

**ATTENDING  
SUPPLIERS**

## SUPPLIER



**MARCUS MELLBERG**

SALES MANAGER

### 365ID AB



**Phone**

+46 10 12 21 915



**Email**

marcus.mellberg@365id.com



**Address**

Karlsrovägen 77  
Halmstad 302 41  
Sweden



**Website**

www.365id.com



### COMPANY BIO

Since 2015, 365id has helped hotels speed up their check-in processes, streamline operations, and deliver secure customer experiences.

With fast, accurate ID verification and seamless PMS integrations, 365id fits directly into your workflow - enabling you to verify customers in seconds without slowing down your operations.

Trusted by 1,400+ businesses worldwide, 365id helps you stay secure, compliant, and ready for peak demand.



### PRODUCT RANGE AND SERVICES

ID verification solutions with seamless integration to many major PMS systems.

Products: 365id Scanner, 365id App, 365id SDK



### PRODUCT CATEGORY

 Hotel Technology

# SUPPLIER



**NEIL DAVIS**

CHAIRMAN/DIRECTOR

## 3D FACILITIES SUPPORT LTD

### Phone

+44 (0) 121 321 2244

### Email

neil@3dfacilitiesupport.co.uk

### Address

Unit 6  
The Courtyard Reddicap Trading Est  
Sutton Coldfield  
B75 7BU  
United Kingdom

### Website

www.3dfacilitiesupport.co.uk

## COMPANY BIO

3D Facilities Support is an established, successful, multi award winning company. RAC Contractor of the Year 2021 is amongst our many recent accreditations.

The Hospitality Industry is one of our specialist and long standing sectors. We proudly work past and present for brands such as Hilton, Hyatt, Ramada, Best Western, Marriott, Holiday Inn, Crowne Plaza and Travelodge together with singular independent hotels of all ratings and sizes nationwide. The Care Home sector is also rapidly becoming a prominent feature of our portfolio. Our wealth of expertise and experience allows us to engage with clients to deliver planned maintenance and support programmes that are bespoke to their needs and business priorities. We offer 24/7 365 engineering services and solutions for all your HVAC, mechanical, electrical and statutory compliance requirements to keep your hotel environment safe and compliant for the benefit of customers and staff alike. We are a scalable and adaptive business with directly employed fully qualified engineers and support staff.

3D has strong ethical and professional values that run throughout our skilled and dedicated staff, a passionate team focussed on strong customer support and service delivery of the highest quality. Our mobilisation and site attendance times are second to none. Whether it be for reactive service call outs, remedial repairs, planned preventative maintenance or turnkey solution projects, our testimonials consistently confirm that you are in good hands with 3D Facilities Support.

We continue: 'Engineering your Environment with a Reputation to Maintain'.



## PRODUCT RANGE AND SERVICES

- Complete building and engineering property services
- 24/7 365 emergency call out
- Statutory testing compliance
- Repair, maintenance and refurbishment works
- Heating and gas services
- Plumbing, sanitation and drainage
- Electrical services and energy control systems
- Air conditioning and refrigeration
- Catering equipment
- Ventilation and ductwork services
- Fire protection and security
- Access controls
- Automatic doors
- Barriers and gates
- Legionella control
- Building surveying
- Project management



## PRODUCT CATEGORY

- Complete Planned Preventative Maintenance, Statutory & Operational Services


# SUPPLIER





**TITUS WARDLE**

MANAGING DIRECTOR

## AETHER COMPLIANCE

 **Phone**  
+44 (0) 8444 742 216

 **Email**  
titus.w@aethercompliance.co.uk

 **Address**  
7 Bell Yard  
London  
WC2A 2JR  
United Kingdom

 **Website**  
www.aethercompliance.co.uk

## COMPANY BIO

Aether Compliance combines cutting edge technology with a motivated, highly trained team of engineers to provide a seamless certified compliance program from asset mapping through to remediation and maintenance.

One single supplier for your buildings safety compliance servicing:

**Aether fire:** Fire damper inspections · Fire door surveys and repairs · Compartmentation surveys · Fire stopping

**Aether Air:** Ventilation ductwork maintenance · Indoor air quality assessments · Filtration · Smoke control · LEV thorough examination and test

**Aether Water:** Legionella Control

**Aether Earth:** Site Mapping · Asset management · Audits · Smart Tech and IOT

Give us the problems we will find the solutions

## PRODUCT RANGE AND SERVICES

**Aether fire:** Fire damper inspections · Fire door surveys and repairs · Compartmentation Surveys · Fire stopping

**Aether Air:** Ventilation ductwork maintenance · Indoor Air Quality Assessments · Filtration · Smoke Control · LEV thorough examination and test

**Aether Water:** Legionella Control

**Aether Earth:** Site Mapping · Asset Management · Audits · Smart Tech and IOT

## PRODUCT CATEGORY

 Building Compliance



# SUPPLIER



## ALBERTO BERTUOLA

OPERATIONS MANAGER



## GRACE AGAR

SALES MANAGER UK

### COMPANY BIO

Atelier Hospitality AH2 works internationally with hotel owners and operators to deliver hospitality projects through a strategic contract and turnkey delivery model.

Acting as both strategic contract partner and turnkey contractor, the company coordinates procurement, supplier sourcing, and project execution across hospitality, food and beverage, residential, retail, and mixed-use developments.

Atelier Hospitality enables clients to simplify delivery, control costs, and reduce risk by managing contracts, procurement, and implementation through a single, integrated partner.

This integrated approach allows clients to deal with one contract, one procurement strategy, and one delivery partner.

The model is designed to improve transparency, speed, and cost certainty for owners and operators


### PRODUCT RANGE AND SERVICES


- Turnkey Contracting (end-to-end project delivery)
- Procurement (FF&E & OS&E sourcing and supply)
- Project Management (budget, timeline, coordination)
- Fit-Out & Joinery (bespoke interiors and execution)
- Design Support (materials, technical development, value engineering)
- Refurbishment & Renovation (soft and full upgrades)
- Logistics & Installation (global delivery and on-site setup)


### PRODUCT CATEGORY

- ① Turnkey Contracting, Procurement, Design, FF&E sourcing

### AH2.ATW

 **Phone**  
+44 (0) 7481 323 814

 **Email**  
a.bertuola@ah2.group  
g.agar@ah2.group

 **Address**  
2nd Floor, Berkeley Square House  
Berkeley Square  
London  
W1J 6BD  
United Kingdom

 **Website**  
www.ah2.group

# SUPPLIER



**PAULA LOPEZ**

REGIONAL SALES MANAGER UK &  
IRELAND

## ALARWOOL

**Phone**  
+34 947 206 507

**Email**  
paula.lopez@alarwool.com

**Address**  
Avda. Pedernales 44  
Villagonzalo Pedernales, España Burgos  
09195  
Spain

**Website**  
www.alarwool.com

## COMPANY BIO

Alarwool is a Spanish family-owned company with over 60 years of experience manufacturing custom made woven carpets for the Luxury Hospitality, Trains and Cruise ships. Alarwool specializes in Axminster, Hand-tufted rugs, as well as other hand made products such as Hand knotted and Flatweave.

Our commitment to quality, a high level of customer service and competitive pricing has gained the trust of major names in the hospitality industry and cruise operators including: Carnival Cruises, Royal Caribbean, Disney Cruises, Uniworld River Cruises, Ritz Carlton Yatch, MSC, Mandarin Oriental, Hyatt, Marriott, Four Seasons, IHG, Orient Express, Six Senses, Starwood, Hilton Hotels, Belmond... and with worldwide design companies like PYR, Dawson Design, Gilles & Boissier, Hugo Toro, FC Stijl, Rockwell, RD Jones, Goddard Littlefair, Tara Bernerd, Dior, Avroko, GA Design...

Some recent projects we have been involved in are Mandarin Oriental Ritz Madrid, Mandarin Palace Lucerne, Raffles & Fairmont Doha, Orient Express Rome, Belmond Eastern Oriental Express Train, Beau Rivage Geneva, Baur au Lac, Four Seasons Park Lane, Six Senses Whitelys London, Westin Paris, Standard London, Theatre Royal Drury Lane, W Boston, Ritz Carlton Charlotteville, Hoxton Florence, Sheraton Stockholm, Waldorf Astoria Amsterdam

## PRODUCT RANGE AND SERVICES

Manufacturing of Hand tufted and Axminster Custom Carpets and Rugs + installation

## PRODUCT CATEGORY

Custom Carpets and Rugs

# SUPPLIER



## NALAN SELCUK

MANAGING PARTNER



## ZÜBEYDE AZAK

REGIONAL DIRECTOR

### ALINA A.S.



#### Phone

+90 312 427 0001



#### Email

nalan.selcuk@alinaltd.com  
zubeyde.azak@alinaltd.com



#### Address

Koza Sokak 37/7 GOP  
Ankara  
06700  
Türkiye



#### Website

www.alinaltd.com



## COMPANY BIO

Alina A.S. is a competitive and dynamic company found in 1998 in Dubai providing quality hotel soft goods, bed and bath linens to the hospitality sector. Our technical team is active at every step of the decision process, assisting our client's needs from design to planning and from selection of raw materials to manufacturing. We are proud to announce that we have been the basic thinking party for several projects on their opening purchases. Having the 27 years of expertise as a supplier of linen to five-star hotels, we now serve many well-known hotel brands in the Middle East, Africa & Europe.

In addition, knowing that innovation plays a key role in introducing novelty to existing product lines, leading to increased market share, and customer satisfaction, we work on new designs and introduce new products to our clients regularly. We have introduced sustainable towels to the market lately. These towels are eco-friendly and are made of recycled yarn that is made from fabric off cuts. We are happy to announce that, we will be introducing our new product HIF EMEA 2025 event.



## PRODUCT RANGE AND SERVICES

Alina A.S. specializes in providing premium-quality hotel linen tailored to meet the needs of luxury hotels and resorts. Our product offerings include:

- Bath Linen: Luxurious towels, bathrobes, and more.
- Bed Linen: Sheets, pillowcases, duvet covers, bidet towels and turndown mats.
- Duvets and Pillows: Feather and fiber products designed for superior comfort and durability.

These linens are crafted with the highest standards of quality and functionality, ensuring a luxurious experience for guests.



## PRODUCT CATEGORY

📌 5 star hotel linen - BATH LINEN, BED LINEN, BEDDINGS

## SUPPLIER



**SAM GABER**

GLOBAL BUSINESS DEVELOPMENT  
MANAGER



**PIERRE LERENA**

HEAD OF GLOBAL DISTRIBUTION



## ASYTEC GROUP



### Email

sam@asytecgrou.com  
pierre@asytecgrou.com



### Address

18/2 San Anard  
San Gwann SGN 2711  
Malta



### Website

www.mixologiq.com



## COMPANY BIO

Mixologiq is built for the realities of running a bar, not the theory of it.

In most venues, cocktail service comes with trade-offs:

- Consistency depends on who's behind the bar
- Training takes time and never fully standardises results
- Busy periods lead to slower service and more variation
- Scaling a cocktail menu across teams or locations is difficult
- Margins are impacted by overpouring and lack of control

Mixologiq solves this.

Our systems allow venues to deliver cocktails with precision and consistency, every time, without relying on individual skill or memory.

Each drink is pre-programmed and accurately dispensed, removing variation between staff, shifts, and even locations. The result is a cocktail offering that's easier to manage, easier to scale, and far more reliable under pressure.

Built as a plug-and-play system with integrated refrigeration, Mixologiq works with standard bottles, not premixes, giving operators full control over their menu while simplifying execution behind the bar.

For operators, it means:

- Consistent drinks, regardless of staff
- Faster service during peak demand
- Reduced waste and better margin control
- A cocktail menu that's easier to run and scale

For groups and multi-site venues, it means:

- The same standard, across every location

For guests, it simply means:

- A better drink, every time

Mixologiq

Precision, poured.



## PRODUCT RANGE AND SERVICES

Mixologiq designs automated cocktail dispensing systems that deliver consistent, multi-ingredient drinks with precision and speed. Ideal for all types of hospitality venues. The ecosystem includes Mixo Connect, a back-office platform for real-time tracking, recipe control, and performance insights.

Services include installation, staff training, technical support, preventative maintenance contracts, and menu development guidance if needed.



## PRODUCT CATEGORY

- ① Professional Bar Equipment

## SUPPLIER



JOSHUA VAN DEN HURK

DIRECTOR



## BAMBOOVEMENT



## Phone

+31 068 377 6791



## Email

joshua@thebamboovement.com



## Address

Centrale Groothandelsmarkt 186  
Amsterdam 1051LJ  
Netherlands



## Website

www.bamboovement.com



## COMPANY BIO

Bamboovement is a certified B Corp and Amsterdam-based sustainable amenities brand on a mission to eliminate single-use plastic from hospitality, without compromising on quality or price.

We design plastic-free amenities built specifically for the hotel guest experience: from bamboo dental and shaving kits to hair care accessories, vanity sets, and gifting items. Every product is FSC-certified, carbon-neutral via ClimatePartner, and backed by lifecycle analysis – giving hotels a credible, audit-ready sustainability story.

Our amenities are trusted by leading names in hospitality and travel, including The Social Hub, Four Seasons Toronto, KLM, TUI, Zoku, and many more. Whether you're pursuing Green Key certification, ESG targets, or simply want to offer guests something better than plastic, we make the switch seamless.

What sets us apart? Competitive pricing comparable to conventional alternatives, reliable supply with no stock-out issues, low minimum order quantities, and a straightforward B2B ordering process. We also donate 2% of revenue to regional social impact projects - so every order creates impact beyond the bathroom. Inspiring guests on every journey.

Bamboovement. Premium sustainability, without the premium price tag.



## PRODUCT RANGE AND SERVICES

Bamboovement offers a complete range of plastic-free hotel amenities: dental kits (bamboo toothbrush + toothpaste tablets or sachet), shaving kits with bio-based razors, bamboo combs and hairbrushes, shower caps, vanity and sewing kits, cotton buds, cork travel pouches, plant-based dental floss, and coconut slippers. All FSC-certified, competitively priced, with low MOQs, custom branding options, and easy B2B ordering.



## PRODUCT CATEGORY

👉 Hotel Amenities

**Bentley**we think of  
everything**SUPPLIER****WOUTER VAN DIJK**

SALES MANAGER EXPORT

**BENTLEY EUROPE BV****Phone**

+31 613 053 912

**Email**

wouter@bentleyeurope.com

**Address**Gietijzerstraat 44  
3534 AV  
Utrecht  
Netherlands**Website**

www.bentleyeurope.com

**COMPANY BIO**

We are Bentley Europe, a supplier of innovative, sustainable, and high-quality functional in-room products for the hotel industry.

With 35 years of experience, we understand that every user-friendly and surprising detail we incorporate can make a world of difference.

We are respected for our thoughtful service and our commitment to staying one step ahead. Through our honest and accommodating approach, we aim to connect with the hearts and minds of our clients and their guests.

**PRODUCT RANGE AND SERVICES**

Bentley Europe offers two different brands:

- 1) Bentley - high quality, sustainable, innovative hotel room products (4-5 star hotels)
- 2) MOOR - robust hotel room products, functional, reliable and affordable (3-4 star hotels)

And offers more than 215 products within 5 different categories: Wardrobe, Bedroom, Living, Bathroom and Desk.

Customized/tailor made

Also, we design entirely new hotel supplies and customize items from our existing range. Our design team works closely with your mock-up room or mood board, selecting materials and colors that align with your desired ambiance.

We can enhance our existing range with different colors, textures, and your logo, all tailored to your preferences. You can choose to customize existing items, combine them with newly designed products, or both.

Categories

- Wardrobe: ironing systems, steamers, luggage racks, hangers, accessories
- Bedroom: baby cribs, rollaway beds, audio clocks
- Living: kettles, trays, tissue boxes, condiment boxes, accessories
- Bathroom: hairdryers, mirrors, scales, bins, accessories
- Desk: waste bins, directories, accessories

Please check our website [www.bentleyeurope.com](http://www.bentleyeurope.com) and contact our sales team, we are happy to think along with you and help you out with your needs.

