over a few weeks through taking less time in cleaning rooms, reduction in staff costs and less spend on chemical cleaning solutions, giving you a positive impact on your bottom line.

We provide sustainable, natural and non-chemical effective air care cleaning. I look forward to meeting you over the two days and discuss how our air and surface cleaning solutions will work.


PRODUCT RANGE AND SERVICES

Our ozone air care systems range from the Ozofresh "plug in" device to remove light odours to our larger sanitisation units to treat larger areas which have stronger odours, bacteria and viruses.


PRODUCT CATEGORY

-  Hygiene - odour control solutions

OZOFRESH

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SUPPLIER



JULIA CHIAPPARRONE

BUSINESS DEVELOPMENT MANAGER



ISOBEL JOHNSON

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PARAGON SKILLS



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Website

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COMPANY BIO

Paragon Skills is a specialist apprenticeship provider focused on delivering high-quality training programmes within the adult care sector. We work in partnership with care organisations across the UK to develop skilled, confident and capable workforces that can meet the growing demands of the sector.

Our apprenticeship programmes span from Level 2 through to Level 5, supporting career progression from entry-level roles through to leadership and management positions. Each programme is designed to provide practical, real-world skills that learners can immediately apply in their roles, helping to improve the quality of care and support delivered.

We pride ourselves on a personalised approach, combining expert coaching, flexible delivery and ongoing support to ensure every learner and employer partners achieves their goals. By aligning training with organisational objectives, we help employers strengthen their teams, improve retention and build sustainable workforce development strategies.

At Paragon Skills, we are committed to raising standards in adult care through impactful learning, trusted partnerships and a focus on delivering measurable outcomes for both learners and employers.



PRODUCT RANGE AND SERVICES

Paragon Skills offers a comprehensive range of training solutions, combining high-quality apprenticeships with flexible commercial courses. Our apprenticeships span Level 2 to Level 5 in adult care, supporting career progression from entry-level roles through to leadership and management, with a strong focus on practical, on-the-job learning that delivers real impact.

Our commercial courses provide targeted, short-term training for individuals and employers looking to upskill quickly. This includes care qualifications, Functional Skills, leadership development, and specialist automotive programmes, supporting workforce growth, improved retention, and long-term organisational success



PRODUCT CATEGORY

 Apprenticeships and Training

SUPPLIER



JAY LEDGEWAY

MANAGING DIRECTOR

COMPANY BIO

Poplar Catering Products is dedicated to helping care homes across the UK create efficient, reliable kitchens and better dining experiences for their residents. We supply and install innovative catering and dining equipment designed specifically for the demands of care environments.

From cooking and food preparation to storage, serving, and food holding, our solutions help kitchens run smoothly while supporting teams to deliver consistently high standards of care and nutrition.

What sets Poplar apart is our focus on speed, simplicity, and service. We understand that downtime in a care home kitchen can have serious consequences, which is why we prioritise rapid quotations, fast delivery, and efficient removal and installation to minimise disruption.

Beyond supplying equipment, we also help modernise and streamline commercial kitchens, kitchenettes, and dining areas. Our team can support projects from design and planning through to completion, ensuring spaces are practical, compliant, and built for the realities of busy care settings.

At Poplar, our mission is simple: to make care home kitchens work better for the people who rely on them every day.

PRODUCT RANGE AND SERVICES

Kitchen appliances, tableware, dining furniture, kitchenette re model, commercial kitchen re model, food preparation tools, remove/recycle/install kitchen appliances, design service for new kitchenettes and kitchens, personalised range and streamlined ordering for care groups

PRODUCT CATEGORY

 Catering

POPLAR CATERING



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RA

SUPPLIER



RIZWAN AKHTAR

DIRECTOR

COMPANY BIO

Founded in 2004, RA Accountants are Chartered Certified Accountants, Auditors and Tax Advisors based in Harrow, London. We are delighted to have been helping clients achieve their business goals for over 20 years.

From the very outset, our team of experts always aim to help our clients every step of the way. From start-up, to driving growth to planning for your business exit. We have always understood that our success rests on your success.