**PRODUCT CATEGORY**

- 📍 Hotel In-Room Products OS&E

## SUPPLIER



**MATIS ALLIKMAA**

SALES DIRECTOR

### COMPANY BIO

---

Bellus. One source for upholstered.

For over 25 years, we have partnered with hospitality brands to deliver upholstered furniture that combines comfort, durability, and design- built to perform in high-demand environments and consistent across projects of any scale.

From guest rooms to public spaces, our solutions are tailored to support both the guest experience and operational efficiency, with the flexibility and reliability global hospitality requires.

### PRODUCT RANGE AND SERVICES

---

#### Product Range:

- Sofas & Sofa Beds
- Beds & Headboards
- Lounge & Lobby Seating
- Armchairs
- Custom Upholstered Furniture

#### Services:

- Design adaptation & customization
- Project-based manufacturing
- Consistent quality control
- Reliable lead times

### PRODUCT CATEGORY

---

- 📍 Sofa beds, sofas, chairs, beds, mattresses, headboards

### BELLUS FURNITURE OÜ

---



#### Phone

+372 32 32130  
+372 5699 0403



#### Email

matis.allikmaa@bellus.com



#### Address

Rakvere mnt 23a  
Haljala 44308  
Estonia



#### Website

www.bellus.com

## SUPPLIER



**JOÃO VILARINHO**

SALES & MARKETING DIRECTOR

### COMPANY BIO

---

With almost 30 years in the market, Biselarte has established itself as a reference in the glass and mirror market, with special emphasis on decorative glass and lighting mirrors.

With a continuous focus on Innovation and Development, Biselarte has acquiring know-how in several areas, resulting in the entry into new market segment.

With 2 industrial units, and an integrated market strategy. Biselarte works with the most diverse market segments, from Furniture manufacturers to retail, including of hospitality projects.

The existence of credible partners in several areas, allows Biselarte to offer diversified and technological solutions in a market that is in constant change and evolution.

Innovation, Creativity, Professionalism and Flexibility are values that guide Biselarte, to ensure that all products are adapted to each market.

### PRODUCT RANGE AND SERVICES

---

Bathroom mirrors, decorative mirrors, frame Mirrors, Washbasins in glass  
Digital printing in glass panels (partitions, decorative panels, backlighted panels)

### PRODUCT CATEGORY

---


 Mirrors, Glass wasbasins, Digital printing on glass

### BISELARTE, SA

---

 **Phone**  
+351 234 729 620

 **Email**  
joaovilarinho@biselarte.com

 **Address**  
Rua da Estação Zona Industrial de Oia  
Oliveira do Bairro Aveiro 3770-068  
Portugal

 **Website**  
www.biselarte.com

## SUPPLIER



**AUORE ORFEUIL**

SALES MANAGER



**ARAKSIA SEROPIAN**

PROJECT MANAGER

### CARPET SOCIETY INTERNATIONAL



**Phone**

+32 2687 8074



**Email**

aurore.orfeuill@carpet-society.com  
araksia@codimatcollection.com



**Address**

Rue de la Régence 11  
Bruxelles 1000  
Belgium



**Website**

www.carpet-society.com



### COMPANY BIO

Carpet Society is dedicated to the art of decorative flooring, where craftsmanship, heritage and contemporary design converge.

With a strong commitment to excellence, Carpet Society approaches each project with precision, sensitivity and a bespoke mindset. From luxury hospitality spaces and international retail environments to private residences and yachts, every creation is designed to reflect the unique vision and character of the space.

Working closely with interior architects, designers, decorators and private clients, Carpet Society develops tailored flooring solutions that seamlessly integrate into each aesthetic direction while meeting the highest technical standards.

At the core of Carpet Society lies a refined expertise in bespoke flooring solutions for high-end residential and hospitality projects worldwide.

Each project is approached as a unique creative dialogue, where technical performance, materiality and design are carefully balanced. Whether responding to the constraints of high-traffic commercial spaces or the refined expectations of luxury interiors, Carpet Society delivers solutions that combine durability, functionality and elegance.

Rooted in a rich heritage, the company draws inspiration from an extensive archive of iconic designs, including works by Madeleine Castaing, David Hicks, Jean-Pierre Garrault and others. This legacy continues to inform contemporary creations, offering a distinctive and timeless design language.

Through this blend of tradition and innovation, Carpet Society positions itself as a trusted partner for architects and designers seeking exceptional, tailor-made flooring solutions.



### PRODUCT RANGE AND SERVICES

Carpet Society offers a wide range of contemporary rugs designed to suit modern interiors. The collection includes hand-tufted rugs made from high-quality materials such as wool and viscose, known for their softness, durability and rich textures.

The brand explores a variety of patterns, colours and structures, from subtle minimalist designs to more expressive graphic compositions. Carpet Society rugs are created to enhance living spaces while offering comfort and visual depth.

The collections are designed to fit different interior styles, making them suitable for residential projects as well as design-focused environments.



### PRODUCT CATEGORY

🕒 Luxury rugs / Interior design rugs

# SUPPLIER




## PATRICIA WILLEMS

SALES MANAGER SPAIN &  
PORTUGAL

### CROWN INTERNATIONAL

 **Phone**  
+ 34 675 35 22 07

 **Email**  
p.willems@crowninginternational.com

 **Address**  
Zwollestraat 7  
Oldenzaal 7575EP  
Netherlands

 **Website**  
[www.crowninternational.com](http://www.crowninternational.com)

### COMPANY BIO

Nice to meet you. We're Crown International - an OS&E dedicated company that has been established more than 10 years ago in the Netherlands. Having had the pleasure of working with hoteliers and hotelchains in more than 60 countries, we understand the demand from a design as well as from a functional perspective.

In our fast-moving time, a hotel room is more and more getting a place for rest and relaxation. That's why hotel items do not only have to be functional but also individual and comfortable. We believe that great design stands the test of time. It is essential that a given product can last and stay relevant for a longer period- in terms of style and the design itself, and in terms of material, craftsmanship, and quality.

Crown wants to make the difference by creating what others don't. Our products are the keen result of creative inhouse design. We want to convince you with our dynamic creations: unique, innovative and decidedly Dutch!

Our high quality PU leather items, elegant bathroom accessories and charismatic interior items are a perfect welcome asset to each room. They can be playfully combined and give our customers the possibility to realize their own ideas to create individual one-off pieces.

### PRODUCT RANGE AND SERVICES

Our assortment includes:

- PU-leather items: bins, desk & wardrobe accessories, tissue boxes and welcome trays
- Electrical equipment: ironing centres, kettles & hairdryers
- Bathroom accessories and hardware
- Bespoke solutions

### PRODUCT CATEGORY

- OS&E supplies



# SUPPLIER



**TONY HOLMAN**

CEO

## CROWN OUTDOOR



**Phone**

+44 (0) 1304 212 121



**Email**

tony@crown-outdoor.co.uk



**Address**

Trinity House  
Mountfield Road  
Kent  
TN28 8LH  
United Kingdom



**Website**

www.crown-outdoor.co.uk



## COMPANY BIO

Crown Outdoor help you make the most of your outdoor space with the creation of cost effective, beautiful, comfortable & functional year-round structures.

For well over 25 years, we have been the “go to” partner for our forward thinking HoReCa clients ranging from single site projects at under £2,000 to over £2,000,000 with nationwide roll outs and rebrands sometimes costing much more.

For every outdoor space there is a customised requirement unique to any other and absolutely no other company has the breadth and depth of experience we hold within the Crown team. This is what brings our customers dreams to reality. We do not regurgitate the “norm.” Every client is different and we listen and respond to their individual needs.

From a basic awning or parasol through to total tier one turnkey design and build, we have a solution which will bring each aspect of your outdoor space together. The correct heating and lighting, the most suitable roofing / shading system and furniture / landscaping that blends with the setting and the surrounding nature. We fuse together the character of the owner, the comfort of the clientele and the usage of the area. The objective is to convert every outdoor area entrusted to us into a new unique and welcoming space for everyday use matched with an unmistakable touch of style and innovation. Functionality, aesthetics, and quality are the very essence of our mission to create cost effective yet “without compromise” solutions.

We operate throughout the UK and Ireland (and sometimes beyond) with our own dedicated long-standing teams of strategically placed designers, project managers, engineers and fitting teams all managed from a central office located in the Southeast. Our factories are European based where the expertise is proven, tried, and fully tested. The raw materials usually come from our own factories in Türkiye where the quality is up there with the best and the labour costs are still fair.

This allows us to provide Bentleys for the cost of a BMWs and sometimes a lot less. The Crown journey has been 25 years in the making, and we would relish the opportunity to share our wealth of experience with you.



## PRODUCT RANGE AND SERVICES

Our products include fixed and retractable glass roof systems, retractable fabric roof systems, bioclimatic rotating and retractable louvre blade systems, awnings, parasols, glass and glazing systems. Heat, Light, A/V, Comms, flooring, fitting. Landscaping and FF&E plus much more.

Tier One Design and build or working as a tier two or three supplier, we fit into any team and can provide as much or as little as is required.



## PRODUCT CATEGORY

🕒 Outdoor Structures, Awnings, Parasols, Glass Buildings

# SUPPLIER



**JOHANNA**

**GROß-HOLTWICK**

**SALES MANAGER GERMANY &  
EXPORT**

## COMPANY BIO

Dibella has been a Europe-wide textile service partner since 1986, offering long-life and high-performance flat linen and terry towels for contract business in the hotel, hospitality and healthcare industries.

With their unique characteristics, our products provide the best basis for top textile rental service productivity. The long-life high-quality textiles especially developed for industrial laundering ensure high processing stability and maximum service life. The fabric blends that have been selected maintain an optimum appearance, brilliant colours and top comfort over their entire life cycle.

Our corporate culture is based on fairness and openness in our relations with our customers and partners, something which always leads to long-term and very reliable relationships.

For us, sustainability is not a "megatrend", but deeply rooted in our DNA. At Dibella we work as a team and are committed along the entire value chain to respecting values and assuming responsibility as a good corporate citizen.

As passionate textile specialists, we combine innovation and sustainability with pragmatism and economic efficiency.

## PRODUCT RANGE AND SERVICES

### Product Range:

- Bed linen
- Sheets
- Jerseys
- Terry towels
- Bath mats
- Bath robes
- Table linen
- Kitchen towels

### Services:

- Wide standard assortment range promptly available
- Modular logistic system with large warehouse in Germany
- Individual requests on short notice: Own sewing facility in Czech Republic
- Direct equipment of RFID transponders possible
- On request up to 60% recycled polyester content in bed linen
- Technical support for increase of energy efficiency at the textile service
- Pre-financing of goods and storing them for call-off
- Marketing support
- CSR consultancy

## PRODUCT CATEGORY

- ① Bed linen, bath linen and table linen

## DIBELLA - LONGLIFE TEXTILES

### Phone

+49 (0) 2871 2198-0

### Email

gross-holtwick@dibelatextiles.com

### Address

Dibella GmbH  
Hamalandstr. 111  
DE-46399 Bocholt  
Germany

### Website

www.dibelatextiles.com

# SUPPLIER



**NICK BALDWIN**

REGIONAL KEY ACCOUNTS MANAGER  
HOSPITALITY



**EMMA HIDE**

BUSINESS DEVELOPMENT  
MANAGER LGS NORTH

**DORMAKABA UK**

**Phone**  
+44 (0) 1462 477 600

**Email**  
nicholas.baldwin@dormakaba.com  
emma.arnott@dormakaba.com

**Address**  
403B The Spirella Building  
Bridge Road  
Letchworth Garden City  
SG6 4ET  
United Kingdom

**Website**  
www.dormakaba.com

**COMPANY BIO**

Enhancing the guest experience with integrated access solutions for hotels. From family-run guesthouses, hostels and resorts all the way to luxury hotel chains – wherever you go, guests expect access to everything they have at home, and usually more. Individuality, unique design and quality are fundamental factors for ensuring guests feel well looked after.

We provide secure, easy-to-use smart access solutions to manage your visitor flow at every reception access point. Individuality, comfort and quality are fundamental factors ensuring that guests feel well looked after.

Every area within a hotel is sensitive. In the background, staff are responsible for the smooth day-to-day running of a hotel. Our integrated access solutions support you in optimizing your operating processes and enhancing transparency and efficiency.

As a pioneer of digital access management, electronic hotel door locks and mobile access, we enable you to offer your guests the flexibility and convenience they expect when they check in and out. This is good for guests and management alike.

**PRODUCT RANGE AND SERVICES**

We offer a comprehensive portfolio of products and services for security and access for rooms and buildings. We partner with you in every place that matters. We are there when you need innovative, reliable access and security solutions – in hotels, shops, sporting venues, airports, hospitals, in the home or at the office.

**PRODUCT CATEGORY**

- Security and Access

## SUPPLIER



**JOÃO CAMPOS**

CEO

### COMPANY BIO

---

We are a furniture manufacturer dedicated to creating exceptional furniture and customized design solutions for projects all over the world. Combining craftsmanship, quality, and innovation, we develop elegant, functional, and timeless environments tailored to our clients' needs and expectations.

### PRODUCT RANGE AND SERVICES

---

We are committed to delivering high-quality products, personalized service, and a seamless collaborative experience, ensuring the complete satisfaction of our partners in every project.

### PRODUCT CATEGORY

---


 Hotel Furniture Manufacturer

### DUCAMPUS

---

 **Phone**  
+351 224 157 900

 **Email**  
joaocampos@ducampus.pt

 **Address**  
Rua zona industrial 376  
Rebordosa Porto 4585-538  
Portugal

 **Website**  
[www.ducampus.pt](http://www.ducampus.pt)

## SUPPLIER



LEANDRA SILVA

SALES AND MARKETING MANAGER

## EMOTIONAL BRANDS



## Phone

+351 917 512 621



## Email

leandra@emotionalbrands.com.pt



## Address

Rua António Costa Viseu, 2  
Rio Tinto  
4435 017  
Portugal



## Website

www.emotionalbrands.com.pt



## COMPANY BIO

Emotional brands collaborates with world-renowned design firms and prestigious hotel brands to create exceptional furniture for luxury guest rooms, lobbies, restaurants, and other hospitality spaces worldwide.

Our partnerships extend to designers, purchasing agents, hotel groups, and ownership groups, working together to bring to life interiors that are both emotionally engaging and visually timeless.

Founded in 2014, Emotional Brands was established not only as a production partner but also as a creative design studio, celebrating Portuguese heritage and craftsmanship. Since then, our in-house design team has developed nearly 600 original pieces for five distinctive brands.

Our production is proudly 100% Portuguese, merging generations of artisanal expertise with advanced technology and large-scale manufacturing capacity. The result is a unique blend of tradition and innovation



## PRODUCT RANGE AND SERVICES

From the earliest concept to on-site assembly, our specialized team ensures seamless collaboration, precision, and compliance at every stage.

Using certified materials and tailored solutions, we deliver flexibility and confidence to elevate your contract design.

Our turnkey services include custom furniture manufacturing, full project management, and complete support in budgeting, technical design, production, and installation, transforming bespoke concepts into functional, high-quality results.



## PRODUCT CATEGORY

🕒 Furniture, upholstery and lighting

# SUPPLIER



## ELLIOT GARBETT

COMMERCIAL DIRECTOR



### FALCON CONTRACT FLOORING



**Phone**  
+44 (0) 1527 919 988



**Email**  
elliott@falconcontractflooring.com



**Address**  
FCF HQ Unit 101 Potter Space  
Kidderminster Road  
Worcestershire  
WR9 0NS  
United Kingdom



**Website**  
www.falconcontractflooring.com



## COMPANY BIO

In 1984, fuelled by family values and a passion for quality, Falcon Contract Flooring embarked on its journey. What began with a trusty van and two visionaries has blossomed into a premier nationwide flooring contractor, now boasting a dedicated team of over 30 office personnel and 100 skilled installers.

We lead our industry through Innovation and Integrity. From a £500,000 investment in bespoke BI and ERP systems to a zero-landfill sustainability mission, 30K Sq ft brand new purpose-built facility we combine "old-school" grit with "new-school" technology

At FCF, our values are simple: We don't hold onto "Ronaldo's," and we don't accept mediocre. We protect the standard from the top down because we Give A Shit about the legacy we leave behind.



## PRODUCT RANGE AND SERVICES

At Falcon Contract Flooring, we're more than just installers; we're your partners in creating exceptional commercial spaces from the ground up. With decades of experience and a commitment to quality, we offer a comprehensive range of services designed to meet the unique needs of your business.

**Commercial Flooring Installation:** From high-traffic environments to elegant spaces, we provide expert installation services for a wide variety of flooring materials. Our skilled installers ensure precision, durability, and lasting beauty.

**Floor Preparation:** The foundation of any successful flooring project is proper preparation. We offer comprehensive floor preparation services, including subfloor levelling, moisture testing, and surface preparation, to ensure a smooth and long-lasting installation.

**Material Selection & Consultation:** Choosing the right flooring material is crucial for aesthetics, functionality, and budget. Our experienced team provides expert guidance, helping you select the perfect flooring solution for your specific needs and goals.

**Project Management:** We manage every aspect of your flooring project, from initial consultation to final installation, ensuring timely completion, minimal disruption, and complete satisfaction with a bespoke CRM and real time updates.

**Reactive Maintenance:** Fast turnaround and call out services for our R&M customers



## PRODUCT CATEGORY

Contract Flooring



First For Energy

# SUPPLIER



**LUKE MASON**  
MANAGING DIRECTOR



**KEVIN MOONEY**  
SENIOR ENERGY CONSULTANT

## FIRST FOR ENERGY GROUP

**Phone**  
+44 (0) 151 363 3966

**Email**  
luke.mason@ffeg.co.uk  
kevin.mooney@ffeg.co.uk

**Address**  
Suite C, Valley Business Park  
Birkenhead  
Wirral  
CH41 7BA  
United Kingdom

**Website**  
www.firstforenergygroup.com

## COMPANY BIO

First For Energy Group Ltd is a UK-based utilities and energy solutions provider supporting hotels, hospitality groups, and accommodation providers. Established in 2015, the company delivers tailored energy and utility services designed to improve operational efficiency, control costs, and ensure seamless service delivery across both front-of-house and back-of-house environments.

With a strong focus on the hotel and hospitality sector, First For Energy specialises in metering solutions, utility coordination, and on-site works for single properties and multi-site portfolios. The team works closely with suppliers, network operators, and hotel management to manage new meter installations, upgrades, and service alterations—minimising disruption to guests and ensuring continuity of operations.

By combining independent procurement expertise with hands-on site support, First For Energy helps hotel operators streamline utility management, reduce downtime, and achieve long-term energy savings. The company's proactive, partnership-led approach ensures reliable delivery across refurbishments, retrofits, and new hotel developments, including phased works in live environments.

First For Energy Group delivers expert site works, metering, and energy efficiency solutions tailored to the specific needs of the hospitality industry.

Services include meter installations, upgrades, relocations, sub-metering for departments and facilities, multi-site portfolio coordination, energy audits, procurement strategies, and ongoing account management.

By combining technical expertise with proactive project management, First For Energy ensures reliable, cost-effective utility solutions that support smooth hotel operations, enhance sustainability, and optimise energy usage across all areas of the property.

## PRODUCT RANGE AND SERVICES

First For Energy Group delivers expert site works, metering, and energy efficiency solutions for refurbishment, retrofit, and new-build projects.

Services include meter installations, upgrades, relocations, sub-metering, multi-site coordination, energy audits, procurement strategies, and ongoing account management.

By combining technical expertise with proactive project management, we ensure reliable, cost-effective utility solutions that streamline projects and optimise energy use.

## PRODUCT CATEGORY

- Energy, Utilities and Metering

## SUPPLIER



CHRISTOPHER BECKER

INTERNATIONAL SALES MANAGER

## FLEXBAR AB



## Phone

+47 974 08 078



## Email

becker@flexbar.se



## Address

Andalen 117  
Torslanda 42338  
Sweden

## Website

www.flexbar.se



## COMPANY BIO

At FLEXBAR AB, we design and manufacture premium, mobile solutions for hotels, restaurants and events.

Our products are created to enhance guest experience while offering maximum flexibility in how spaces are used - from bars and service stations to back-of-house and event setups.

Made in Sweden, FLEXBAR combines Scandinavian design, high-quality materials and smart modular construction to deliver solutions that are both elegant and highly functional.

We work with hospitality operators across Europe and internationally who want to elevate their service environments while maintaining efficiency and flexibility.

## WHY PARTNER WITH FLEXBAR

- Design meets function
- Our solutions are designed to look premium in front-of-house while performing seamlessly in daily operations.
- Flexible and modular
- Our products can be adapted, combined and customized to fit different environments and use cases.
- Built for hospitality
- We understand the operational demands of hotels and restaurants and design solutions that support both guest experience and staff efficiency.
- Swedish quality & sustainability
- Produced in Sweden with a focus on durability, long lifespan and responsible material choices.



## PRODUCT RANGE AND SERVICES

- Mobile bars
- Multipurpose service desk
- Service stations & back bar solutions
- Bar & service trolleys (incl. refrigerated units)



## PRODUCT CATEGORY

- Mobile bars

## SUPPLIER



**JONATHAN  
BLAUENFELDT NIELSEN**

HEAD OF UK&I

 **FOODOP**
**Phone**

+44 (0) 7780 933 929

**Email**

jbn@foodoptimize.com

**Address**

1 Mark Square  
London  
EC2A 4EG  
United Kingdom

**Website**

www.foodop.io

**COMPANY BIO**

The Digital Co-Pilot for Hotel F&B Teams

FoodOp is an F&B management platform trusted by more than 700 kitchens across five countries, helping multi-site operators cut costs, reduce administrative burden, and meet growing sustainability demands.

What used to live across spreadsheets, pen and paper, and disconnected systems is consolidated into a single, intuitive platform that gives F&B and management teams full operational control. Built on a flexible API architecture, FoodOp connects with existing core systems, allowing operators to modernise their F&B tech stack without disrupting what already works.

The platform enables teams to publish menus instantly across digital displays, prints, and online channels. For hotel operators in particular, the displays have become a standout feature - connected directly to the menu, they ensure allergen information is always accurate and compliant across every site, without any manual intervention.

For multi-site operators, visibility across the portfolio is often just as important as what happens at site level. Recipe costing, procurement data, carbon reporting, and food waste insights are all accessible in one place, making it easier to hit financial and sustainability targets across a portfolio of sites.

FoodOp is built to scale from a single property to hundreds of sites without friction

**PRODUCT RANGE AND SERVICES**

**Menu Assistant:** A centralised hub for menu planning, recipe costing, allergen management, and procurement. Teams can plan, cost, and publish menus from one central platform that integrates with existing system.

**Digital Displays:** E-ink screens connected directly to the Menu Assistant, streamlining communication, reinforcing brand consistency and ensuring compliance across every site.

**Sustainability Reporter:** Automated sustainability reporting based on procurement data, covering key metrics such as carbon footprint, local sourcing, etc.

**Food Waste Tracker:** IoT scales capture food waste data automatically and feed it into a live dashboard with actionable insights and industry benchmarks.

**PRODUCT CATEGORY**

👉 Hospitality Technology

## SUPPLIER



**MAGGIE CHIVERS**


COMMERCIAL MANAGER





**CARLY FITZGERALD**

HEAD OF HOSPITALITY UK

### **FRANKLITE LTD**

 **Phone**  
+44 (0) 1908 691 818

 **Email**  
maggie.chivers@franklite.co.uk  
carly.fitzgerald@franklite.co.uk

 **Address**  
Snowdon Drive  
Winterhill  
Milton Keynes  
MK6 1AP  
United Kingdom

 **Website**  
[www.franklite.co.uk](http://www.franklite.co.uk)

### **COMPANY BIO**

Founded in 1973, award winning Franklite is one of the leading innovators in high-quality decorative lighting. Working with clients, architects, lighting consultants, interior designers, M & E consultants and distributors for the residential, hospitality and commercial markets throughout the UK, Europe, Middle and Far East.

Franklite has a story to tell. They are far more than just a lighting manufacturer; they are creators, visionaries and craftspeople who continue to pride themselves on their manufacturing methods and excellent service.

Having successfully supplied their exceptional luminaires for projects which include the Hilton Hotels & Resorts, Mercure Hotels and the Gailes Hotel just to name a few, Franklite offer products that balance optimal performance with beautiful aesthetics.

Franklite remains at the forefront of the lighting industry with incredible in-house technology which includes the Rigo Near-Field Goniophotometer and highly-skilled design and technical teams who continue to develop signature products. Our LED plates and most recently award winning tuneable light engines are manufactured in-house and compatible with many of our luminaires.

### **PRODUCT RANGE AND SERVICES**

We take pride in illuminating hospitality spaces with lighting that balances artistry and purpose. Our decorative and functional designs enhance every corner of a hotel - from the welcoming warmth of the reception and the tranquil elegance of guest rooms to the vibrant ambience of restaurants and bars.

Each piece is thoughtfully crafted to harmonise with its surroundings, offering a curated blend of atmosphere, comfort and impeccable style that elevates the guest experience at every touchpoint.

### **PRODUCT CATEGORY**

 Lighting

# SUPPLIER



## LYNSEY MORRISON

**BUSINESS DEVELOPMENT  
MANAGER**

## GROSVENOR CONTRACTS LONDON LIMITED



**Phone**

+44 (0) 7711 000 431



**Email**

lynsey.morrison@grosvenorcontracts.com



**Address**

Unit 1 Clengall Business Centre  
Clengall Road  
London  
SE15 6NJ.  
United Kingdom



**Website**

www.grosvenorcontracts.com



## COMPANY BIO

Crafting Exceptional, Sustainable Interiors Across All Sectors Since 1990

Grosvenor Contracts Bespoke Interiors is a trusted partner for bespoke interior products within the hospitality sector.

Based in Central London, Grosvenor Contracts was established in 1990 by a pair of forward-thinking individuals with a mission to address gaps in the commercial sector. Our enduring commitment to providing excellent services without complications and exceeding customer expectations continues to drive us, even more than three decades later.



## PRODUCT RANGE AND SERVICES

Our Services Include:

- ✓ Soft Furnishings Supply & Maintenance - High quality, bespoke curtains, blinds, cushions and bed runners made in the heart of London, with the option to add annual maintenance package.
- ✓ Re-Upholstery - Extending the lifespan of your bespoke pieces, whilst meeting sustainability goals.
- ✓ Hospitality Laundry - Elegant, Luxurious, Best in Market (400 TC) linen products on rental and launder basis. Maintaining exceptional standards and enhancing guest  
Our clients include: Nomad, Hilton, Fairgame, Melia, Gails Bakery, Park Plaza, Millennium Copthorne.
- ✓ Window Film & Glass Manifestation - Improving privacy, safety, and energy efficiency with advanced glass treatment solutions.



## PRODUCT CATEGORY

- 🕒 Soft Furnishings

## SUPPLIER



**VICTOR VAN TUIJL**

DIRECTOR INTERNATIONAL SALES

### HAIL EUROPE

**Phone**  
+31 72 520 50 68

**Email**  
victor@hail-europe.com

**Address**  
Fluorietweg 32  
Alkmaar 1812RR  
Netherlands

**Website**  
www.hail-europe.com

### COMPANY BIO

Passion into progress

HAIL Europe is a manufacturer, distributor and supplier from hotel amenities and guest supplies, supplying many (boutique) hotels, hotel chains, airlines, cruise ships in all forms and sizes

Founded in 1999 in Alkmaar, near Amsterdam, HAIL Europe's journey embodies dedication. We've become a dynamic force with a strong record of commitment and remarkable growth. Grounded in Dutch heritage, we're a family-run business with a global outlook. Driven by our vision to transform the cosmetics and amenities sector, we've risen as leaders in delivering quality and innovation.

We ensure guests and customers experience brands with all senses and in every sense. Every hotel, airline, and lifestyle brand strives to provide a one-of-a-kind service to its guests and customers. We're dedicated to creating amenities that translate the uniqueness of those services into experiences that stick

### PRODUCT RANGE AND SERVICES

- Hotel amenities
- Guest Supplies
- Fragrance items
- Gifting
- Electronics
- Neutral products
- Slippers
- Holders & Dispensers
- Dry Amenities
- Kids

### PRODUCT CATEGORY

- 👉 Hotel Amenities & Guest Supplies



# SUPPLIER



## JACOB ECKSTEIN

MANAGING DIRECTOR

### COMPANY BIO

HCI is the largest supplier of hospitality and contract furniture to the industry throughout the UK and Europe. We have been established in the furnishing industry for over 50 years. We have a broad client base, including many of the major hotels (Disney Land Paris, Hilton, Marriott, Crowne Plaza, Corinthia, Holiday Inn, Hyatt, Park Plaza, Interstate Hotels, and many more) throughout the UK and Europe as well as some of the nation's finest bars, restaurants and educational facilities including London University.

Our frames are guaranteed for up to 5 years. Our knowledge of client needs and our dedication to fulfilling the client's design wishes set us apart. Personal service and project management is a key priority for HCI. Working alongside client's architects and designers, we deliver dedicated service and project development assistance throughout the design, construction, and installation process.

 Exciting Launch at HCI! 

We're thrilled to announce a brand-new addition to the HCI Group - HCI DIRECT an exclusive range of STOCKED products now available for immediate despatch at unbeatable prices! Buy on line and receive it tomorrow!

 Banquet Chairs starting from just £20.99! 


### PRODUCT RANGE AND SERVICES

- Hospitality Furniture
- Conference Chairs and Tables
- Restaurant Chairs and Tables
- Hotel Furniture


### PRODUCT CATEGORY

-  Furniture

### HCI

 **Phone**  
+44 (0) 161 792 5552

 **Email**  
jacob@hci-uk.co.uk

 **Address**  
Unit 6, Albion Trading Estate  
Mill Street  
Salford  
Manchester  
M6 6LL  
United Kingdom

 **Website**  
www.hci-uk.co.uk

## SUPPLIER



SIMON RICHARDS

GROUP MANAGING DIRECTOR

 COMPANY BIO

Heartbeat is a leading UK interior fit out company. We have an outstanding reputation for quality, reliability and workmanship.

With over 75 years of experience in creating retail, hospitality and living spaces, and working closely with our clients, we have stood out from the crowd as an effective and reliable partner for any project.

Operating from a modern, centrally located manufacturing and warehousing facility in Redditch, Heartbeat has a highly efficient operation which has benefitted from a significant investment in infrastructure and processes allowing us to better serve our customers.

We understand that good design is an important part of any project. Our experienced and highly skilled in-house design team bring concepts to life and provide innovative display and furniture solutions.

Quality and ESG are at heart of company's operations and rigorous systems and controls are in place to ensure the highest standards are maintained.

 PRODUCT RANGE AND SERVICES


We specialise in the design, manufacture and installation of high-quality hotel furniture, fixtures and fittings across all areas of hospitality environments. Our product range includes bespoke bedroom furniture, bathroom furniture solutions, bar and dining furniture, as well as food display units tailored to enhance guest experience.

We also provide furniture for communal areas, reception desks, and fully fitted meeting room solutions, ensuring consistency in design, durability and functionality throughout the property. Our hospitality furniture is designed to meet the demands of high-traffic environments while maintaining a premium aesthetic.