Our commitment to you

Our high-quality personal service is based on our commitments to always:

- Provide specialist professional accountancy services and consultancy that is transparent, effective, honest, and accountable.
- Ensure clients are presented with accurate accounts, effective, practical advice, and accountancy support, delivered on time and to budget.
- Help clients maximise their financial profitability, mitigate their tax burden and grow their business through effective tax planning and compliance.
- Simplify and de-mystify the language of accounts – we always aim to communicate with you in a jargon-free no-nonsense manner.



PRODUCT RANGE AND SERVICES

- Core Accountancy
- Audit
- Tax Services
- Payroll



PRODUCT CATEGORY

- ① Professional Services



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SUPPLIER



ALASDAIR MCPHERSON

HEAD OF PARTNERSHIPS

COMPANY BIO

Rangewell's Debt Advisory Specialists work with growing, entrepreneurial Care Groups to analyse their current funding and ensure they are achieving the most affordable and appropriate finance.

87% of Care Groups could save significantly on their finance and funding.

Rangewell's Advisors have all worked at lenders - they know how to structure and present complex proposals meaning you get the best lending at the best rate.


PRODUCT RANGE AND SERVICES

- Financial and Debt Advisory
- Fundraising for Expansion
- Refinancing
- Buying and Selling of Care Businesses


PRODUCT CATEGORY

- ↳ Finance

RANGEWELL

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SUPPLIER



KIERAN BAINES


HEAD OF EMPLOYER RELATIONS





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COMPANY BIO

Realise is a leading UK training provider with over 30 years' experience developing workforces through apprenticeships and adult learning. As part of AQA, we reinvest our surplus back into education, supporting individuals, employers, and the wider sector to grow.

In health and social care, our focus is simple: Grow your team. Grow the future.

We work in partnership with care providers across the UK to build confident, capable teams that deliver high-quality care. Our programmes are aligned to Skills for Care frameworks and support standards set by the Care Quality Commission, ensuring learning translates into real impact on the ground.

From entry-level roles through to leadership, we support progression at every stage. Our delivery is flexible and designed around the realities of care, with blended learning that fits around shifts and service demands.

Employers choose Realise because we make it easy to develop their workforce. Clear onboarding, low admin and strong learner support mean higher completion rates and better outcomes.

The result is a stronger, more resilient workforce. More confident staff. Better care.

PRODUCT RANGE AND SERVICES

Whether you are building a new team or developing experienced staff, our health and social care programmes support progression at every stage. Endorsed by Skills for Care and aligned to the Care Quality Commission and the care career pathway, our offer spans Level 2 to Level 5 apprenticeships and diplomas, with specialist pathways and short courses. With funding available, including free training options for eligible learners, we help you grow confident, capable teams that deliver high-quality care.

PRODUCT CATEGORY

 Training



SUPPLIER



DAVID LATTIMER

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Website

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COMPANY BIO

Mainteno is a complete, cost-effective solution for task facilities management.

Whether it's managing planned maintenance or dealing with fault repairs, Mainteno simplifies the day-to-day maintenance of almost any organisation.

Our award-winning CAFM software keeps everyone in the loop and archives all your communication and documentation in one place. For total control of your organisation's assets, Mainteno also seamlessly incorporates asset management and tracking.

Mainteno streamlines every aspect of the maintenance management process, saving your organisation time and money.



PRODUCT RANGE AND SERVICES

What does it do?

- Offers a highly configurable and self-managed CAFM platform
- Allows complete control and transparency for reactive tasks
- Provides a comprehensive planned, preventative maintenance schedule (PPM)
- Enables contractor management, access and interaction
- Tracks all system activity to provide a clear audit trail
- Provides a robust notification and communication system
- Incorporates a request for quote (RFQ) function to control costs
- Manages contractor invoicing
- Captures and stores all critical documents
- Allows assets to be managed and reported against
- Tracks and streamlines checklist-based activities
- Delivers comprehensive analytical reporting



PRODUCT CATEGORY

- 📄 Facilities Management CAFM

SUPPLIER



MAJA DEHLOFF

MANAGER

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COMPANY BIO

SOUNDfeelings - The gentle Power of Singing Bowls

- Less Dependent Care Home Residents.
- Care in Resonance.
- Relieved Staff.
- Singing Bowls in Daily Care.
- Training for Care Professionals.

Every day, care home managers look for ways to improve the quality of life for the residents while supporting a team that carries an enormous physical and emotional load.