 PRODUCT CATEGORY

👉 Hotel Furniture

 HEARTBEAT  
MANUFACTURING

 **Phone**  
+44 (0) 1527 522 020

 **Email**  
simon.richards@heartbeatuk.com

 **Address**  
67 Arthur Street  
Redditch  
B98 8JY  
United Kingdom

 **Website**  
www.heartbeatuk.com

# SUPPLIER



**DION DEACON**

SALES DIRECTOR

## HOTEL COMPLIMENTARY PRODUCTS

 **Phone**

+44 (0) 1797 362 895  
+44 (0) 7801 980 193

 **Email**

dion@hcp-ltd.com

 **Address**

Hotel Complimentary Products Limited  
Mountfield House, Mountfield Road  
Kent  
TN28 8LH  
United Kingdom

 **Website**

[www.hotel-complimentary-products.co.uk](http://www.hotel-complimentary-products.co.uk)

## COMPANY BIO

Hotel Complimentary Products is a single-source supplier to the hospitality industry, proudly trading for 36 years.

We provide all room essentials to hotels, serviced apartments, and Airbnb's—both independent and group-operated—with consistent quality and reliability.

We are the exclusive partner of Emberton™ in the UK and Ireland, a globally recognised brand in hospitality electrical solutions, trusted for durability, safety, and performance in hotels worldwide.

As a market-leading supplier, we combine extensive industry experience with a deep understanding of our customers' requirements, ensuring every guest enjoys a memorable stay.

From luxurious amenities to everyday essentials, we deliver high-quality, sustainable products across all hospitality sectors.

We are passionate about simplifying procurement, making products accessible to all while helping businesses achieve commercial savings.

## PRODUCT RANGE AND SERVICES

- Toiletries and Amenities
- HCP's Toiletry Brand Collaborations
- Brackets and Dispensers
- In-Room Essentials
- Bathroom Accessories
- Bedding & Towels
- Condiments
- Concierge
- Emberton™ Electricals
- Climate Pure

## PRODUCT CATEGORY

- Hospitality Supplies

## SUPPLIER



**NIK FULTON**

HEAD OF GLOBAL SALES

### COMPANY BIO

Light has the power to transform a space. At Humble, we understand this better than anyone, creating lighting that bridges the gap between functionality and design. Our wireless design lights bring depth and atmosphere to any setting; from luxurious hotel bars and elegantly set dining tables to cruise ship lounges. Aesthetics and ease of use come together in objects that embody the essence of hospitality: warmth, sophistication, and unforgettable experiences.

Designed with hospitality in mind, Humble lights are the perfect alternative to candlelight.

The beginnings of Humble go back to 2018, when founder Jorren Teertstra teamed up with his design friends at APE Amsterdam. With a shared love of design and a dislike of messy wires powering their electronic devices, they set out to create a modern alternative to the ultimate mood lighting: candles.

Approachable design and simple functionality inspired the name 'Humble' – a reflection of both the brand's modest beginnings and the product's inviting character.. What started as a single design has grown into a full range of wireless lights, now found in restaurants, hotels, cruise ships, and homes around the world.

What has never changed is the philosophy behind every design. Humble lights are built to last with high quality materials, replaceable spare parts and long life batteries, making them both sustainable and perfectly suited to the demands of hospitality

### PRODUCT RANGE AND SERVICES


Range consists of Humble One, Two, Firefly, Air and Bug.


The different lamps are available in a variety of colour ways as well as different shade varieties such as smoked, frosted and solid.


### PRODUCT CATEGORY

 Table Lights

### HUMBLE

 **Phone**  
+31 (0) 2024 42841

 **Email**  
nik@humblelights.com

 **Address**  
Koivistokade 74  
Amsterdam 1013BB  
Netherlands

 **Website**  
www.humblelights.com



**HYPNOS**  
THE MOST COMFORTABLE BEDS IN THE WORLD

# SUPPLIER



## OLIVIER BROMMET

DIRECTOR OF GLOBAL BUSINESS  
DEVELOPMENT



### HYPNOS CONTRACT BEDS LTD



#### Phone

+44 (0) 1332 497 111



#### Email

olivier.brommet@hypnoscontractbeds.com



#### Address

Longwick Road  
Princes Risborough  
HP27 9RS  
United Kingdom



#### Website

www.hypnoscontractbeds.com



## COMPANY BIO

Hypnos Contract Beds Ltd has been manufacturing mattresses and beds for the home and for hotels for over 100 years. Combining traditional skills with constant innovation, and using the finest natural and sustainable materials, Hypnos has a reputation for making the most comfortable beds in the world.

A Royal Warrant from Her Majesty Queen Elizabeth II reinforces Hypnos' reputation for service excellence and the very best of British quality.

We work with hospitality clients all over the world, from large international chains like Marriott, Hilton and IHG to small independent properties. We recognise that every client is different, so we've developed a range of sleep solutions to deliver the best guest experience possible.

With a clear commitment to the environment, Hypnos Contract Beds focuses on sustainable design and the manufacture of beds that are 100% recyclable at the end of their life. Hypnos is also carbon neutral, complying with the PAS 2060 Carbon Neutrality Standard. Hypnos has also passed the Sedex™ ethical trading audit and is Ecodvadis Silver Certified

Hypnos has a leading position within the hospitality industry, with a specialist hospitality sales and customer service team, in-house installation teams operating from a dedicated factory in the East Midlands.

Hypnos is a preferred supplier to many international hotel companies, supplying beds throughout the world via our network of 26 International manufacturing sites.



## PRODUCT RANGE AND SERVICES

Mattresses, beds and sofa beds



## PRODUCT CATEGORY

🕒 Mattresses, beds, headboards, sofa beds, bed surveys, installation service



ANTONIO PEREZ ADSUAR, S.A.  
IMPERIAL CARPETS

# SUPPLIER



**SALVI PASTOR**

GENERAL MANAGER



**JOSE LUIS REIS**

PORTUGAL SALES MANAGER

## COMPANY BIO

Manufacturers of wall to wall Axminster Carpets and Area Rugs in custom qualities, designs, colors and sizes for Luxury Hotels and Projects.

Family managed company founded in 1923 and specialized in custom design and colors, our design department will work closely with interior designers and architects to develop together design prints and samples as per their requests.

Our factory is located in Crevillente (Alicante, Spain) and we export and do projects all around the world.

We have last generation fast Axminster looms to be able to produce any quality in Axminster Carpets and Rugs at very competitive prices and lead times.

Imperial Carpets, serving distinguished clients since 1923

## PRODUCT RANGE AND SERVICES


Production of Axminster Carpets and Rugs in custom qualities, designs and colors


## PRODUCT CATEGORY

 Carpets, Area Rugs

## IMPERIAL CARPETS

 **Phone**  
+34 965 400 150

 **Email**  
spastor@imperial.es  
jl@cufdecor.com

 **Address**  
Nacional 340 - km. 710  
Crevillente Alicante 03330  
Spain

 **Website**  
www.imperial.es

## SUPPLIER



**NICK ADAMS**


MANAGING DIRECTOR




**TRACY MURPHY**

CREATIVE DIRECTOR

### JOGROUP

 **Phone**  
+44 (0) 208 827 0190

 **Email**  
nick@jogroup.co.uk  
tracy@jogroup.co.uk

 **Address**  
Unt 5 Tideway Yard  
125 Mortlake High Street  
London  
SW14 8SN  
United Kingdom

 **Website**  
www.jogroup.co.uk

### COMPANY BIO

**Jogroup - Your Global Partner in F&B table ware & reusable drinkware sourcing.**

Jogroup helps bring high-quality, product ranges to market ,efficiently and competitively.

We specialise in the development and manufacture of tableware, drinkware, and reusable products across a wide range of materials, including ceramics, plastics (including RPET), metals, and textiles. For brands requiring speed to market, we also offer selected stock lines in glassware and ceramics.

What sets Jogroup apart is simple: we manage everything. Our direct relationships with trusted manufacturing partners give you greater control, more competitive pricing, and consistently high standards. manufacturing and design.

Offering - Elevated drinkware and tableware for exceptional guest experiences.



### PRODUCT RANGE AND SERVICES

#### Why Work With Jogroup

- End-to-end project management, from concept to delivery.
- Direct factory partnerships for greater control and sharper pricing.
- Multi-material expertise across ceramics, plastics, and metals.
- Rigorous quality assurance through on-site inspections
- Sustainable product solutions aligned with evolving consumer expectations

#### What We Deliver

- High-quality, custom reusable drinkware and tableware designed to stand out, built to perform, and delivered at highly competitive pricing.



### PRODUCT CATEGORY

- 🕒 Tableware and reusables - ceramics, glass, plastic and metals

# SUPPLIER



**HECTOR GAULD**


CORPORATE DIRECTOR




**DARIUS DANEK**

HEAD OF OPERATIONS (EUROPE)

## KING OF COTTON

 **Phone**  
+44 (0) 208 332 7999

 **Email**  
hector@kingofcotton.co.uk  
info@kingofcotton.pl

 **Address**  
Unit 1, Canada Road  
Byfleet  
Surrey  
KT14 7JX  
United Kingdom

 **Website**  
[www.kingofcotton.co.uk](http://www.kingofcotton.co.uk)

## COMPANY BIO

For over 25 years, we've been the go-to source for top-quality cotton products across the UK, Europe, and beyond. We're not your average supplier—we're the experts in bedroom and bathroom essentials, offering everything from cozy duvets, pillows, and mattress protectors to luxurious high-thread-count bed linens, bathrobes, towels, slippers, and bathmats.

Perfect for the Hospitality Scene:

Hotels of all kinds, from charming guesthouses to swanky five-star resorts, have trusted us for our top-notch service and support. Our diverse product range suits every establishment, whether you're budget-conscious or aiming for high-end luxury.

Global Connections, Local Delivery:

With a presence in seven European countries and distribution hubs in the UK and Portugal, King of Cotton ensures smooth, free deliveries throughout the EU and the UK. Count on us for prompt and hassle-free service.

Our Promise:

At King of Cotton, we're all about value and quality without the fuss. We set high standards for our products and services to make sure you get the best every time.

Make King of Cotton your cotton product specialists and experience quality, great service, and a friendly approach.

## PRODUCT RANGE AND SERVICES

Textiles for Bedroom and Bathroom including Bathrobes Slippers towels bathmats, Pillows and duvets and Hotel amenities for the bathroom.

## PRODUCT CATEGORY

 Cotton products for bedroom and bathroom


# SUPPLIER




## ASUMAN ERGÜN ÜTÖKLÜRLÜ

DIRECTOR OF STRATEGIC  
BUSINESS DEVELOPMENT &  
GROWTH

### KOLSAN

 **Phone**  
+90 530 734 8550  
+90 533 4172500

 **Email**  
asuman@kolsan.com

 **Address**  
Factory: Cavusoglu Mah. Seddulbahir  
Cad. No:47 Kartal Showroom: Icerenkoy  
Mah.Topcu Ibrahim Sk. No:4 Atasehir  
Istanbul 34873  
Türkiye

 **Website**  
www.kolsan.com

### COMPANY BIO

KOLSAN is a Türkiye-based hotel furniture manufacturer with over 53 years of experience in custom-made furniture production for hospitality projects. We specialize in fixed and loose FF&E manufacturing for hotels, resorts, serviced apartments, residences, restaurants, lobbies, guest rooms, and public areas.

With our 12,000 m<sup>2</sup> production facility in Istanbul and experienced team, we provide project-based manufacturing solutions according to drawings, specifications, brand standards, and design requirements. Our capabilities include casegoods, upholstered furniture, headboards, wardrobes, bathroom furniture, desks, seating, tables, decorative panels, metal, wood, stone, glass, and bespoke furniture items.

KOLSAN has completed more than 1,000 hospitality projects worldwide and has experience working with international hotel brands, developers, procurement companies, interior designers, and contractors. We support our clients with value engineering, technical development, shop drawings, material suggestions, sample approvals, reliable production, and export logistics.

As a direct manufacturer, we aim to provide high-quality, contract-grade furniture solutions with competitive pricing, flexible customization, and long-term partnership opportunities for global hospitality projects.

### PRODUCT RANGE AND SERVICES

KOLSAN provides custom-made hotel furniture and FF&E manufacturing solutions fixed & loose furnitures for hospitality projects, including guest rooms, suites, lobbies, restaurants, public areas, serviced apartments, residences, and commercial spaces.

### PRODUCT CATEGORY

 Hotel Furniture / Contract Furniture / FF&E Furniture

## SUPPLIER



## LIENE BREZINSKA

BUSINESS DEVELOPMENT

## LAMA FURNISH



## Phone

+371 2735 5255



## Email

liene@lamafurnish.com



## Address

Siguldas Pagasts  
Siguldas Novads  
LV2150  
Latvia



## Website

www.lamafurnish.com



## COMPANY BIO

LAMA Furnish

Your Partner in Furniture Manufacturing.

With more than 30 years of experience, LAMA Furnish is a family-owned company passionate about creating high-quality cabinet furniture and interior solutions. We manufacture tailor-made cabinet furniture and interior elements for projects across Europe. Whether for commercial spaces, retail environments, or hospitality interiors, our furniture is designed to blend seamlessly into its surroundings.

Our production facility in Latvia (just one hour from Riga Airport) brings together 100 dedicated professionals, modern equipment, and a strong belief in long-term partnerships.

Certified with FSC® and ISO 50001, we combine craftsmanship with responsibility – towards our clients, our people, and the environment.

More information: [www.lamafurnish.com](http://www.lamafurnish.com)



## PRODUCT RANGE AND SERVICES

- Wardrobes & bedroom collections
- Chests of drawers, sideboards & TV units
- Kitchens & bathroom furniture
- Living space pieces: bed frames, coffee tables, wine shelves, storage units

Every project begins with an idea. From there, we take care of everything – design support, prototyping, technical drawings, production, delivery.

With a production lead time of 4–8 weeks, we ensure smooth processes and reliable deliveries. Furniture can be shipped flat-pack (KD) or fully assembled, depending on your needs.

We believe every detail matters. That's why we offer a wide choice of materials and finish to bring your vision to life. LAMA Furnish works with melamine, MDF (painted or veneered), plywood, acrylic, solid wood (pine, birch, oak, ash), HPL, offering different options for finish: painting, varnishing, staining, oiling.

At LAMA Furnish, we don't just produce furniture – we create solutions that add value to your projects and delight your customers. Our flexible approach and open communication make us a trusted partner for long-term cooperation.



## PRODUCT CATEGORY

- ① Furniture Manufacturing

## SUPPLIER



**JOSE MIGUEL  
ARGUÑANO**

SALES DIRECTOR



**CARLOS ROBLEDO**

INTERNATIONAL SALES

### LANDE



**Phone**

+34 916 84 00 50



**Email**

josemiguel@landesa.com  
crf@landeint.com



**Address**

Calle Fundidores, 63,  
Poligono Industrial Los Angeles,  
Getafe  
Madrid 28906  
Spain



**Website**

[www.landesa.com/es/home](http://www.landesa.com/es/home)



### COMPANY BIO

We are backed by more than 40 years of experience and the trust and loyalty of the main hotel chains and hotels in Spain, as well as large hospital groups, thanks to our efficient management and our commitment to natural and organic cosmetics, together with the use of ecological and biodegradable materials, offering their guests a unique and unforgettable experience.



### PRODUCT RANGE AND SERVICES

Hotel amenities / welcome amenities / hospitality products / luxury brands / eco-responsibility / manufacture / distributor



### PRODUCT CATEGORY

 Hospitality Products

## SUPPLIER



**JEREMY HARTIGAN**

MANAGING DIRECTOR

### COMPANY BIO

Lavamac offer a unique range of commercial laundry equipment, Installation and after-sales service to all our customers.

Our USP of offering both new and factory fresh refurbished equipment all a cost effective and affordable option for upgrading or replacing your existing equipment

We can supply at either outright purchase, rental ( with flexible contracts ) or flexible payment's based on a deposit and interest free payment plan

Everything we supply includes installation by our own installation team and support via our own nationwide team of service engineers.

Our refurbishment program has been developed to such a high standard that most customers would be unable to distinguish a refurbished machine from a new one

We are also proud of being one of a limited no of companies in any industry to have obtained a Bronze Sustainably award.

Also please check out of social media profiles we have a 4.9 rating on Trustpilot and multiple illustrations of installations and testimonials

We truly offer an alternative to most competitors?

- Cost Effective
- Energy Efficiency
- After-sales

Which one does your business not require

All are standard with Lavamac !


### PRODUCT RANGE AND SERVICES


Lavamac - New and Refurbished Equipment


### PRODUCT CATEGORY

- 👉 Laundry Equipment

### LAVAMAC LTD

 **Phone**  
+44 (0) 151 317 3127

 **Email**  
jeremy.hartigan@laundrytec.com

 **Address**  
15 Europa Court Dee View Boulevard  
Chester  
Cheshire  
CH1 4NP  
United Kingdom

 **Website**  
www.laundrytec.com

## SUPPLIER



**JACOB BANG NIELSEN**

CEO

### COMPANY BIO

---

At LEANpio we know that a greener business is a better and more profitable business by all means.

Reducing CO2 saves your business money and we strive to make the world a greener and more sustainable place for all of us by simply applying common sense in waste handling, introducing innovative solutions and LEAN compacting in your waste handling.

Get to see how and learn why our endless waste bag can reduce plastic and CO2 by 80% with 100% filling compared to conventional waste bags.

### PRODUCT RANGE AND SERVICES

---

We offer 20 years of experience and knowledge on how to optimise internal waste handling with innovative yet simple solutions - waste, cardboard, plastic balers, special waste bags, composters, glass shredders, CO2 consultancy.

### PRODUCT CATEGORY

---

-  Environmental equipment and CO2 consultancy

### LEANPIO

---



**Phone**

+34 976 753 000



**Email**

j.n@leanpio.com



**Address**

Av de la ilustracion 39\*  
Zaragoza 50012  
Spain



**Website**

www.leanpio.com

## SUPPLIER



### RICHARD BURDEN

EMEA HOSPITALITY & SPA  
DIRECTOR

### COMPANY BIO

Over 50 years' experience, collaboration, learning and growth has led to Life Fitness becoming a global leader in the fitness industry, leveraging our position to drive innovation within the health and wellness sectors.

We're proud to work with some of the world's leading hospitality chains like Four Seasons, Hilton, and Marriott, as well as independent and boutique hotels. Combining the widest range of unique cardio, strength and group training products with design consulting expertise, we work directly with your team to create premium health and wellbeing experiences across all property types.

Wellbeing is an important part of the hospitality experience and an increasing number of travellers are choosing hotels based on their health and fitness offering. Working closely with the sector to identify top trends, Life Fitness enables customers to give guests exactly what they're looking for, making them happier, more loyal, and therefore more likely to return.

Dedicated to creating health, wellness and training solutions for both facilities and exercisers, we create real partnerships with the facilities we work with.

Build advocacy among your guests, boost recommendations, and give them what they value most to generate sustainable repeat business and build a predictable booking pipeline with support from Life Fitness.

### PRODUCT RANGE AND SERVICES

Our portfolio of products & solutions helps facilities tailor their health, fitness & wellness offerings, enabling you to elevate your guests' experience. The Life Fitness team also looks to create partnerships with the hotels we work with, through understanding members, helping optimise the space in any gym & increase overall membership.

The life fitness team also looks to co create partnerships with the property's we work with through understanding the guest journey, optimising the space in any gym and increase overall guest satisfaction.

We have an extensive range of cardio to suit any gym. For strength training equipment, we offer a wide range of products including selectorised, plate-loaded, free weights, racks, rigs & platforms. Our extensive product portfolio means we can also provide easily accessible in-room fitness equipment.

Your fitness area should never be an afterthought.

### PRODUCT CATEGORY

- Gym Equipment

### LIFE FITNESS

**Phone**  
+44 (0) 7825 362 461

**Email**  
richard.burden@lifefitness.com

**Address**  
Life Fitness UK  
Unit 109a Lancaster Way Business Park  
Ely  
CB6 3NX  
United Kingdom

**Website**  
www.lifefitness.com



MAASTRICHT  
PORSELEIN

DP BUSINESS EVENTS

SUPPLIER



**GUY WEGTER**

MANAGING DIRECTOR



## COMPANY BIO

A pure base lets everything else come to life, and material, shape, colour, smell and taste speak for themselves. Porcelain tableware of timeless Dutch design and high quality is therefore the ideal basis for the finest gastronomic dishes. It is the humble foundation on which the chef can bring his creation to life. With our high-quality porcelain tableware of pure Dutch design, we offer chefs a timeless canvas for letting their gastronomic mastery shine.

Founded in 2005, Maastricht Porselein carries forward the legacy of the prestigious porcelain brand Mosa, established in 1883. Just like its predecessor, Maastricht Porselein is celebrated for its timeless, iconic designs.

Dedicated to creating elegant and memorable tableware, Maastricht Porselein has always enjoyed popularity and remains highly collectible. Each piece is a beautiful yet functional work of art, crafted to be cherished by all and passed down through generations.

Maastricht Porselein is a brand of Wegter Brands, a certified B Corp.



## PRODUCT RANGE AND SERVICES

Maastricht Porselein offers a curated range of porcelain tableware created for chefs and hospitality professionals who value design, quality and durability. The collections are developed for professional use while enhancing the dining experience through thoughtful form, colour and detail.



## PRODUCT CATEGORY

📍 Chinaware Specialist



MAASTRICHT PORSELEIN



### Phone

+31 (0) 541 581 600



### Email

g.wegter@wegter.nl



### Address

Deventerstraat 11  
Oldenzaal Overijssel 7575EM  
Netherlands



### Website

[www.maastricht-porselein.com](http://www.maastricht-porselein.com)

# SUPPLIER



## AMBER KLIM

MARKETING MANAGER AND  
CLIENT RELATIONS

### COMPANY BIO

---

Mint Linen started 12 years ago with the aim of providing exceptional laundry and linen hire services, tailored to the individual needs of each client. Based in London, we proudly serve businesses across the city, offering reliable, high-quality support to a wide range of industries. Over the years, we've grown significantly, now employing over 200 people and serving around 100 customers. As we continue to expand, we remain committed to innovation, sustainable practices, and ongoing training to ensure that we are always improving. Whether we're working with large businesses or smaller, independent clients, we take pride in our ability to adapt, offering services that meet the demands of different industries. At Mint Linen, we promote a culture of inclusivity, continuous learning, and personal development, both within our team and in the way we serve our clients. Despite our rapid growth, we've stayed true to our roots as a close-knit, personal business. Building strong, lasting relationships with our customers remains at the heart of what we do.

### PRODUCT RANGE AND SERVICES

---

Mint Linen specialises in commercial laundry and linen hire services for the hospitality industry. Our main focus is on the professional laundering of a wide range of items including bed linen, towels and table linen. Depending on the client's needs, we offer both in-house stock for flexible hire and dedicated linen ordered specifically for larger accounts. We also provide reliable laundering services for customer-owned items, including workwear. With efficient collections, RFID tracking, and sustainable practices, we deliver a seamless, high-quality laundry solutions.

### PRODUCT CATEGORY

---

 Laundry & Linen Hire

## MINT LINEN

---



#### Phone

+44 (0) 208 438 6892



#### Email

amber@mintlinen.com



#### Address

31-33 Sunbeam Road  
London  
NW10 6JR  
United Kingdom



#### Website

www.mintlinen.com

# SUPPLIER



**VICTORIA WHITE**

HEAD OF DIRECT SALES

## COMPANY BIO

Redefining the Christmas experience.

We have over 22 years experience in creating unique and innovative commercial Christmas Lighting displays in the UK and 25 years globally. Our extensive range of high-quality lighting solutions includes stunning LED displays and string lights, elegant light sculptures and motifs, vibrant decorations and displays that will transform your space into a beautiful and captivating Christmas experience.

Seasonal and all year-round commercial lighting solutions for a wide range of clients, including cities and public spaces, shopping centres, retail, events, tourist attractions, theme parks, light trails, hotels and restaurants, airports, railway stations and more.

WOW and excite your customers with our lighting products and decorations. Attract more visitors, increase footfall, longer dwell times and generate customer engagement.


## PRODUCT RANGE AND SERVICES

We offer a design and installation service for decorative and seasonal lighting as well as light sculptures and props.


## PRODUCT CATEGORY


 Commercial decorative lighting

## MK ILLUMINATION UK

 **Phone**  
+44 (0) 1254 778670

 **Email**  
victoria.white@mk-illumination.co.uk

 **Address**  
Unit 1 Witton Business Park  
Preston Old Road  
Blackburn  
BB2 2TS  
United Kingdom

 **Website**  
www.mkillumination.co.uk

# SUPPLIER



## BENJAMIN PEPPARD

BUSINESS DEVELOPMENT  
EXECUTIVE

### MURRAY UNIFORMS



**Phone**

+44 (0) 2476 587 980



**Email**

benjamin.peppard@murrayuniforms.com



**Address**

Bodmin Road, Castle Court  
Coventry  
CV2 5DB  
United Kingdom



**Website**

www.murrayuniforms.com



## COMPANY BIO

Happier Teams, a Stronger Brand and Quality Uniform. Bespoke, data driven uniform design...

We're pioneering a data-driven approach to bespoke uniform design, transforming the way that businesses can empower their teams.

A quality work uniform can increase productivity and support employee well-being, all while delivering a real return on investment. From concept to final stitch, our Science of Uniform® process supports our clients at every step.

### The science behind achieving inspirational uniform...

Our research in partnership with Coventry University has revealed that there are over 240 aspects to 'get right' to maximise your return on investment. Our 3 step strategy includes:

#### 1. Discover Your Work Smarter®

What's the number one metric that allows your employees to be more productive.

#### 2. Design a Uniform Strategy

A unique design, engineered to improve your productivity measure.

#### 3. Deliver Results

Seamless rollout of your bespoke solution with the peace of mind, the results are guaranteed.

### It Doesn't Stop There...

We build long-term partnerships. That means continuous improvement and creating ongoing value via the Murray Lab.

### Did you say, Guaranteed?!

Yes, that's right, there is a science to getting uniform right, and we've identified it and researched it in partnership with Coventry University.

We're so confident in the process we've built, that we'll guarantee the results.



## PRODUCT RANGE AND SERVICES

Our clients enjoy long-term, mutually beneficial partnerships and with clients in all regions globally, Murray is trusted by some of the biggest household brands.

Our clients are those companies who invest in their brand and colleagues to stand out from the crowd, deliver exceptional services to the highest standards in their field.



## PRODUCT CATEGORY

Uniform, Chefs wear and Workwear

# SUPPLIER



**MAGNUS CLEVBERGER**  
GENERAL MANAGER



**EGOITZ AGUIRRE**  
GENERAL MANAGER



**JULIO HERNANDEZ**  
HORECA CHANNEL DIRECTOR

## MYFENESTRA



### Phone

+34 629 448 905



### Email

mc@clevberger-ahrens.de  
egoitz@amgtrading.es  
julio@amgtrading.es



### Address

An der Strusbek 3  
Ahrensburg Schleswig Holstein  
22926  
Germany



### Website

www.clevberger-ahrens.de



## COMPANY BIO

MyFenestra is a company specialized in textiles for the commercial sector, with over 40 years of experience in the bespoke manufacturing of curtains, cushions, and bed linen. We work with certified quality, functional design, and reliable service. We are currently operating at high volume in the German and Swedish markets and are very keen to expand our services into other countries.



## PRODUCT RANGE AND SERVICES

We are a full service company, we take measures, produce the products and we also do the Installation.

Main Products are all kind of curtains, curtain tracks, decorative bedskirts, cushions and blankets.



## PRODUCT CATEGORY

- Ready-made Curtains and accessories for Hotels and public buildings

## SUPPLIER



**MIKOŁAJ WIELOWIEJSKI**

CONTRACT SALES DIRECTOR

### **NAP SP Z.O.O.**



**Phone**

+48 502 264 051



**Email**

mikolaj.wielowiejski@nap.com.pl



**Address**

Dynamiczna 10  
Warsaw 03-008  
Poland



**Website**

[www.napcontract.com](http://www.napcontract.com)



### **COMPANY BIO**

NAP is Polish producer of ready made and bespoke upholstered furniture with 15 years experience on contract market. We have delivered furniture and decorative lighting to more than 150 hotels in Europe.

We cooperate with large hotel chains like Accor, Marriott, Radisson, Hilton and also with small boutique hotels.

We help with designing technical details, choosing the fabrics and finishes, and we take care of the production and delivery to the hotel.



### **PRODUCT RANGE AND SERVICES**

- Own production of upholstered furniture both ready made and bespoke.
- Supply of ready made furniture and decorative lighting.
- Help with product searching and sourcing.
- Fabric library.



### **PRODUCT CATEGORY**

- Upholstered contract furniture

# SUPPLIER



**DAVID COAKLEY**

OWNER/DIRECTOR

## COMPANY BIO

Established in Westport, Ireland in 1980, Northern Feather has drawn on a wealth of experience to produce high quality textiles. The Company is second generation family run business.

Northern Feather has traded successfully to date supplying four and five star hotel properties throughout the whole of Ireland and Europe with high quality bedding products.

Whilst the business prides itself on short lead times on both manufacturing and delivering into Europe, Its in house feather grading facility is a key component in producing one of the best down and feather qualities around. All our feather and down are washed to high standard and comply with the EN12935-2001 which are the mandatory requirements for washing cleaning and sanitizing to ensure compliance with antiallergy standards. This is why Northern Feather is recognised as a first choice supplier when it comes to natural bedding.

## PRODUCT RANGE AND SERVICES

Northern Feather which was established in 1901, offers a comprehensive range of natural and synthetic quilts and pillows that are expertly designed and produced with superior raw materials. We also supply a collection of mattress protectors to compliment our core products. One of our specialities is to design and manufacture signature qualities to suit your brand and price range.

We believe the most important element for guest comfort is providing the best pillow options. As such we produce a collection of pillows that are tried and tested for comfort and longevity. Let our experience guide you to the right pillow choices that will be a talking point amongst your guests.

## PRODUCT CATEGORY

- Duvet and Pillow Manufacturer
- Mattress Toppers
- Mattress Protectors
- Cushion fillers

## NORTHERN FEATHER HOSPITALITY PRODUCTS LIMITED

### Phone

+353 98 28874

### Email

davidc@northernfeather.ie

### Address

New road, Demesne,  
Westport, Mayo F28 A262  
Ireland

### Website

www.northernfeather.ie



# SUPPLIER



**TOINE VAN HAL**

SALES MANAGER

## COMPANY BIO

For over 9 years Octaviium provides comfort-enhancing products designed for hotel rooms. Our solutions are quick to install, plug-and-play, and built for in-room use. With only a small investment, hotels can deliver a big improvement in guest satisfaction. Our products guarantee the wow factor. Guests enjoy more comfort and convenience – from invisible in-room audio to wireless charging and smart lighting.

## PRODUCT RANGE AND SERVICES

### Custom in-room audio

- Seamless Bluetooth connection
- Bring your own device
- No theft risk
- No maintenance
- No design impact
- No nuisance

### Wireless charging

- Mounted in/under surfaces for security
- Fast, energy-efficient charging
- Discreet - No visible indicators or sounds

### Smart lighting

- Customizable: wireless charging, USB-ports, smart lighting
- All-in-one solution

## PRODUCT CATEGORY

- ◁ Guest room technology

## OCTAVIUM, GUEST EXPERIENCE 2.0

### Phone

+31 (0) 297 26 81 64

### Email

vanhal@octaviium.nl

### Address

Rendementsweg 12E  
Mijdrecht 3641SK  
Netherlands

### Website

www.octaviium.nl

# SUPPLIER





## ALEKSANDER GOŠNAK

CEO/CO-OWNER

### OZNAKA D.O.O.

 **Phone**  
+386 41 400 300

 **Email**  
aleksander@oznaka.si

 **Address**  
Kolicevo 46  
Domzale 1230  
Slovenia

 **Website**  
www.oznaka.eu

### COMPANY BIO

OZNAKA d.o.o. is a family run company specializing in hospitality signage and visual communication solutions. After 10+ years in the signmaking business we founded Oznaka d.o.o. in 2005, the company consults, designs, produces, and installs interior and exterior signage systems.