What genuinely helps residents who cannot be reached by conventional care?
And what gives the staff a tool they can offer without exhausting themselves further?

We believe every care home should be able to offer its residents something that reaches them deeply, without placing additional burden on the people who care for them.

For Your Care Home

A meaningful addition to your care offering

Residents experience something genuinely new, and your home stands out as a place that goes beyond the standard of care expected.

Results your team can see from day one

Less dependent residents, easier personal care routines, and a measurable difference in the atmosphere of your home.

A tool that relieves your staff, not burdens them

No physical effort required. The vibrations do the work, which means your team gains something they can offer every day without exhaustion.

For Your Residents

A Treatment That Asks Nothing of Them

Deep relaxation through sound and vibration, without a single moment of discomfort during or after the session.

The Bowls Do the Work.

No physical contact with the therapist. No electrical devices. And more!



PRODUCT RANGE AND SERVICES

The Gentle Power of Singing Bowls

Less is More - Let the Singing Bowls do the Work



PRODUCT CATEGORY

- Vibration Massage with Singing Bowls



SUPPLIER



NADIA MORRIS

CO-FOUNDER / CEO



MAL WITHAM

CO-FOUNDER / CEO

SPARK CARE



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COMPANY BIO

At Spark Care, we're different because we've been in your shoes. We understand the pace and pressures of a care home, the constant demands, the staffing challenges, and the ever-present responsibility of meeting governance standards. This lived experience shapes everything we do.

- Our approach is people first.
- Our technology is evidence-led.
- Our support is personal.

When you work with Spark Care, you're not buying a device you're gaining a partner. We're here to strengthen your team, lighten the load, and help create safer, more resilient care environments.

Every solution we design is rooted in real-world insight and driven by a genuine commitment to improving outcomes for the people who give and receive care.

With Spark Care, you're supported by a team that not only understands the challenges but is invested in meeting them alongside you. Together, we can create a future where technology empowers care, rather than complicating it.



PRODUCT RANGE AND SERVICES

- Fall Detection & Prevention
- Digital Nurse Call
- Fully Integrated Eco System
- Circadian Lighting
- Communication Devices



PRODUCT CATEGORY

- 📍 Technology

SUPPLIER



MATTHEW SAUNDERS

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COMPANY BIO

Swiftclean: Specialists in Compliance Cleaning & Hygiene

Swiftclean is a trusted, family-run business with 44 years of specialist expertise in ventilation hygiene, kitchen extract fire safety cleaning, legionella control, fire damper testing, indoor air quality monitoring and full ventilation system cleaning. As one of the UK's foremost compliance cleaning providers, we help businesses stay safe, compliant and protected.

We're known for doing the job properly. Many clients come to us after ineffective cleaning elsewhere; we ensure all work meets the BESA TR19® Air or TR19® Grease specifications for complete peace of mind. Our legionella control services support full L8 compliance, safeguarding clean water supplies and protecting your people and reputation.

Swiftclean's cloud-based digital delivery system provides clear, detailed compliance documentation to support insurance requirements. We're also the only UK company recommended by AXA Insurance for kitchen extract fire safety cleaning.

With nationwide coverage and a single, highly experienced team, we offer the reach of a major provider with the care of a family business. Our award-winning, ISO-registered company combines decades of expertise with values of respect, honesty and ownership.

Swiftclean is big enough to serve you wherever you are - and small enough to care about every job. We'd be delighted to support your business.

Matthew looks forward to meeting you.



PRODUCT RANGE AND SERVICES

- Kitchen extract fire safety cleaning - BESA TR19 Grease
- Fire and smoke control damper testing - BS:9999
- Ventilation cleaning - BESA TR19 Air
- Legionella sampling, testing, risk assessments and monitoring - ACoP L8
- Water tank cleaning - ACoP L8
- Fire, air and water training courses (BESA and Highfield accredited training centre)



PRODUCT CATEGORY

- ⌚ Air and Water Hygiene



T150 ENERGY
Number one source for everything energy.

DP BUSINESS EVENTS

SUPPLIER



MATT SMALL

MANAGING DIRECTOR

COMPANY BIO

In 2025 alone, T150 Energy delivered over £585,650 in combined savings and donations – including more than £20,000 given back through our Payback Scheme.

We help healthcare organisations take control of rising utility costs through deep analysis, accurate forecasting, and strategic procurement.