This includes architectural signage, way-finding, illuminated totems, 3D lettering, and surface graphics made from materials such as glass, acrylic, aluminium, and stainless steel.

With more than three decades of combined experience and a family-run tradition, OZNAKA combines craftsmanship, innovation, and design expertise to deliver high-quality, tailor-made solutions for hotels, offices, hospitals, public institutions, and commercial spaces. The company provides complete, “turn-key” services – from concept and design to production and on-site installation – ensuring each project reflects both the client’s brand and the space’s function.

OZNAKA is known for its reliability, precision, and commitment to aesthetic and functional excellence. Its approach focuses on long-lasting materials, modern technology, and a personal touch in every collaboration. Through consistent quality and professionalism, OZNAKA has established itself as one of your trusted partners in architectural and environmental signage.

### PRODUCT RANGE AND SERVICES

We provide complete turn key signage and visual communication solutions for your hospitality interior and exterior spaces. Our product range includes all kind of signage and way-finding elements. The company offers end-to-end services - from consultation and design to production and installation - ensuring each project is functional, durable, and visually aligned with the client’s brand. Using high-quality materials and modern technology, OZNAKA delivers tailor-made signage that combines aesthetics, clarity, and long-lasting performance.

### PRODUCT CATEGORY

 Hospitality signage and wayfinding

# SUPPLIER



**YOEL ÖZYÜREK**

EXPORT MANAGER



**KARIN ÖZYÜREK**

REGIONAL SALES EXECUTIVE



## PALMIYE GLOBAL



**Phone**

+90 444 0 228



**Email**

yoel@palmiyeglobal.com  
karin@palmiyeglobal.com



**Address**

Osmangazi Mah. 2647 Sk. No:33/1  
Esenyurt Istanbul 34500  
Türkiye



**Website**

www.palmiyeglobal.com



## COMPANY BIO

Every hospitality concept has its own identity. Finding a supplier who genuinely understands that and can deliver on it is the real challenge. Our factory is built to handle complex, bespoke projects alongside standard production, every single day – and we are good at it. This is why we show up.

With a strong focus on design, engineering, durability, and user comfort, Palmiye Global helps hotels maximize their open-air capacity while elevating guest experience, operational flexibility, and visual appeal. Our systems are designed to create elegant, weather-protected environments that seamlessly connect indoor comfort with outdoor freedom.

From terraces and rooftops to poolside lounges, restaurants, and event venues, we provide tailor-made solutions for hospitality projects worldwide. Combining innovation, aesthetics, and large-scale production capability, Palmiye Global stands as a trusted partner for hotels seeking to enhance revenue-generating spaces with long-lasting, high-performance architectural solutions.



## PRODUCT RANGE AND SERVICES

Palmiye Global offers advanced outdoor living and enclosure systems designed for the hospitality industry. Our product range includes motorized aluminium pergolas, retractable PVC roof systems, bioclimatic louvered roofs, glass roof systems, guillotine and sliding glass systems, zip screens, blinds, and complementary side enclosures.

We provide complete turnkey solutions from design and engineering to production, logistics, and on-site installation support. Our systems enable hotels, restaurants, and resorts to create all-season, weather-protected outdoor spaces that increase capacity, enhance guest experience, and generate additional revenue



## PRODUCT CATEGORY

- 🕒 All-Season Outdoor Living Systems (Pergolas, Glass & Enclosures)

# PI FINE ART

## SUPPLIER



### CHRISTINA SAMARTZIS

EVP, GLOBAL BUSINESS  
DEVELOPMENT

#### PI FINE ART



##### Phone

+1 41 6789 7156



##### Email

christina@pifineart.com



##### Address

1180 Caledonia Road  
Toronto  
Ontario  
M6A2W5  
Canada



##### Website

www.pifineart.com



#### COMPANY BIO

As a vertically integrated art company specializing in fine art, custom wallcoverings, mirrors and alternative wall décor, PI Fine Art manages every stage of the art development and supply chain process, from art consulting and publishing to manufacturing.

We collaborate closely with clients to transform concepts into bespoke art programs tailored to each project's vision, brand identity and budget.

Working directly with artists, we hold publishing rights to thousands of images, enabling a high degree of innovation and customization. Our in-house manufacturing capabilities allow us to offer competitive pricing, efficient lead times and consistent quality across every project.

For more than 50 years, our work has brought art to life in hotels, commercial environments, healthcare facilities and residential spaces. Our art department, a diverse team of in-house artists, designers and art directors, develops original art packages that respond to the character of each space.

We partner with a wide range of brands to produce imagery aligned with their visual standards and storytelling. With a catalogue of more than 45,000 published images, we offer an extensive selection of fully customizable artwork designed to support projects of every scale.



#### PRODUCT RANGE AND SERVICES

##### Products:

- 3D Artworks
- 2D Artworks
- Wallcoverings
- Mirrors

##### Services:

- Art Consultation
- Trend Interpretation
- Art Development
- Image Library



#### PRODUCT CATEGORY

- Art and Wallcoverings



# SUPPLIER



**MONICA PELLEGGATA**

EXPORT MANAGER





**CAMILLA PELLEGGATA**

MEDIA MANAGER

## POL74 SRL

 **Phone**  
+39 0362 310736

 **Email**  
monica@pol74.it  
info@pol74.it

 **Address**  
Via Corsica, 21  
Seregno (MB) Monza Brianza 20831  
Italy

 **Website**  
www.pol74.it

## COMPANY BIO

Ours is an Italian story rooted in craftsmanship, grown over time to reach international markets.

In the early 1960s, Ennio Pellegatta founded a small workshop in Brianza, giving life to what is today Pol74. More than sixty years later, that vision continues to evolve, guided by the same principles.

We remain a family-run company, where every sofa bed is conceived and crafted entirely in Italy, combining artisanal knowledge with advanced technologies.

Every product reflects our attention to detail, even in the unseen parts, and the use of high-quality Italian materials.

At the heart of every project lies a simple idea: a sofa bed should offer the same quality of rest as a true bed.

For over 60 years, we have specialized in sofa beds designed for daily use, where comfort is not a compromise. Each model is conceived as a real bed, ensuring high sleeping quality together with refined design.

This makes Pol74 a reliable partner for the hospitality sector, where durability, functionality and comfort are essential.

Quality is our signature, it is not a statement but a practice and it lives:

- in the materials, carefully selected without compromise;
- in the craftsmanship and precision of every seam, thanks to skilled and experienced hands;
- in details, where tailoring and finishing create products that are distinctive and long-lasting.

Pol74 is not just about products; we create solutions that combine Italian design, functionality and authentic comfort.

## PRODUCT RANGE AND SERVICES

Pol74 develops refined sofa bed solutions for high-end residential and hospitality projects where aesthetics and performance must coexist.

Our collection includes sofa beds conceived for daily use, combining the Italian design with advanced sleeping systems. Each model integrates high-quality mattresses, carefully selected materials together with engineered mechanisms and precisely crafted finishes to ensure a level of comfort comparable to a traditional bed, meeting the expectations of the most demanding guests.

Our product range includes sofa beds for daily use, sofas and upholstered beds. Our services include support in product selection, tailor-made solutions and reliable lead times.

## PRODUCT CATEGORY

-  Sofa Beds, Upholstered Sofas, Upholstered Beds



# SUPPLIER



## MADDISON LEWIS

TRADE AND PROJECTS LEAD

### POOKY LIGHTING

**Phone**

+44 (0) 7483 616 811

**Email**

maddie@pooky.com

**Address**

Cotswold 3, Barnwood Point  
Corinium Avenue  
Gloucestershire  
GL4 3HX  
United Kingdom

**Website**

www.pooky.com



### COMPANY BIO

Pooky is all about beautiful, decorative lighting. Lights that look as though they cost a fortune, but don't. We're a tight-knit team of super-committed individuals who love what we do and who do it with a smile and a sense of humour. We're passionate about beautiful lighting, and we're unbelievably proud to be part of Pooky.

Our Pooky Projects division supports interior designers, developers, and commercial clients with tailored lighting solutions. We offer a dedicated service for larger-scale projects, including semi-bespoke and bespoke options, flexible pricing for volume orders, and hands-on support from concept through to completion. Whether it's a 200-bed hotel, a large residential development, or a cruise ship, our Projects team works closely with clients to ensure their creative vision is fully realised while meeting all practical requirements.



### PRODUCT RANGE AND SERVICES

Decorative lighting across shades, bases, chandeliers, rechargeable lamps, IP-rated fittings, wall sconces, pendants and more.

As part of Pooky Projects, we offer a dedicated contact for product advice, quotations, estimates, and help narrowing down the best options for your scheme.

We also hold back 5-10% of semi-bespoke orders as spares at no extra cost, to support any on-site mishaps or replacements.

All products (excluding bulbs) come with a 5-year guarantee, reflecting our confidence in quality.

UL and CE certified for UK & US use, with flexible plug and voltage options for international projects



### PRODUCT CATEGORY

Decorative Lighting

## SUPPLIER



NIKKI DOOLAN

ACCOUNT MANAGER | HOSPITALITY


 COMPANY BIO

Precor and Peloton deliver commercial fitness and wellness solutions worldwide, combining Precor's trusted relationships, global operations, and industry leading commercial solutions with Peloton's connected fitness technology, premium design, and unparalleled content to provide outstanding value for operators and their exercisers.

 PRODUCT RANGE AND SERVICES

Our premium fitness solutions are installed in over 100 countries, in some of the world's finest hotels, resorts and spas, as an approved supplier for 9 out of 10 of the world's top hospitality brands. While Peloton's commercial footprint, historically concentrated in North America, is rapidly increasing in Germany and the UK, with additional global expansion on the horizon.

 PRODUCT CATEGORY

 Fitness and Wellness

 PRECOR | PELOTON


## Phone

+44 (0) 7443 083 062



## Email

nikki.doolan@precor.com



## Address

1 Langley Street  
London  
WC2H 9JG  
United Kingdom



## Website

www.precor.com  
business.onepeloton.com/en-GB



pulsefitness

DP BUSINESS EVENTS

# SUPPLIER



## KENNY WATTAM

DIRECTOR OF NATIONAL KEY  
ACCOUNTS

### PULSE FITNESS



#### Phone

+44 (0) 7513 717 675



#### Email

kenny.wattam@pulsefitness.com



#### Address

Radnor Park, Greenfield Road  
Congleton  
Cheshire  
CW12 4TW  
United Kingdom



#### Website

www.pulsefitness.com



### COMPANY BIO

Pulse Fitness is a UK-based designer and manufacturer of premium commercial fitness equipment, with over 45 years of experience supporting the global leisure and hospitality sectors. Trusted by operators in more than 11,000 facilities across 68 countries, Pulse specialises in delivering tailored fitness solutions that enhance guest wellbeing, strengthen brand experience, and support long-term operational value.

For hotels, resorts, and spas, Pulse works in partnership with operators to create high quality, guest focused fitness environments that align with brand standards, space requirements and modern wellness expectations.



### PRODUCT RANGE AND SERVICES

Pulse Fitness offers a comprehensive range of commercial fitness equipment and integrated wellness solutions for hotels, resorts and spas. Our portfolio includes over 450 pieces of cardio, strength, functional training and wellness equipment, designed for durability, ease of use and space efficiency in high traffic environments.

We provide fully tailored fitness facility design and layout services, ensuring each space is optimised for guest experience, brand alignment and operational performance. From compact hotel gyms to large scale wellness centres, Pulse delivers end to end solutions that maximise usability, aesthetics and space efficiency.



### PRODUCT CATEGORY

📍 Commercial Fitness Equipment, Facility Design & Connected Wellness Solutions


# SUPPLIER




**ALASDAIR MCPHERSON**

HEAD OF PARTNERSHIPS

## RANGEWELL HOTEL & LEISURE FINANCE

 **Phone**  
+44 (0) 203 936 0069

 **Email**  
alasdair.mcpherson@rangewell.com

 **Address**  
64 Clifton Street  
London  
EC2A 4HB  
United Kingdom

 **Website**  
[www.rangewell.com](http://www.rangewell.com)

## COMPANY BIO

Rangewells' Debt Advisory Specialists work with growing, entrepreneurial Hotel and Leisure Groups to analyse their current funding and ensure they are achieving the most affordable and appropriate finance.

87% of Hotel and Leisure Groups could save significantly on their finance and funding.

Rangewell's Advisors have all worked at lenders. They know how to structure and present complex proposals meaning you get the best lending at the best rate.

## PRODUCT RANGE AND SERVICES

- Financial and Debt Advisory
- Fundraising for Expansion
- Refinancing
- Buying and Selling of Hotel and Leisure Businesses

## PRODUCT CATEGORY

- ↳ Finance

RED ROOM

INTERIORS

## SUPPLIER



ALEX CLIFFORD

DIRECTOR

## REDROOM INTERIORS



## Phone

+44 (0) 8445 048 047



## Email

alex.clifford@redroominteriors.co.uk



## Address

Oak Street  
 Oswaldtwistle  
 BB5 3JZ  
 United Kingdom



## Website

www.redroominteriors.co.uk



## COMPANY BIO

RRI have over 100 years manufacturing and production experience in producing high quality furniture for the hotel & leisure market sector.

In producing our new catalogue we have worked tirelessly in producing the correct balance of products from reception & multi-functional areas through to our outdoor products. We have blended some of our contemporary clean cut designs into our stylish Trieste collection of chairs, sofas and bar stools. We have listened to our clients to give a vast range of high end quality products.



## PRODUCT RANGE AND SERVICES

- Reception & Multi-Functional Areas
- Lounge Chairs & Sofas
- Dining chairs & Tables
- Barstools
- Bedroom furniture



## PRODUCT CATEGORY

- Furniture

## SUPPLIER



PAMELA VARGAS

EMEA BUSINESS DEVELOPMENT



## SAFEMARK



## Phone

+34 659 66 96 88



## Email

pvargas@safemark.com



## Address

2675 Directors Row  
Orlando 32809  
United States



## Website

www.safemark.com



## COMPANY BIO

For more than 40 years, Safemark has provided in-room security solutions for the hospitality industry. As a trusted partner for many of the world's most recognized hotel brands, Safemark's experienced team delivers exceptional service to both customers and their guests. Safemark's in-room safes are approved and specified by leading hotel brands such as Marriott, Hilton, Accor, Radisson, and many others

Installations vary from luxury to economy properties, featuring models designed to accommodate case goods, walls, closets, and more. Safemark offers a comprehensive audit trail, a five-year manufacturer's warranty, and an exclusive \$10,000 limited warranty against forced entry. Additionally, we provide the option to upgrade to the industry's first re-codable cylinder for in-room safes, which helps prevent unauthorized key duplications and security breaches. Over the past 40 years, these features, plus the quality of our product and our highly experienced team, have earned us the opportunity to partner with top-tier hotel brands, cruise lines, hotel ownership groups, and hospitality management companies worldwide.



## PRODUCT RANGE AND SERVICES

Safemark offers the largest selection of safe models to accommodate virtually any installation from a closet shelf and pedestal mount to in-wall, drawer-pull and many more. But, not just any safe will do the job. Poorly constructed models that lack advanced security features and detailed reporting can cost management time and money while tarnishing the property's reputation.

Safemark has played a critical role in the evolution of in-room safes. Working side-by-side leaders in the hospitality industry, we've implemented high-performance security features that withstand intensive use while ensuring guest functionality is not compromised.