This isn't just about switching suppliers. We analyse how your energy is used, identify hidden inefficiencies, and build a forward cost strategy that improves budget certainty and reduces risk across multi-site portfolios.

From kVA optimisation and VAT/CCL recovery to contract alignment and market timing – we uncover savings others miss and give you full visibility of what you're really spending now, and what you'll spend next.

What makes us different is simple: when we deliver, we give back. Our Payback Scheme returns a portion of our earnings directly to the organisations we support – turning energy procurement into measurable social impact.

If you're responsible for cost, risk, or sustainability – it's worth a conversation.

T150 Energy is, for all intents and purposes, your procurement management team – at no cost to you

PRODUCT RANGE AND SERVICES

Key services:

- Procurement & contract negotiation
- Cost analysis & budget forecasting
- Bill validation & error recovery
- kVA optimisation & capacity reviews
- VAT & CCL corrections
- Multi-site portfolio management
- We don't just switch suppliers – we uncover hidden costs, reduce risk, and give you full visibility.
- Through our Payback Scheme, we also return a portion of our earnings back to the organisations we support.
- Simple, proactive, and built around outcomes.

PRODUCT CATEGORY

- 🕒 Energy, Utilities & Waste Management (Procurement, Site Analysis & Forecasting)

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SUPPLIER



MATT MILLER

SENIOR BUSINESS MANAGER



TATA CONSUMER PRODUCTS



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COMPANY BIO

Tata Consumer Products is a world leading food and beverage company most recognized in the UK through its tea brands Tetley, teapigs and Good Earth. Doing better for people and the planet is at the heart of everything they do.

Headquartered in Mumbai, India, and a subsidiary of the Tata Group, it is amongst the Top 10 Food and Beverage companies in India with a vision to become a multi-category FMCG major. Tata Consumer Products is the world's second largest manufacturer and distributor of tea and a major producer of coffee. The Beverage product portfolio spans tea, coffee, water and ready-to-drink beverages. The Foods product portfolio spans, salt, pulses, spices, ready-to-cook mixes, breakfast cereals and snacks.

Discover more at www.tataconsumer.com.



PRODUCT RANGE AND SERVICES

Tata Consumer Products have a comprehensive range of sustainable tea products for retail and foodservice, as well as, effective marketing, merchandising and POS solutions.

With a brand and product to suit all business needs: from Tetley, to fuel the everyday; Good Earth, to intrigue the adventurous; and teapigs, to inspire trade ups; we have you covered.

Our products taste great, give back to the communities that bring us our tea and are good for the planet.

Let us help you on your mission to become a more sustainable, ethically minded business, while still maximizing your profits and sales in 2024 and beyond.



PRODUCT CATEGORY

🕒 Hot Beverages


SUPPLIER




JESSICA EMERY


DIRECTOR, SERVICE MANAGER

THE MOBILE DENTIST COMPANY

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COMPANY BIO

Dental Clinics in Care Homes

The Mobile Dentist Company has been providing private domiciliary dental care in care homes throughout England since 2012. In April 2023 CQC published an update to its 2019 report Smiling Matters - Oral Health Care in Care Homes which places a spotlight on dental access, building on NICE Guidance NG48 'Oral Health for Adults in Care Homes'

Holding dental clinics in the home enables residents to access regular dental examinations and preventive care and treatment if necessary. Many residents, especially those with dementia or mobility problems, find it less stressful to receive care in familiar surroundings, while transport and staff costs involved in taking residents out of the home are eliminated

Clinics can be set up in a hairdressing salon, an empty bedroom or treatment room, or part of a larger area can be screened off. Patients with mobility issues can be seen in their own rooms if necessary - all our equipment is portable, including digital x-ray

Care homes are able to demonstrate implementation of NICE Guidance while residents and their families can be sure that good oral health is a priority.

enquiries@themobiledentistcompany.com

PRODUCT RANGE AND SERVICES

Dentist for the Day bookings, regular Contract Clinics,

Care Homes and Secure Facilities

Service includes clinical dental examination, with oral cancer screening, periodontal health assessment, hygiene treatments (scaling/polishing/denture cleaning), temporary fillings, simple permanent fillings, smoothing of sharp tooth surfaces, non-complex and mobile teeth extraction (if medical history permits), denture adjustment and instant denture relines

Denture scanning available

Discounts for groups

PRODUCT CATEGORY

 Mobile Dentistry

SUPPLIER



EMMA PERSEY

MANAGING DIRECTOR



CHARLIE CORNÉ

BUSINESS MANAGER

COMPANY BIO

CREATING ACCESSIBLE CARE HOMES

The Stair Climbing Company enables people with mobility challenges to travel up and down the stairs with ease. Providing safe access and emergency evacuation solutions for care homes across the UK, the Stair Climbers are easy to operate, require no permanent fixtures and are a cost-effective access and evacuation solution.