## PRODUCT CATEGORY

🌐 Safes

# SAMSUNG

## SUPPLIER



**PAUL TIPPINS**

**BUSINESS DEVELOPMENT  
MANAGER - HOSPITALITY &  
ENTERTAINMENT**



**SAMSUNG ELECTRONICS  
UK**



**Phone**

+44 (0) 1932 455 000



**Email**

paul.tippins@samsung.com



**Address**

2000 Hillswood Drive  
Chertsey  
Surrey  
KT16 0RS  
United Kingdom



**Website**

www.samsung.com



### COMPANY BIO

Samsung Electronics UK is a premier subsidiary of Samsung Electronics Co., Ltd., a global leader in technology and electronics headquartered in Seoul, South Korea. Established to cater to the UK market, Samsung Electronics UK plays a pivotal role in bringing cutting-edge innovations and exceptional services to consumers and businesses across the United Kingdom.

Since its inception, Samsung Electronics UK has been at the forefront of technological advancement and consumer satisfaction, continually introducing products that revolutionize the way people live and work. The company's diverse portfolio spans mobile devices, home entertainment, home appliances, and digital solutions. Samsung smartphones, notably the Galaxy series, are highly regarded for their superior design and functionality. In home entertainment, Samsung leads with its pioneering QLED and 8K televisions, delivering unparalleled visual experiences. The company also excels in providing state-of-the-art home appliances, including innovative refrigerators, washing machines, and smart home solutions that integrate seamlessly with the modern lifestyle.

Samsung Electronics UK is not only dedicated to product excellence but also to sustainability and community engagement. The company actively pursues eco-friendly initiatives, striving to minimize its environmental footprint through energy-efficient products and sustainable practices. Additionally, Samsung is deeply involved in community and educational projects, fostering digital literacy and supporting local charities.

Employing a dynamic team of professionals, Samsung Electronics UK is headquartered in Chertsey, Surrey, strategically positioned to understand and respond to the unique needs of the UK market. The company's commitment to customer-centric innovation and its continuous drive to exceed expectations have solidified its reputation as a trusted and influential player in the technology sector.

In a rapidly evolving digital landscape, Samsung Electronics UK remains steadfast in its mission to inspire the world and shape the future through transformative ideas and ground-breaking technology. With a steadfast focus on enhancing the lives of its customers, Samsung continues to push the boundaries of what is possible.



### PRODUCT RANGE AND SERVICES

**Hotel TVs:** Samsung's hospitality displays, including their renowned hotel TVs, offer a premium viewing experience with sleek designs and smart functionality. These displays are equipped with advanced features like customizable welcome screens, content management, and compatibility with in-room entertainment systems, providing a tailored experience for guests.

**Commercial Displays:** incl.

Digital Signage screens, LED indoor and outdoor displays, interactive displays.



### PRODUCT CATEGORY

- 🔍 Samsung Hospitality TV, Smart Signage & LED

## SUPPLIER



**ANDREW FIODOROTAS**

CEO



**TONY WILLIAMS**

DIRECTOR: COMMERCIAL OPERATIONS

### SEI UK LTD

**Phone**  
+44 (0) 203 617 7797

**Email**  
tony@seiuk.com  
andrew@seiuk.com

**Address**  
Unit 29b Hallmark Trading Estate  
Fourth Way  
Wembley  
HA9 0LB  
UNited Kingdom

**Website**  
www.seiuk.com

### COMPANY BIO

SEI is a family owned Commercial Fitout Business, formed in 2007 and we provide a complete Hospitality fit-out and shopfitting service throughout London & the South East of England

SEI has the background experience of working in all types of commercial environments, delivering quality projects with our dedicated & highly experienced in-house workforce.

Recently completed Projects: Moi (Soho), Alter (Carnaby St), PureSeoul (Carnaby St), Singbury (Shoreditch), SP Bloom (Battersea) highlight our expertise...

At SEI we go further...it is our job to make your life easier as you've probably got enough on your plate as it is, which is why we can provide a full, in-house package, from the concept, preparation, removal and disposal, delivery, and installation.

And we pride ourselves in our Customer Care.

Our business ethic is our commitment to Quality; never to oversell or over-specify, only to offer the best possible advice and to provide the most effective and appropriate services to meet your needs.

### PRODUCT RANGE AND SERVICES

- Consultation & Design Collaboration
- MEP Design & LCP
- Complete Interior Construction
- Bespoke Joinery & Finishes via our Joinery Workshop
- Project Management & full Compliance
- Aftercare & Support

### PRODUCT CATEGORY

- 🕒 Commercial Fitout



# SUPPLIER



**SEAN KELLY**


HEAD OF SALES





**GAËTAN TERRA**

REGIONAL SALES MANAGER -  
EUROPE

## SICO EUROPE

 **Phone**  
+44 (0) 1303 234000

 **Email**  
skelly@sico-europe.com  
gterra@sico-europe.com

 **Address**  
The Link Park Lymgne Industrial Park  
Hythe  
Berkshire  
CT21 4LR  
United Kingdom

 **Website**  
www.sicoinc.com


## COMPANY BIO

SICO has been a leading provider of innovative mobile and space-saving furniture solutions for the past 75 years, designing products specifically for hospitality and multi-use environments. SICO offer practical, flexible solutions that help hotels and conference venues maximise space without compromising functionality or durability. From space-saving tables suitable for in-room dining as well as banqueting to modular staging systems ideal for conferences and events. SICO supports dynamic, adaptable spaces for all users. SICO solutions are designed to create inclusive, safe and efficient environments. Visit SICO to uncover how we can transform your hotel space.

## PRODUCT RANGE AND SERVICES

SICO manufactures products suitable for In-Room Dining (Room Service Tables and Hot Boxes), Buffet systems, Mobile Staging, Mobile Bars, Conference and Banqueting Tables, Rollaway Beds as well as Dance Floor

## PRODUCT CATEGORY

-  Mobile Bar, Buffet systems, Food & Beverage, In-room dining, Events - Folding Tables, Mobile Staging and Dance Floor, Rollaway beds

# SUPPLIER



**MIRKO HABEK**

CHIEF EXECUTIVE OFFICER

## COMPANY BIO

SNS Group is a manufacturer of upscale to luxury hotel and Cruise ship contract furniture, with branch offices in Europe, US, Middle east and Asia, having its production facilities in Croatia and Turkey, and partnership production in Indonesia.

Our main expertise is bespoke loose, case goods and room furniture, made according to the most demanding technical specifications which clients have, with broad capacities to deliver big quantities at fast-track projects. The Company understands unique needs of each partner and proposing solutions accordingly, throughout the whole process, from the drawings, model rooms, installation to post-sale support.

Long term and never compromised quality policy gives us the freedom to provide a "3-year manufacturer's warranty" on all our products.


## PRODUCT RANGE AND SERVICES

Indoor and outdoor contract and bespoke furniture for hotels, F&B's, cruise ships


## PRODUCT CATEGORY

 Furniture

## SNS DESIGN & CONTRACT FURNITURE LTD

 **Phone**  
+44 (0) 203 205 7012

 **Email**  
habek@snsgroup.eu

 **Address**  
Level 1, Devonshire House  
1 Mayfair Place  
London  
W1J 8AJ  
United Kingdom

 **Website**  
[www.snsgroup.eu](http://www.snsgroup.eu)

# SUPPLIER




**MICHAEL COLTHOFF**

TEAM LEAD SALES HOSPITALITY

 **SOLA B.V.**

 **Phone**  
31 6 44166243

 **Email**  
m.colthoff@sola-cutlery.com

 **Address**  
Van Reenenweg 155  
Zeist 3702 SJ  
Netherlands

 **Website**  
[www.sola-cutlery.com](http://www.sola-cutlery.com)

 **COMPANY BIO**

Based in The Netherlands, we are one of the world's leading cutlery suppliers since 1922.

For more than a century our company has produced and distributed stainless steel cutlery and serving ware of the highest quality to more than 90 countries worldwide. Our dedicated sales divisions are streamlined to: airline, rail, cruise line, hospitality and retail.

For more than 100 years we have been producing a wide range of high-quality products with a strong focus on durability and sustainability. Within our family run business a personal approach has been the cornerstone for the way we serve our customers. As an innovative company we have found the perfect balance between quality and price and we take pride in the fact that our products are used all over the world.

For every occasion and every meal we have a suitable product. Big or small. Extensive or light. At sea level or 33,000 feet in the air. At home or abroad. Sola is there for every meal!

Whatever you eat, wherever you eat, enjoy it with Sola. Today, served by Sola.

 **PRODUCT RANGE AND SERVICES**

- Cutlery: more than 40 cutlery designs in different categories, with different finishes and decorations, all delivered from stock
- Steak knives
- Serving items
- Hollowware
- Retail product range consisting of pots & pans and cutlery sets

 **PRODUCT CATEGORY**

-  Cutlery

## SUPPLIER



DANIEL BERG STOCKS

CEO AND PARTNER

## SPIK STUDIOS

**Phone**  
+46 709 91 66 11

**Email**  
daniel@spikstudios.com

**Address**  
Gamla Almedalsvägen 27  
412 63 Gothenburg  
Sweden

**Website**  
www.spikstudios.com  
www.mandales.com

 COMPANY BIO

Spik Studios is a leading design and procurement studio specializing in upscale and lifestyle hotels.

Founded in 2010, the company has delivered more than 25 full-scale hotel projects for brands and operators including Best Western, Strawberry, Winn Hotel Group, and ESS Group within Sweden, Norway and Denmark.

The team has created and delivered interiors, design concepts, and operational products for destinations such as Steam Hotel, Maryhill Estate, and Rox Resort.

Our superpower is transforming our clients' vision into reality – delivering exceptional experiences with value for money.

 PRODUCT RANGE AND SERVICES

Our team creates value for guests, hotels, and real estate through three business areas;

**Design**

Creating distinctive guest experiences.

We develop interior concepts and curate every detail with precision and purpose.

**Collection**

Delivering projects with excellence.

We secure quality, timeline, and budget – from procurement to final delivery.

**Essentials**

Supporting seamless operations.

We provide premium replenishment solutions with efficiency, reliability, and value.

 PRODUCT CATEGORY

🕒 Design. Interior Procurement. Replenishment.

## SUPPLIER



**SANDRA HINTON**

PRINCIPAL

### COMPANY BIO

Studio Hinton is a Zurich based interior architecture and design studio specializing in the creation of warm, tactile and highly personalized spaces that translate identity into meaningful experiences.

Founded by Sandra Hinton, the studio combines a background in Hospitality Management from EHL with Interior Architecture training from Parsons School of Design in New York. This unique dual perspective allows Studio Hinton to approach projects with both creative sensitivity and a strong understanding of how spaces are experienced, guest expectations and operational realities.

With over 15 years of international experience and a multicultural background, the studio works fluidly across regions and cultures, creating interiors that feel authentic, refined and emotionally engaging. Known for its attentive and intuitive approach, the studio distills its client's vision into spaces that feel right. Its design language balances sophistication with edge, with a strong emphasis on materiality, craftsmanship and a contemporary yet timeless aesthetic.

With a foundation in high-end residential design, Studio Hinton brings a sense of intimacy and individuality to every space, creating environments that feel personal, considered and emotionally engaging.

The studio is currently expanding its focus within hospitality and welcomes collaborations with hotel owners, operators and developers on design-led projects worldwide.

### PRODUCT RANGE AND SERVICES

Studio Hinton offers interior architecture and design services from concept through to detailed design and implementation.


Core services include concept design and narrative development, interior architecture and space planning, and the translation of brand identity into cohesive spatial experiences. The studio specializes in material and finish curation with a focus on natural materials, texture and longevity, as well as FF&E direction, including the selection and specification of furniture, lighting and accessories aligned with the overall design concept


### PRODUCT CATEGORY

-  Interior architecture and interior design

### STUDIO HINTON

 **Phone**  
+41 79 136 16 54

 **Email**  
sandra@studiohinton.com

 **Address**  
Haus der Immobilien Zollikerstrasse 65  
Zollikon Zurich 8702  
Switzerland

 **Website**  
www.studiohinton.com

# SUPPLIER





## BORIS BOSILJČIĆ

BUSINESS DEVELOPMENT - BRAND  
AMBASSADOR

## SUPERGLAS BY KOZIOL

 **Phone**  
+49 1511 443 5995

 **Email**  
boris.bosiljčić@koziol.de

 **Address**  
Werner-Von-Siemens-Str. 90  
Erbach Odenwald 64711  
Germany

 **Website**  
www.superglas.com

## COMPANY BIO

koziol is the sustainable brand. We produce sustainable plastic items, operate climate-neutrally, and manufacture exclusively in the Odenwald region in Germany. Our products are revolutionary in many areas: from unbreakable SUPERGLAS to reusable solutions made from biocircular materials to customized promotional products.

All our products are melamine-free and recyclable.

Our family business has stood for continuous development in plastics manufacturing since 1927. We stand for technical expertise, high design standards, and resource-efficient production.

## PRODUCT RANGE AND SERVICES

Elevate your F&B guest experience with unbreakable SUPERGLAS. Combining style and functionality, its faceted design enhances every drink with light and elegance. Made from premium materials, it is durable, dishwasher-safe, and ensures worry-free service. With four times better insulation than glass, it's ideal for both hot and cold beverages—perfect for pool decks, spas, and outdoor areas. Since 1927, the family-owned company Koziol has stood for quality, design, and sustainability Made in Germany, with SUPERGLAS reflecting this commitment worldwide.

## PRODUCT CATEGORY

 Glassware, Poolware, Tableware

## SUPPLIER

**RACHEL RILEY****BUSINESS DEVELOPMENT  
MANAGER** **COMPANY BIO**

T A Interiors designs, prints, and frames bespoke artwork, mirrors and decorative interior solutions for the hospitality industry. Working with hotels, interior designers, and specifiers, we create tailored pieces that enhance interiors and help shape memorable guest experiences.

With all printing, machining, and framing completed in-house, we maintain complete control over quality, finish, and production. Our capabilities include custom artwork packages, bespoke mirrors, shaped frames, CNC 3D and laser-cut artworks and decorative wall panelling, all produced to suit the unique requirements of each project.



Our in-house design team works collaboratively to develop bespoke concepts for a wide range of hospitality settings, from guest rooms and corridors to receptions, lounges, and public areas. Known for our craftsmanship, creativity, and dependable service, T A Interiors delivers distinctive interior solutions that combine visual impact with lasting quality.

 **PRODUCT RANGE AND SERVICES**

- Bespoke printed and framed wall art
- Bespoke mirrors
- In-house machined and finished shaped frames
- CNC 3D artwork
- Decorative wall panelling
- Full installation service

 **PRODUCT CATEGORY**

- 🕒 Wall Art & Mirrors

 **T A INTERIORS LTD** **Phone**  
+44 (0) 1282 500 332 **Email**  
rachel@tainteriors.co.uk **Address**  
12-16 Brown Street  
Burnley  
BB11 1PJ  
United Kingdom **Website**  
www.tainteriors.co.uk

S O  
H O

## SUPPLIER



STEPHEN DABNEY

SALES DIRECTOR

THE SOHO LIGHTING  
COMPANY

## Phone

+44 (0) 208 106 1221



## Email

stephendabney@soholighting.com



## Address

85 Great Portland Street  
London  
W1W 7LT  
United Kingdom

## Website

www.soholighting.com



## COMPANY BIO

Founded in Soho, London in 2017, The Soho Lighting Company began as a project to create beautiful, high performance lighting, switches and sockets for our own historic renovations. As both electrical engineers and designers, today, we have grown this project into one of the fastest-growing British designer electrical and lighting brands, thanks to the trust and support of our global customers.

With a focus on the hospitality sector, we deliver major projects for leading international premium hotel brands and boutique groups. From the world's globally recognised luxury 5\* hotels and intimate boutique properties, to establishments of great scale - including London's second-largest hotel where we provided switches and sockets for over 1,100 bedrooms. We have built a formidable reputation for precision engineering, exacting quality, next day delivery and exceptional customer service.