For over a decade, The Stair Climbing Company have worked with the largest care groups and hundreds of independent care homes across the UK, including Care UK and Barchester Healthcare. The Stair Climbing Company offers a practical, immediate solution to care homes, particularly those with single-lift facilities who face significant challenges when lifts undergo maintenance or unexpected breakdowns occur. Our Stair Climbers ensure residents can move around the care home with dignified ease.

PRODUCT RANGE AND SERVICES

A range of Stair Climbers and evacuation chairs.

PRODUCT CATEGORY

 Access and Evacuation

THE STAIR CLIMBING COMPANY



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SUPPLIER



STEVE TEGG

REGIONAL SALES MANAGER

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Website

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COMPANY BIO

THERA-Trainer offers professional products and robotic assisted solutions for therapy and rehabilitation for neurological patients or anybody with limited mobility. THERA-Trainer products are high-quality and available worldwide, for clinics and home use.

Made in Germany, THERA-Trainers are developed, tested and approved for the treatment of neurological & neuro-muscular conditions such as MS, stroke, paraplegia, Parkinsons & brain injury allowing the user the ability to remain sitting or lying down while actively or passively cycling, and dynamically standing in the BALANCE-Trainer.

They offer a free, no-obligation demonstration for people in their own homes and free loans to hospitals and rehab centres. Just call their friendly, Milton Keynes based team to find out more.



PRODUCT RANGE AND SERVICES

THERA-Trainer UK supplies a range of active and passive neuro-rehabilitation devices for use in clinics or at home.



PRODUCT CATEGORY

- ① Neuro-rehabilitation Equipment

SUPPLIER



MICAH HOBSON

DIRECTOR/CO-OWNER

COMPANY BIO

Trilogy Foodservice is a premier foodservice company that connects businesses across the UK, with trusted local suppliers through a streamlined, innovative e-commerce platform.

We understand that foodservice professionals want quality products, simplified purchasing, and dependable service, without the administrative burden of managing multiple suppliers.

Trilogy was founded to solve exactly those problems.

OUR APPROACH

- You order via one platform - Trilogy's bespoke portal.
- Trilogy routes your orders to local accredited suppliers who deliver directly to you.
- You receive one consolidated invoice, not dozens.

THIS APPROACH DELIVERS:

- Consistent quality through vetted suppliers
- Improved operational efficiency
- Reduced food miles and better sustainability
- Simplified reporting and data visibility

OUR PROMISE

Trilogy combines the strength of a national supply capability with the personal service and product quality of local suppliers, helping your business thrive.

PRODUCT RANGE AND SERVICES


Meat & Poultry, Fruit & Vegetables, Dairy, Bread & Bakery, Wholesale, Ambient, Chilled and Frozen.


All sourced locally with full traceability and delivered nationwide.


PRODUCT CATEGORY

- 🕒 Food

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 **Website**
www.trilogyfoodservice.co.uk

SUPPLIER



GLEN ATHERTON
HEAD OF SPECIALIST WASTE



GLEN DARRELL
HEAD OF COMMERCIAL

COMPANY BIO

Waste Managed is the UK's leading waste management company, providing hassle-free, eco-friendly, and cost-effective waste solutions designed to meet the strict hygiene and compliance requirements of the healthcare and care home sectors.

With 15+ years of experience and 40,000+ satisfied customers, we make waste disposal simple, sustainable, and stress-free for care homes, hospitals, and medical facilities, and more.

We are proud thought leaders in the circular economy. Sustainability isn't a buzzword for us; it's embedded in everything we do. Our goal of 100% landfill avoidance drives our work every day, helping to reduce pollution, cut greenhouse gas emissions, and create a cleaner future. Our ISO 14001:2015 UKAS accreditation reflects our deep commitment to continual improvement, environmental compliance, and real, measurable progress.