We were thrilled to be selected by Britain's 'Historic Royal Palaces' to create arguably the world's highest quality switches, sockets and lighting collections, inspired by the Palaces. Our first switch and socket collection, launched this year showcases the first ever switch and soc plated in liquid gold, inspired by the Cupola Room at Kensington Palace and for the hotel where each detail must ooze opulence.

We provide comprehensive technical support from concept to completion: reviewing your plans, assisting with wiring diagrams, and even designing custom pieces. To simplify installation, we box products by room and coordinate phased installation - installing back-end components first and adding final plates after painting. No matter the project size, we deliver on time and ensure every detail is right, helping uphold your first-class standards and reputation.



## PRODUCT RANGE AND SERVICES

Our product range covers everything from decorative switches and sockets to lighting fixtures and high-CRI bulbs, along with the necessary switchgear. We offer a variety of finishes to suit any interior style, and can even craft custom plates or lighting for a perfect match. Every product is built to the highest standards and rigorously tested for reliable performance in busy hotels.

Above all, we take a friendly, collaborative approach and understand the pressures of hotel projects - we're here to make your job easier and are proud of our reputation as the go-to supplier for so many hotel interior designers, specifiers and architects. If you're seeking high-end products backed by personal, full-service support, we'd love to help. Let us bring our passion for detail to your next project and ensure it's a shining success.



## PRODUCT CATEGORY

⌚ Sockets/ Switches/ Switch gear/ Lighting & bulbs

# SUPPLIER



**SAMUEL WILSON**

CHIEF EXECUTIVE OFFICER



**BARRY HIGGINS**

PROJECT MANAGER EMEA

## TKHS GROUP - TURN KEY HOSPITALITY SERVICES & LOGISTICS

**Phone**

+357 99070920

**Email**

barry.higgins@tkhsgroup.com  
samuel.wilson@tkhsgroup.com

**Address**

Grigori Afxentiou, 95A, Palaiometochi  
2682  
Nicosia  
Cyprus

**Website**

www.tkhsgroup.com

## COMPANY BIO

TKHS is the market leader in providing turnkey logistics services for the luxury hospitality industry. The company specialises purely in catering to the challenging and dynamic pre- and post-opening needs of the hospitality industry. TKHS's offer a niche area of hospitality logistics, having delivered over 50,000 hotel rooms over its 10 year lifespan. The TKHS team understand intimately the requirements and needs of such high-end construction projects and have built a mobile team and strategic infrastructure to support the needs of such projects in a flexible, efficient and cost effective manner as required, customizes the needs based on the projects demands.

TKHS also provides green refurbishment services for hotel remodels and refresh programmes. This includes recycling and reuse of used FF&E and OS&E items providing hotel operators with an environmentally friendly and sustainable solution for such projects. The company has handled pre-opening projects worldwide, many of which have been fast-track, landmark projects. Notable past pre-opening projects include Four Seasons Jeddah, City of Dreams Mediterranean Cyprus, Liwa Desert Resort UAE, MGM COTAI Macau, Crown Sydney, Ritz-Carlton Maldives, Sheraton Mactan Cebu, Marriott Clark, JW Marriott Singapore, Capella Sydney, Sheraton Hotel Stockholm, and Hilton Azores

## PRODUCT RANGE AND SERVICES

The company's pre-opening logistics services are specialized specifically around the handling of Fit-Out Materials, FF&E and OS&E as follows:

- Overall logistics project management
- Quality inspections
- End to end freight management
- Customs clearance management
- Local warehousing operations and management
- Mobile warehousing on site solutions
- OS&E pre-kitting/pick and pack
- Room in a box
- Turnkey installation services
- End to end item labelling and tracking through to installation
- Asset registry

## PRODUCT CATEGORY

- Logistics

# SUPPLIER



**ROBYN DAWSON**

**BUSINESS DEVELOPMENT  
MANAGER - HOSPITALITY**



**ALEXANDER GRAHAM**

**SALES DIRECTOR**

## TLJ ACCESS CONTROL



**Phone**

+44 (0) 1482 830 334



**Email**

r.dawson@tljgroup.com  
a.graham@tljgroup.com



**Address**

68 - 78 Leads Road  
Kingston Upon Hull  
East Riding of Yorkshire  
HU7 0BY  
United Kingdom



**Website**

www.tljgroup.com



## COMPANY BIO

TLJ is a globally active provider of commercial access control solutions, specialising in contactless electronic locks and access management systems. We focus on flexible, integrated door access control solutions for Multi-Family Residential Private Rented Sector (PRS), Build to Rent (BTR), Student Accommodation (PBSA), and Hotel, Hospitality and Leisure sectors.

Our access control systems integrate with most smart building applications and property management systems, delivering a truly modern connected living environment. Our clients include some of the world's biggest property developers, contractors, owners and operators. We operate fully in-house engineering, installation, and technical support teams, delivering class-leading service. An unrivalled 3-year warranty comes as standard on all of our locks.

Partnerships with leading names such as Samsung, Motorola & Yardi, our experience of multiple sectors and high level of agility, mean we can help to create the very best in guest and tenant experience.

Our products are "Made in Britain" certified, they also feature future proof technology and with our UK based 24/7 support centre, we offer unrivalled customer satisfaction.



## PRODUCT RANGE AND SERVICES

- Electronic Door Locks
- Access Control Wall Readers
- Energy Saving Switches
- Intercoms
- Lift Access Control
- TLJ MobileKey Smartphone Entry
- Apple Watch Entry
- Key cards, Fobs, Wristbands
- In-house Field Engineering Team
- In-house 24/7, 365 Day Technical Support Team
- Dedicated Project Manager
- TLJ Technology Platform with Cloud Hosted Software
- Integration Partnerships with leading Online Booking Systems, Property Management, and Smart Building Platforms



## PRODUCT CATEGORY

- Access Control

# SUPPLIER



## BRUNO HENRIQUES

**BUSINESS DEVELOPMENT  
MANAGER**

### TP-LINK



**Phone**

+351 300 601 179



**Email**

bruno.henriques@tp-link.com



**Address**

Avenida D. João II, n° 44C, Edifício  
Atlantis, Piso 4, Escritório 4.1  
Lisboa 1990-095  
Portugal



**Website**

[www.tp-link.com/pt](http://www.tp-link.com/pt)



### COMPANY BIO

TP-Link operates in over 170 countries, serving millions of customers worldwide. This global presence allows us to push the boundaries of what's possible in networking, smart home, and security.

We offer a comprehensive range of products and services designed to meet the evolving needs of customers. We are a leading global provider of networking and smart home products and solutions, trusted by millions of families and businesses worldwide.



### PRODUCT RANGE AND SERVICES

Omada's Software Defined Networking (SDN) platform integrates network devices providing 100% centralized cloud management to create a highly scalable network. Access points, switches, and routers are among the devices that can all be controlled from a single interface



### PRODUCT CATEGORY

 Networking and Security

## SUPPLIER



**DAVID PORTEOUS**

BUSINESS DEVELOPMENT  
DIRECTOR



**BRADLEY  
JOURNET-ROBINS**

NATIONAL SALES MANAGER

## UCC UK & IRELAND



### Phone

+44 (0) 1908 275 520



### Email

david.porteous@ucc-coffee.co.uk  
bradley.journet-robins@ucc-coffee.co.uk



### Address

2 Bradbourne Drive  
Milton Keynes  
MK7 8AT  
United Kingdom



### Website

[www.ucc-coffee.co.uk](http://www.ucc-coffee.co.uk)



## COMPANY BIO

At UCC, we create and manage coffee experiences for foodservice, hospitality and retail businesses. We work in partnership with customers to deliver the right Total Coffee Solution, making every cup count. Our unique seed to sip model, market-leading insight and global network allow us to tailor solutions to each customer's goals, helping their coffee outperform in the market. Our Total Coffee Solution includes our Ueshima Coffee Company brand, private label roasting, world-class equipment, expert training, and the UK's largest service and maintenance support.



## PRODUCT RANGE AND SERVICES

Coffee machines, grinders, cleaning products, and service and maintenance offers - along with our leading coffee brands such as Ueshima Coffee Company. Creating the Total Coffee Solution for your business.



## PRODUCT CATEGORY

☉ Coffee and Coffee machines

# SUPPLIER



## ANDREW PARSONS

NATIONAL HEAD OF SALES

### VENNERS LTD

**Phone**  
+44 (0) 1279 620 820

**Email**  
andrew.parsons@venners.com

**Address**  
Office 66 & 66a The Latton Bush Centre  
Southern Way  
Harlow  
Essex  
CM18 7BL  
United Kingdom

**Website**  
www.venners.com

### COMPANY BIO

Venners are a specialist supplier of business services primarily to the hospitality and entertainment industry. Our leading stock control, auditing and advisory solutions help boost operational excellence and support thousands of businesses covering a wide geography.

Celebrating and building on 130 years of experience in 2026, Venners supply audits, training and software solutions to a broad range of foodservice clients, incl. hotels, restaurants, bars, clubs, cafes & pubs, helping them achieve and maintain peak profitability, efficiency and overall operational excellence.

Key benefits:

1. Gain real insight from your stocktaking. At Venners, we combine expert stock control with data-driven reporting to boost profit and reduce loss.
2. Improve yield, reduce waste, control stockholding, optimise margins, boost sales & prevent theft.
3. Benchmark performance, enhance efficiency, grow profit, reduce losses, tackle fraud & cut costs.
4. Monitor performance, protect reputation, Improve standards, safeguard revenue, drive change & control risk

Clients we support:

Venners valued clients span a broad spectrum - from renowned hotel brands to luxury properties, from prestigious independent resorts to management groups. Venners client list also includes major and smaller pub groups, Leisure venues, Golf clubs, Holiday resorts - indeed anywhere with an F&B offering.

### PRODUCT RANGE AND SERVICES

Venners tailor bespoke solutions to help and support organisations consistently improve profitability and drive operational efficiencies.

### PRODUCT CATEGORY

- 📌 Consultancy services, Stocktaking, Auditing, Compliance

# SUPPLIER



## VINCENT PURINO


DIRECTOR - EU BUSINESS  
DEVELOPMENT





## RAMON CORTEGOSO

SALES MANAGER

### VERDANT BY COPELAND

 **Phone**  
+351 966 692 009

 **Email**  
vincent.purino@copeland.com  
ramon.cortegoso@copeland.com

 **Address**  
5700 Henri-Bourassa Blvd West  
Saint Laurent  
Quebec H4R 1V9  
Canada

 **Website**  
[www.verdant.copeland.com/hospitality](http://www.verdant.copeland.com/hospitality)

### COMPANY BIO

Verdant by Copeland is a leading energy management solution, trusted by over 9,000 hotels, multifamily buildings, and commercial properties worldwide. It helps properties significantly reduce energy costs, meet sustainability goals, and maintain guest comfort using occupancy-sensing technology.

Verdant optimizes HVAC runtimes—cutting them by up to 45%. Its proprietary radio frequency system works without Wi-Fi, avoiding invasive installations like wall-breaking or rewiring. This ensures a rapid return on investment within 12-24 months.

As regulations across Europe grow stricter on carbon emissions, Verdant supports hotels in aligning with national and EU-wide sustainability targets. It simplifies compliance and reporting while optimizing energy performance.

Verdant also contributes toward green building certifications like BREEAM and LEED, which drive operational efficiency, reduce utility costs, and boost property value and guest appeal.

Equipped with smart thermostats and real-time occupancy detection, Verdant ensures optimal comfort while minimizing energy waste. Its data-driven insights further enhance decision-making and performance tracking.

### PRODUCT RANGE AND SERVICES

- Verdant offers a complete suite of energy efficiency solutions that integrate seamlessly with existing property systems:
- Smart Thermostats: Occupancy-based thermostats that automatically adjust room temperature to optimize comfort. Our system intelligently reduces HVAC runtime by up to 45% while rooms are unoccupied, minimizing costs, and environmental impact.
- Energy Management Software: A cloud-based platform offering real-time monitoring, analytics, and remote control of thermostats across properties.
- Integration & Automation: Compatible with most HVAC systems and major Property Management Systems (PMS) for streamlined operations.
- Support & Training: End-to-end project support

### PRODUCT CATEGORY

- ① Energy management solutions, smart thermostats (wired & wireless) with integrated occupancy sensors, cloud-based control & analytics software



Werner & Mertz  
Professional

# SUPPLIER



**JAN DAMMIS**

INTERNATIONAL KEY ACCOUNT MANAGER



**STÉPHANIE  
WAWORKA-GIEGERICH**

HEAD OF EXPORT CEE/ME/ASIA



## WERNER & MERTZ PROFESSIONAL



### Phone

+49 613196403



### Email

[jdammis@werner-mertz.com](mailto:jdammis@werner-mertz.com)  
[sgiegerich@werner-mertz.com](mailto:sgiegerich@werner-mertz.com)



### Address

Rheinallee 96  
Mainz 55120  
Germany



### Website

[www.wmprof.com](http://www.wmprof.com)



## COMPANY BIO

The Professional Division of Werner & Mertz offers commercial customers high-performance hygiene solutions under the brand names Green Care Professional and Tana Professional for use in professional building cleaning, kitchen and laundry.

The entire family-owned company has long pursued a comprehensive, forward-looking sustainability strategy, with environmentally friendly and biodegradable ingredients for cleaning products and innovative, recyclable packaging.

Particular emphasis is placed on Green Care Professional, our eco-brand that stands for high quality cleaning performance and fully sustainable professional cleaning concepts. All materials used in the production of our Cradle to Cradle certified range can be returned to the technical and biological cycles.

Our brand is a pioneer in its commitment to establishing a circular economy along the entire value chain.



## PRODUCT RANGE AND SERVICES

With us, you benefit from efficient and sustainable professional cleaning products and systems that are ideal for the Horeca industry (kitchen and laundry hygiene, sanitary cleaning, building maintenance). Our Green Care Professional range has over 200 sustainability certifications, including Cradle to Cradle and the EU Ecolabel.



## PRODUCT CATEGORY

- Professional cleaning products and systems for HoReCa

# SUPPLIER



**THEO DIMISHKY**

**BUSINESS DEVELOPMENT  
DIRECTOR**

## WIFIRST



**Phone**

+44 (0) 7817 811 165



**Email**

theo@wifirst.co.uk



**Address**

3 Pancras Square,  
Kings Cross  
London  
NIC 4AG  
United Kingdom



**Website**

www.wifirst.co.uk

## COMPANY BIO

Wifirst designs, installs and fully manages WiFi and network infrastructure for hotels and hospitality groups.

In simple terms, we take full responsibility for the hotel network, from design and installation through to day-to-day monitoring, security and support. This means hotel teams are not left firefighting WiFi issues, dealing with multiple suppliers, or worrying about what happens when something breaks. In practice, this helps reduce guest complaints, protect online reviews and support repeat bookings.

For technical teams, this is delivered through a structured, enterprise-grade managed network model, with central monitoring, proactive support and long-term lifecycle management built in.

For owners and finance teams, the model provides predictable monthly costs, reduced capital expenditure and a clear return on investment through improved guest satisfaction, operational efficiency and lower internal IT overhead.

Wifirst works with single hotels and large multi-site estates where reliable connectivity is essential to guest experience, staff operations and brand reputation.

## PRODUCT RANGE AND SERVICES

### Hotel WiFi and Connectivity

- Fully managed guest and staff WiFi
- Fibre and wide-area connectivity between sites
- 24/7 monitoring, support and network security

### In-Room and Guest Experience

- Hospitality TV and IPTV
- Chromecast
- Digital signage

### Voice and Front Desk Communications

- Hotel telephony and VoIP solutions
- Integration with existing front desk and operational systems

### Operational and Security Infrastructure

- Network security and firewalls
- CCTV

## PRODUCT CATEGORY

- ① Fully Managed Hotel WiFi, Network Services and Internet Connectivity