Through our partnership with Just One Tree, we actively contribute to global reforestation efforts. To date, we've planted over 7,500 trees, helping to absorb an estimated 2,310 tonnes of CO₂ as they grow, restoring biodiversity and protecting vulnerable ecosystems.

As a specialist waste broker, Waste Managed serves as a single, trusted partner for healthcare businesses.

We assess your waste streams, ensure correct segregation, and match each type of waste with licensed providers, while maintaining one clear point of contact.

This approach helps healthcare facilities:

- Reduce over-classification of waste and unnecessary costs
- Maintain accurate Duty of Care and Hazardous Waste documentation
- Support infection control and patient safety
- Stay prepared for inspections with confidence

Clinical waste, sharps, pharmaceuticals, offensive waste, confidential paperwork, and electrical items all require specialist handling. Incorrect disposal, even if unintentional, can endanger patients, residents and staff and lead to inspection concerns.

Our user-friendly portal & app (Unique to the waste industry), dedicated account managers, and flexible bin options (1100L, 660L, 360L, and 240L) make managing waste easier than ever.


PRODUCT RANGE AND SERVICES


At Waste Managed, we offer an extensive range of waste management services tailored to various business needs such as: General Waste; Dry Mixed Recycling; Food Waste; Glass Waste; Clinical Waste; Confidential Waste; Sharps Waste; Sanitary Waste; As well as pest control services and additional products. We also offer a variety of bin sizes, including 1100L, 660L, 360L, 240L, as well as options for clinical and hazardous waste bags. With over 40,000 businesses, we at Waste Managed can offer a bespoke solution to any issue.


PRODUCT CATEGORY

- Waste Management

WASTE MANAGED

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SUPPLIER



GARY HOPKINS

NATIONAL SALES MANAGER

COMPANY BIO

Wellell is a global leader in medical solutions for post-acute care and acute care, operating in more than 86 countries. Founded in 1990, we integrate pressure area care solutions, moving and handling, respiratory therapy, and digital healthcare services, to deliver improved clinical outcomes and digital well-being for patients, caregivers, and healthcare stakeholders.

Our innovations focus on improving the care delivery journey and experience, human-centred designs with big data analytics, and digital communication for more efficient healthcare delivery. We have over 100 team members collaborating on product research, design, development, management, manufacturing, and marketing at our headquarters, listening closely to market needs and customer feedback, prototyping and testing new and improved products and services, and supporting our global partners in delivering localised training.

Wellell support surfaces improve pressure injury prevention for post-acute and acute care patients by simplifying therapy procedures and pressure relief care delivery, improving patient outcomes and experience, workplace health, and healthcare resource allocation. Our patient handling equipment simplifies workflows and transportation efforts, reducing the risk of injury to care providers and patients during care delivery.

Let's work together to build trust and synergy between healthcare stakeholders and their patients, and help everyone live, grow, and enjoy life every day.


PRODUCT RANGE AND SERVICES

- Pressure Area Care Mattresses; Optima, Serene, Pro-care, Domus
- Pressure Seating; Sedens
- Medical Beds; Icon Active, Icon Floor, Pro-care, Pro-bario
- Hoists; Carry 185 Classic, Carry Compact, Eazy-Up, Multy
- Slings; Universal, Quick-Transfer, Toileting, Bathing
- Sleep Apnea; iX Series, WiZARD
- Breathing Therapy; Vac Maxi, Vac Plus, Vac Pro, Mini Plus


PRODUCT CATEGORY

- ① Pressure Area Care, Medical Beds, Patient Handling, and Respiratory Therapy.

WELLELL UK LTD

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SUPPLIER



DYLAN NAPIER

DIRECTOR

COMPANY BIO

Willow Healthcare offers a full range of disposable and consumable products for care homes- gloves, cleaning chemicals etc.

We also provide a range of "smart" bed mats make monitoring bed exits and body fluid simpler and more dignified than ever before.

PRODUCT RANGE AND SERVICES

Consumables, disposables, call-bell systems

PRODUCT CATEGORY

 Consumables, disposables, call-bell systems

WILLOW HEALTHCARE SUPPLIES



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